Robbins ALBUM

ALBUM

The ROBBINS ALBUM

An Illustrated Collection of True Experiences of Hatcherymen ... Told in Their Own Words

ON the following pages you will find photographic reproductions of letters from owners of Robbins Incubators. Each year we get many such enthusiastic reports. This year we received more than ever before — tangible *proof* of the superior performance of Robbins Incubators, and the steadily growing satisfaction of Robbins users. We regret that limitations of time and space prevent our printing ALL the letters, but more than **150** of them have been reproduced.

It is unlikely that prospective purchasers can think of a single question about incubators that is not discussed in some of these letters. If you are interested in incubators, time spent in reading this Album will therefore be an interesting as well as a profitable investment.

You will notice that all sizes of hatcheries are represented, from those with a capacity of over 1,000,000 eggs to those with just one Robbins Incubator. Some have been in the hatchery business 30 years or more; others are newcomers. We are proud of them all. Their combined experience embraces all varieties of eggs, climate, and operating methods. The boiled-down results of their experience are here presented for your benefit. Please note that all letters are dated, and refer to the last hatching season.

Naturally, we are grateful these men and women are able to say so many nice things about Robbins Incubators. We are happy that we have been privileged to help them earn more money, and thus provide better for their families and their future. But most of all we appreciate the *friendship* that exists between us and our users. *One of them writes:* "We have just completed our tenth year in the hatchery industry — ten years of pleasant memories of doing business with the Robbins Incubator Company."

Another says: "Your interests are with the operator not only during the time of selling but all during the year." *Still another writes:* "My wife and self wish to express our gratitude for the many kind considerations extended to us which go beyond mere business transactions."

We would like to enjoy the same kind of friendship with YOU, and we would like to earn it in the same way — by supplying you with the BEST incubator you can buy, and the best service you have ever received!

Sincerely,

John L. Robbins

The ROBBINS INCUBATOR COMPANY, DENVER, COLORADO

Geo. C. England has long used Robbins machines with "wonderful" results.

BABY CHICKS Phone 210 HATCHING EGGS

ENGLAND'S EGG RANCH

GEO. C. ENGLAND, Owner
Our Specialty—Guaranteed Trap Nested
S. C. WHITE LEGHORNS
1206 Centinela Boulevard

Inglewood, California June 27, 1939

Robbins Incubator Company
P. O. Box 899
Denver, Colorado

Gentlemen:

I have used your machines for so long, with such wonderful results, and having told you in former correspondence the splendid results leaves me now with nothing to add.

As far as quality of chicks is concerned, they are no better than when we used the early models but, of course, these later models are much more convenient, which adds to the pleasure of hatching.

We have had splendid results this season and have no complaint whatsoever to offer.

Trusting you will continue to manufacture a machine that will give excellent results and wishing you continued success, I remain

Very truly yours,

Aeroplane view of England's Egg Ranch.

L. L. LOGAN
POULTRY FARM & HATCHERY

Officially Inspected and Pullorum (BWD) Disease Free

TELEPHONE AVONDALE 250-R-3 KENNETT SQUARE, PA.

May 9, 1939

Mr. John L. Robbins
Robbins Incubator Company
Box 899
Denver, Colorado

Dear Mr. Robbins:

Last year we had hatched more chicks than any previous year from our 2 Robbins Incubators. We produced 175,000 chicks from our 47,000 egg capacity, which we thought was really good.

This year so far our hatches have been still a higher percentage resulting in more chicks hatched during the months of February, March, and April than last year. We have been running both incubators full capacity through May 9. Today is the last hatch from the one machine, but the other is still running full capacity, although we expect to curtail setting from now on. Hatchability has been averaging about 75% salable chicks of all eggs set. This includes 104 chicks per box as 100 chicks hatched so you actually see the percentage would be really in excess of that.

If the fall season is anyways good, we should surpass our last year's record without having increased our egg capacity.

This is why we like our Robbins Incubators--we get more chicks for the same number of eggs set.

Yours very truly,
L. L. Logan
L. L. Logan

"More chicks from same number of eggs set."
—L. L. Logan

A. B. HALL PRESIDENT
L. C. HALL VICE PRESIDENT

HALL BROTHERS HATCHERY INC. *Chicks*

WALLINGFORD CONNECTICUT

July 1, 1939

Mr. John L. Robbins
Robbins Incubator Company
P. O. Box 899
Denver, Colorado

Dear Mr. Robbins:

We are quite proud of the hatchability results we have been obtaining from our Robbins Incubators and Hatchers for some few years. However, those of the last 1½ years seem to be especially outstanding.

For the first 6 months of 1938, we set 6,511,470 eggs, hatched 4,998,836 chicks or 76.7% of all eggs set. For the entire calendar year of 1938, there were 12,846,032 eggs set, and from these we obtained 9,614,283 chicks or a yearly average of 74.8% of all eggs set.

In the first 6 months of 1939, we incubated 6,489,595 eggs, and from these eggs we obtained 4,990,525 chicks or 76.9% of all eggs set.

We consider these results particularly outstanding in view of the fact that these figures are based on something over 300 different flocks. The chick quality has been consistently high with a very low percentage of culling necessary before shipments are made.

We are looking forward to the installation of the 250,000 capacity this summer, and while the old machines have continued to give very creditable results, we look forward to being able to report consistent gains from this new unit.

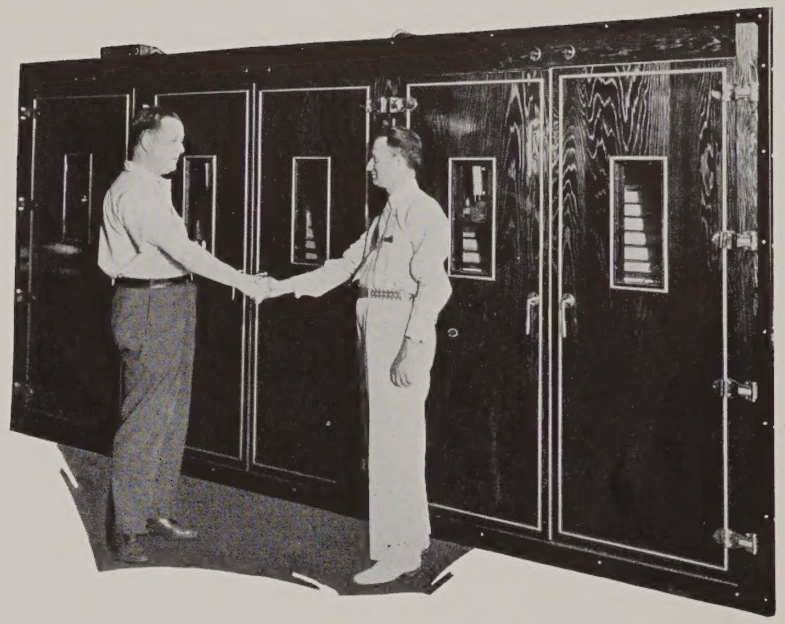
Yours very truly,

HALL BROTHERS HATCHERY, INC.

Edward S. Walford

Edward S. Walford
Poultry Specialist

"NEVER A WEEK WITHOUT A HATCH" SINCE 1927



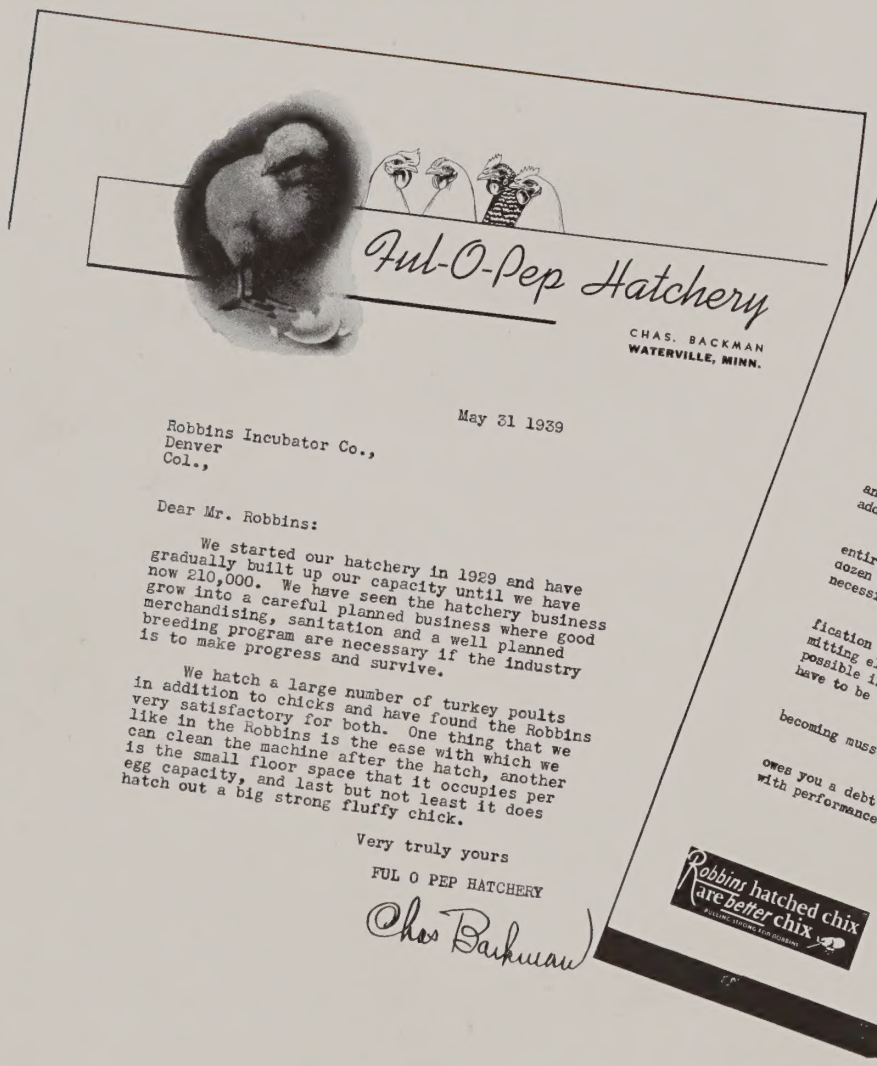
A. B. Hall congratulating John L. Robbins on the new Robbins Incubators, during a recent visit to the factory when he confirmed his order for 250,000 capacity in the new machines.

Set 12,846,032 Eggs last year....all in Robbins Incubators

World's largest broiler chick producers have used Robbins EXCLUSIVELY since 1929.

Robbins easy to clean, and takes small floor space.

---Chas. Backman



Ful-O-Pep Hatchery

CHAS. BACKMAN
WATERVILLE, MINN.

May 31 1939

Robbins Incubator Co.,
Denver
Col.,

Dear Mr. Robbins:

We started our hatchery in 1929 and have gradually built up our capacity until we have now 210,000. We have seen the hatchery business grow into a careful planned business where good merchandising, sanitation and a well planned breeding program are necessary if the industry is to make progress and survive.

We hatch a large number of turkey poults in addition to chicks and have found the Robbins very satisfactory for both. One thing that we like in the Robbins is the esse with which we can clean the machine after the hatch, another is the small floor space that it occupies per egg capacity, and last but not least it does hatch out a big strong fluffy chick.

Very truly yours

FUL O PEP HATCHERY

Chas Backman

Robbins hatched chix are Better chix

Robbins far surpasses more expensive incubators.

---Andy Coulter

Jim Bloomfield
Andy Coulter
(Jim 'n Andy)

WYOMING HATCHERY

64,000
ELEVEN LEADING BREEDS

MOUNTAIN VITALITY CHICKS FROM THE SHADOW OF THE ROCKIES

EGG CAPACITY

SHERIDAN, WYOMING

TELEPHONE 241

Distributors
The great HUDSON Line of Poultry and Farm Equipment

June 1st. 1939

Mr. John L. Robbins,
President, Robbins Incubator Co.;

Dear Mr. Robbins,.

After operating two of your 32-H incubators we feel called upon to place on record our appreciation for the additional pleasure, shorter working day, and greater profits we have enjoyed through our change to Robbins equipment. In comparison to Robbins, our former equipment, (incidentally the highest priced available, and constantly and expensively brought up-to-date?), we now visualize as obsolete sweat boxes.

Our greatest Robbins surprise, however, is to be receiving week after week, a 70 to 74% turkey hatch from eggs set right with the hen eggs--this is an average of 95% of all fertile eggs. After our disastrous attempt to hatch turkey eggs in a new 30,000 turkey? incubator, (the high-est priced on the market), the performance of the Robbins 32H is phenomimal. during 1937-8 the following features greatly

Apart, however, from higher percentage hatches of better chicks and poults, which the Robbins certainly deliver, the following features greatly add to the pleasure and profit of Robbins users:-

Approximately 40% saving of time in traying the eggs. The entire setting of eggs can be lined up quickly, a tray card stuck in each 15 dozen case, and inexperienced help will tray the setting without a mix-up or the necessity of supervision.

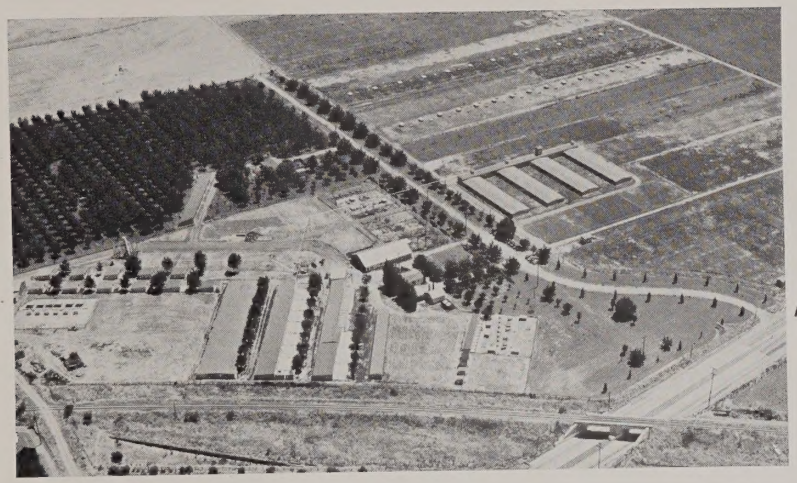
The entire hatch is taken off at one time. Therefore indenti-fication can easily be kept of the livability of chicks from each flock, per-mitting elimination of flocks producing chicks of poor livability--something im-possible in a busy hatcheryman's schedule under the obsolete method where chicks have to be taken off every hour or so to allow the others room to hatch.

All the work around a Robbins can be done without the operator becoming mussed up or untidy, and with a great saving of time.

Finally, Mr. Robbins, we feel that the entire hatchery Industry owes you a debt of gratitude for having evolved an incubator what am an incubator, with performance for which you need make no apology.

Very truly yours,.

WYOMING HATCHERY



JOHN E. KIMBER,
noted poultry scientist,
reports every hatch from January to May exceeded 80% No. 1 chicks
(except eggs from older hens).

JOHN E. KIMBER
OWNER
GEORGE C. KIMBER
GENETICIST AND DIRECTOR OF RESEARCH
KERMIT SCHAAF, D.V.M.
PATHOLOGIST AND GENERAL MANAGER
ARTHUR J. HEISDORF
GENETICIST
RUSSELL R. VICKERS D.V.M.
PATHOLOGIST
JOHN MADRUGA
PLANT SUPERINTENDENT

KIMBER POULTRY BREEDING FARM
GENETICALLY BRED S. C. WHITE LEGHORNS
NILES, CALIFORNIA
TELEPHONE 132

July 7, 1939

Mr. J. L. Robbins
Robbins Incubator Co.
P. O. Box 899
Denver, Colorado

Dear Mr. Robbins:

We are more pleased than ever with our three Robbins 32-H incubators. From January 20th through May 6th inclusive every single hatch we took off from these machines exceeded 80% No. 1 chicks delivered to customers, with the exception of eggs from our older hens which naturally could not be expected to hatch so well, ranging as they do up to more than six years of age.

A few hatches exceeded 85% No. 1 chicks delivered to customers.

We only wish that every other department in our business were as efficient as our Robbins incubators. They are truly wonderful machines, beautifully made of the finest materials, show no apparent depreciation whatever, and are most easily cared for in every way.

We also greatly appreciate the splendid service you render customers in connection with necessary supplies such as sacks, wicks, etc.

Sincerely yours,
KIMBER POULTRY BREEDING FARM
BY John E. Kimber
John E. Kimber
Owner

JEK:LLH

"Truly wonderful machines."

Averaged 81% all eggs set all season.
—Geo. M. Anthony

ANTHONY'S
TRAP NESTED and PEDIGREED WHITE LEGHORNS
COMMERCIAL MIXER OF
BALANCED POULTRY and DAIRY FEEDS
GEORGE M. ANTHONY
STRAUSSTOWN, PA.

Telephone, Bernville 11R4

June 8, 1939

Robbins Incubator Co.
Denver, Colo.

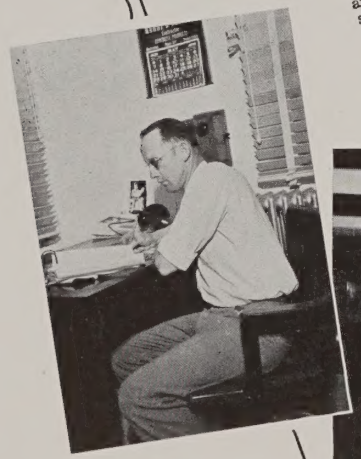
Gentlemen:

Last December I installed 3 Model 32H Robbins electric incubators with a total egg capacity of 94,080 eggs, and traded in all my old equipment which consisted of two other makes of incubators and one of your first models that you made.

These new incubators have averaged about 81% hatches all season from all eggs set and have hatched at least 92% of all fertile eggs set.

I am also very highly pleased with the quality chicks that these new electric incubators produce. We enjoyed a very good hatching season and had all chicks booked during the hatching season that we could produce.

Respectfully yours,
Geo. M. Anthony



Baby Chicks — Custom Hatching — Purina Feeds — Breeder of Big Type English White Leghorns

PYLE ELECTRIC HATCHERY
C. H. PYLE — BESSIE E. PYLE
"The Hatchery with a Breeding Program"
WORTH, MISSOURI
Authorized Member DR. SALSBURY'S NATION-WIDE POULTRY HEALTH SERVICE

June, 22, 1939

Mr. J. L. Robbins
Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins:-

I want to tell you what we think of the Robbins incubator we bought from you last fall and have used during the past season.

It absolutely gave us no trouble during the whole season and produced the finest hatches we have ever had during all the eight years we have been in the hatching business.

The chicks were of extremely high quality, with high livability after they reached the farms of the purchasers, and we received nothing but satisfactory reports from our customers all during the season.

On two specific hatches, every case of eggs set hatched over 300 chicks per case, custom hatching and all.

While all hatches for the season [redacted] were near this high mark, we remembered particularly these two hatches.

We like the simplicity with which the machine is built, and especially the moisture control, which is simple, steady and accurate.

Wishing you the best of success, and hoping we can install more Robbins incubators, I am

Yours truly,
C. H. Pyle
Pyle Electric Hatchery
Worth, Missouri

Dr. Salsbury's Poultry Health Service Station

"Finest hatches we ever had."
—C. H. Pyle

First Robbins user in famous Zeeland, Mich., district tells of wonderful results.

BARRED ROCKS
WHITE ROCKS
S. C. RD. ISLAND REDS

Central Farms
HATCHERY
BABY CHICKS
PULLETS • STOCK
SPECIALIZING ON BIG ENGLISH
S.C. WHITE LEGHORNS

WHITE WYANDOTTES
WHITE GIANTS
S. C. ANCONAS

ZEELAND, MICHIGAN

June 2, 1939

Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

We are very glad to report our experience with Robbins incubators. Central Farms was the first hatchery in the famous Zeeland territory to install Robbins incubators. That was just prior to the 1936 hatching season.

We had wonderful hatches from the very start and the quality of the chicks was far superior to the chicks we had been hatching in our other equipment. That season we had an average yearly hatch of 72.5% of salable chicks from our 70,000 egg Robbins units. Our other equipment averaged slightly more than 60% for the season. It required very little arithmatic to show us that we could increase our profits by installing more Robbins equipment. So we added a 60,000 egg unit for the 1937 season. Then other hatcherymen in this territory began to take notice of our Robbins equipment, the quality of our chicks and the increase in our business. Since 1937 ten Zeeland hatcherymen have installed Robbins incubators and no doubt more units will be added this year.

Our own business has grown from 200,000 chicks in 1935 to more than 600,000 for the 1939 season. We are just closing the most profitable season we have ever enjoyed. We can not recommend Robbins incubators too highly as we give them their share of credit for our success.

Very truly yours,

Central Farms Hatchery,

Per- D. Van Ommen
D. Van Ommen

DVO:FD

Easy operation—
Low operating costs—
Low labor costs—
High hatchability.

ALLSTATE SUPPLY
HATCHERY-FEED-PRODUCE
WILLMAR, MINNESOTA

May 31, 1939

Robbins Incubator Company
Denver, Colorado

Dear Mr. Robbins:

In about thirty days we will again have finished another very successful hatching season. With the installation of seven new 32-H Robbins, we have been more than satisfied with the exceptionally good hatches of strong baby chicks and turkey poults.

In my opinion, the Robbins Incubator is "the last word" in incubating equipment from every standpoint; easy operation, low operating costs, low labor costs, and high hatchability.

I feel no hatcheryman will make a mistake if he invests in Robbins Incubators.

Yours very truly,

ALLSTATE SUPPLY
BY R.W. Portinga

"No hatcheryman will make a mistake if he invests in Robbins Incubators."—R. W. Portinga

No other poults equal "Robbins" poults.---Cyril R. Aspin

Auburn, Michigan
June 26, 1939

Mr. John L. Robbins
Denver, Colorado

Dear Friend:

Dear Friend,I will say, because anyone building and selling an incubator of so fine a quality as is yours is indeed a friend to every purchaser. There is built into it a real expression of life, not just a commercial egg gadget.

Its beauty is appealing, construction the best I have ever seen, efficiency is unexcelled, operating most simple, time required on it is short, operating cost is surprisingly low, and the last but not least, it hatches every hatchable egg into the strongest, most beautiful poults that I have ever seen. I have had poults hatched by several other makes but none equal the "Robbins" poults.

I have high grade "Bourbon Red" turkeys of which I am very proud and I never worry at all when placing their eggs in the Robbins incubator, because I know they are safe.

I sincerely appreciate the detailed service given by your company.

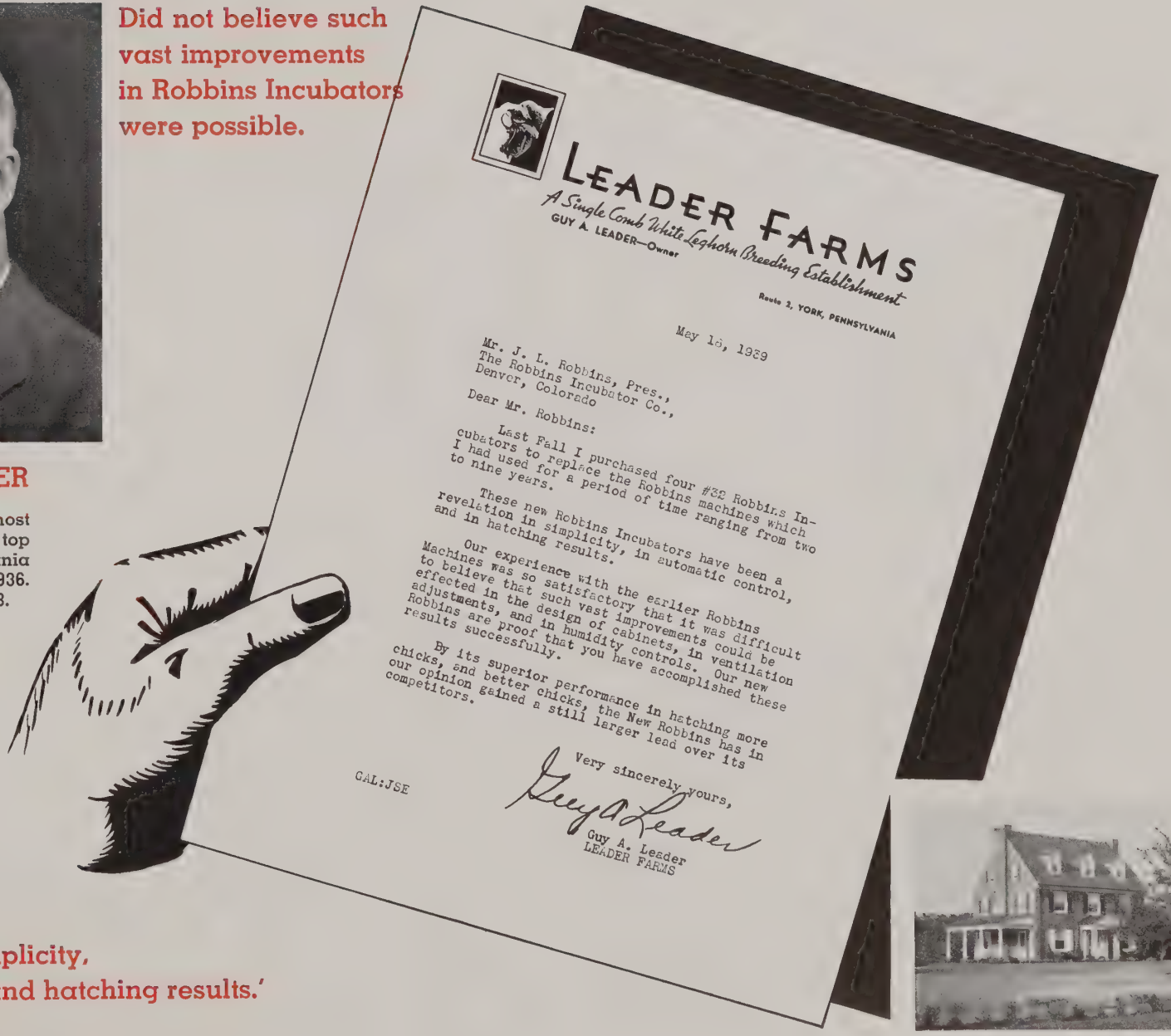
Wishing you the best of success,

Respectfully,
Cyril R. Aspin
Cyril R. Aspin

GUY A. LEADER

One of the nation's foremost breeders of Leghorns. Had top pen all breeds in Pennsylvania tests in 1933, 1934 and 1936. High pen of Leghorns, 1938.

Did not believe such vast improvements in Robbins Incubators were possible.



LEADER FARMS

A Single Comb White Leghorn Breeding Establishment

GUY A. LEADER—Owner

Route 2, YORK, PENNSYLVANIA

May 16, 1939

Mr. J. L. Robbins, Pres.,
The Robbins Incubator Co.,
Denver, Colorado

Dear Mr. Robbins:

Last Fall I purchased four #32 Robbins Incubators to replace the Robbins machines which I had used for a period of time ranging from two to nine years.

These new Robbins Incubators have been a revelation in simplicity, in automatic control, and in hatching results.

Our experience with the earlier Robbins Machines was so satisfactory that it was difficult to believe that such vast improvements could be effected in the design of cabinets, in ventilation adjustments, and in humidity controls. Our new Robbins are proof that you have accomplished these results successfully.

By its superior performance in hatching more chicks, and better chicks, the New Robbins has in our opinion gained a still larger lead over its competitors.

Very sincerely yours,

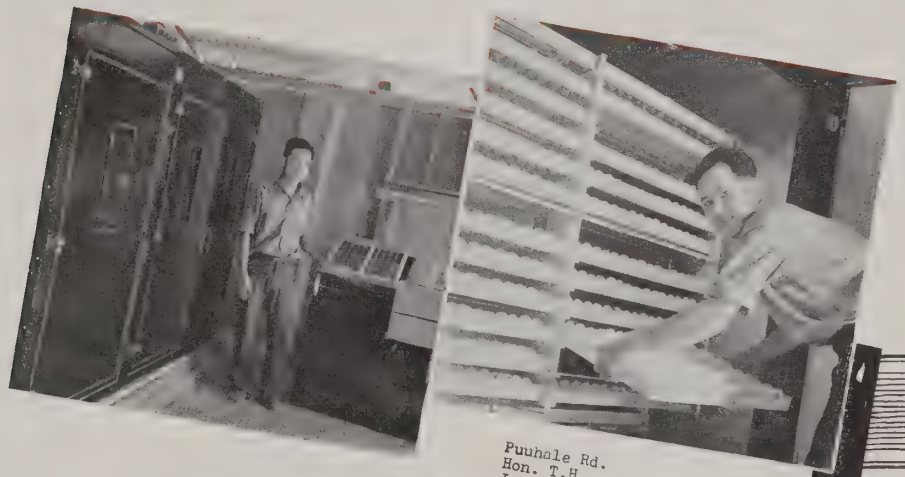
Guy A. Leader

Guy A. Leader
LEADER FARMS

CAL:JSE

"A revelation in simplicity, automatic control, and hatching results.'

In HAWAII, too, Robbins operates "almost perfectly." 75% to 84% hatches of eggs shipped 3,000 miles.---Mikio Asagi



Puuhale Rd.
Hon. T.H.
June 14, 1939

Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

It gives me with great pleasure to tell you that the Robbins incubator operates almost perfectly in this Hawaiian climate. The temperature and humidity in your incubator is easy to control.

First may I say thank you for sending me the incubator on time. It was very easy to uncrate and I had it operating in two days. Your instruction book was very simple to follow.

I import all my hatching eggs from a breeder in Oregon. The eggs travel over 3000 miles on railroad and steamship. To get around 75% hatches, and sometimes as high as 84% of all eggs set, and get good husky chicks that live -- I think only the Robbins Incubator can do it. So I am glad that I have the Robbins Incubator.

Yours truly,
Mikio Asagi
Asagi Hatchery

Operates 62,000 Robbins capacity in about same time as 8,000 in other make. ---C. B. Carmack

Carmack Hatchery and Poultry Farm

ACTIVE MEMBER
Texas and International Baby Chick Association

Floydada, Texas
May 16th.1939

Robbins Incubator Co.
Denver,Colorado.

Dear Mr. Robbins:

We are nearing the close of our second hatching season with Robbins Incubators.We will give you the facts about them as we have found after doing all the operating personally.

We can truthfully say that we have never operated an Incubator that will produce the quality chicks that the Robbins will.Our customers report that the chicks from us are the finest quality that is possible to hatch.

As you possibly know we have placed our order for another 32-H tp be delivered this fall.This will give us about 70,000 egg capacity.Of this amount,62,000 are handled the Robbins way.The other 8,000 are handled by an Incubator of a well known firm but we can operate a Robbins 32-H with a lot more satisfaction and in about the same time we can the small one of the other make. This naturally makes us like your Incubators as time counts a lot when you are buisy every minute.

We have not had quite as good hatchability this season as last but we had a very dry spring and there was little or no green stuff for the flocks that we secured our hatching eggs,and experience has proved that greens is very essential if we get fertility and hatchability,And this was no fault to the Incubator,With this handicap we hatched about 75% of all eggs set,with less than 2% culls,You can rest assured that when we need added capacity it will be Robbins.
With every good wish,we beg to remain,

very truly,

Carmack Hatchery
C. B. Carmack

Every Chick From Texas U. S. Approved Pullorum Tested Flocks

"All our hatching equipment is Robbins, and it has been most satisfactory."

FONTANA FARMS COMPANY

OFFICERS
A. B. MILLER PRESIDENT
J. D. MCGREGOR VICE PRESIDENT
F. L. SEDELMEIER VICE PRESIDENT
R. E. BOYLE MANAGER
M. J. MCALLEY SECRETARY

HOME OFFICE
FONTANA CALIFORNIA

June 8, 1939

Robbins Incubator Company,
1523 Stout Street,
Denver, Colorado

Gentlemen:

The pay-dirt story of any business is constant improvement and profit in the operation. We are well into our twentieth year of breeding and feeding White Leghorns under the watchful eyes of nationally recognized poultry experts and men who have come up with the Fontana Farms Hatchery.

Good incubation, naturally, plays a very important part in such a rigid breeding program and when working with valuable eggs. All our hatching equipment is Robbins and it has been most satisfactory -- capacity 105,000.

Each year we pedigree about 10,000 White Leghorn baby chicks hatched from the eggs of our own pedigreed breeding flock. All our commercial chicks are hatched from the eggs of our own commercial breeding flock of 14,000 to 15,000 hens. Our total flock inventory stands between 60,000 and 70,000 at all times, representing all ages.

We wish it were possible for every poultryman in the country to visit our plant and see for himself the accomplishments and the real progress that has been made in breeding, feeding and management here at the Fontana Farms Hatchery.

Very truly yours,

Elliott E. Brett

Elliott E. Brett, Manager
FONTANA FARMS HATCHERY.

Yard view of Fontana Farms Hatchery—one of the West's great breeding plants.

Typical pen of pullets at Fontana Farms.

HATCHING EGGS BABY CHICKS PULLETS

GODSHALL'S POULTRY FARM

ENOS B. GODSHALL, PROP.

BREEDER OF S. C. WHITE LEGHORNS

R. D. 1, SOUDERTON, PA.

PHONE: SOUDERTON 7480 4 1 4

June 22th, 1939.

Robbins Incubator Co.,
Denver, Colo.

Dear Mr. Robbins:

When I was out in California last November you talked to me in regard to new Incubators.

At the time I had not the least idea of buying but after coming home and thinking it over it did not seem such a bad idea, when I stopped to consider the difference in performance between my Robbins I purchased from you last year and my other Incubators.

The results were so convincing from the turkey and hen machine I bought from you in 1938, that we converted same into an all chicken machine, and purchased (2) new Turkey machines, both 22-Hts. This season our hatches ran almost regular from 75 to 85% on chickens. We made hatches on some of our turkeys from shipped eggs of 93% of all eggs set, which we have never done before, and also on some chicken eggs.

As early as January there was no question of whether we wanted to buy or not. We were compelled to buy by our customers to supply the demand, as the quality of our 1938 poults and chicks was very high. As a result our customers demanded more of the same.

I have found we have from 5 to 10% more salable poults and chicks out of our Robbins machines than our other electric machines. The appearance of our new machines is better, and they are easier to keep clean. The automatic humidifiers are sure a wonderful convenience -- would not be without them.

I now know that the wisest step I took in the 11 years since I am in the business was to take the advice Mr. Robbins gave me last Fall and install more Robbins Incubators.

Sincerely yours,

E. B. Godshall

5% to 10% more salable chicks from Robbins.
—E. B. Godshall

80% of chicks bought by former customers.---Benj. D. Dance

CENTRAL WISCONSIN SEED COMPANY

WHOLESALE AND RETAIL

Farm and Garden Seeds -- Commercial Fertilizers -- Spraying Materials
Poultry Feeds and Supplies -- Baby Chicks

Waupaca, Wisconsin

June 22, 1939

Robbins Incubator Co.
P. O. Box 899
Denver, Colo.

Gentlemen:

Our 1939 chick hatching season is nearly over and we are pleased with the results.

At the start of the season we put an automatic humidifier on our Model 23 Robbins and we are now more certain than ever of its superior hatching ability. It not only hatches them all but the chicks produced are of exceptional quality---The kind we like to give to our customers.

The fact that 80% of our chicks this season have gone to former customers is ample proof that they are satisfied or they would not come back for another flock.

We have not experienced a single year when our hatchery department has not made us a nice profit.

Very sincerely,
CENTRAL WISCONSIN SEED CO.
Benj. D. Dance

BDD:EB

650,000 Capacity---
All Robbins---in Wisconsin's Oldest and Largest Hatchery.

Greater thrill this year than ever.

LA PLANT HATCHERIES, INC.
Chicks from Northern Bred Winter Layers
Tel. 846
WEST BEND, WIS.

July 12, 1939

John L. Robbins
Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins;

As the hatching season is coming to a close, we want to tell you of the fine success we had with our Robbins again this year.

As you know, we equipped our 650,000 capacity Robbins with the new Automatic Humidifiers and are more than pleased with the results. All season our hatches ran from 68% to 76½%.

We always got a thrill out of operating our Robbins but the thrill this year was even greater, due to this new improvement.

We attribute a large part of our success to the economy in operating your machines as well as the large percentage of saleable chicks they produce.

You probably remember that we started out in 1929 with eleven Robbins incubators, and have continually increased our capacity each year. We are also happy to state that we plan to install two or three more 32-H Robbins for this coming season.

We thank you for your fine cooperation.

Very truly yours,
F. J. Le Mieux
F. J. Le Mieux

81% average for custom hatching.---Wayne Reid

VALLEY ELEVATOR COMPANY
DEALERS IN
GRAIN, FEEDS, FLOUR AND SEEDS
Grinding and Mixing
Spring Valley, Wisconsin

June 23, 1939

Robbins Incubator Company,
Denver, Colo.

Dear Sirs:

We are very well satisfied with the incubator purchased from you last fall. The exact results are as follows:-

Our own eggs set: fertility 91%; hatchability 76%. This includes every egg set from Feb. 23 to June 6th that we bought for hatching purposes.

Custom hatching for the entire season averaged 81% hatchability. You can see by that that all my customers were very well satisfied with the results and they all tell me that they were the nicest bunch of chicks they had ever had.

For my own part I found that the chicks were very husky and the livability was exceptional. I was pleasantly surprised with the ease that this machine of yours controlled and operated.

Previous to this I had been operating 1936 model [redacted] machines only and I will admit that I was very skeptical about operating a machine I had no previous experience with. However, for the first three weeks I followed the instruction book to the letter and got a 70% hatch. I then disregarded the instruction book and improved both the hatchability and the quality of the chicks. I believe your instruction book is fine for normal hatching but that different localities require different operation.

I must certainly compliment you on the automatic humidity control. This little instrument worked fine all season and kept the humidity exactly where I set it.

Another thing is your traying cabinet - it has proved to be a most useful and handy thing in the hatchery.

Respectfully,
Wayne Reid
Hatchery Manager

Robbins users need fear no competition.---Howard F. Hughes

Established 1917

HUGHES & SON HATCHERY

1080 EAST OAK STREET — HILLSBORO, OREGON

Quality Baby Chicks

June 25, 1939.

Robbins Incubator Co.
Denver, Colorado.

Gentlemen:-

More than ten years ago we bought our first Robbins Incubator, a 23,000 egg machine. The next year we replaced our machines of another make with Robbins. We have added more machines as our growing business demanded, until at present we have eight Robbins, with a total egg capacity of about 165,000.

The percentage of hatch, as well as the livability of our chicks, has always been uniformly gratifying. The dependable performance of our Robbins incubators has enabled us to show a good profit even in the poorest selling season.

Our turkey hatching business has grown each year, for the very good reason that we get the highest possible hatch of husky, livable poults. For example, our May 4, 1939 turkey hatch of over 12,000 eggs, from 29 flocks, hatched 78½% of all eggs set.

Our 1939 business was the best in our history. We give Robbins full credit for the steady growth of our business. Robbins users have no cause to fear competition from users of other makes of incubators. Our experience and observation has convinced us that Robbins Incubators are not only the most efficient, but cost much less to operate.

During ten seasons with Robbins we have never had a breakdown; never chilled or overheated so much as one egg. Our repair and replacement costs have been negligible, limited chiefly to a few belts.

We recommend the Robbins Incubator for these reasons; (1) Low cost per egg capacity. (2) Marvelous construction and durability. (3) Remarkable simplicity and low cost of operation. (4) Last and most important, the highest degree of efficiency in producing maximum hatches of perfect chicks and poults.

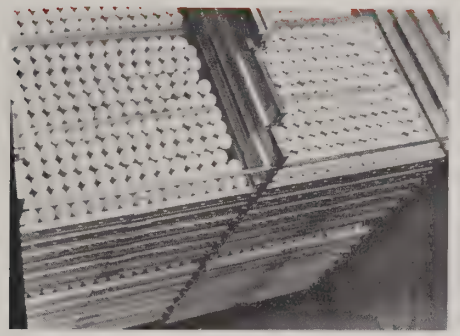
In closing, we wish to say that it has certainly been a pleasure to deal with Mr. Robbins and the Robbins company.

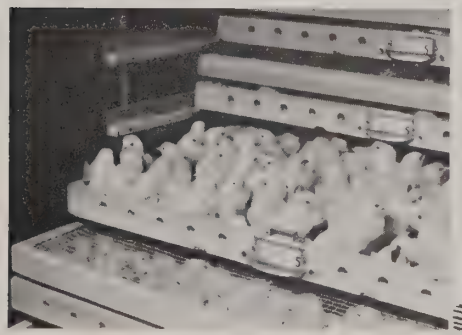
P.S. We shall be glad to furnish details on our operations and results to any of your customers or prospects at any time.

Very truly yours,
Howard F. Hughes

LEGHORNS • R. I. REDS • BARRED ROCKS • NEW HAMPSHIRES • BRONZE TURKEYS • CUSTOM HATCHING

Seventh season with Robbins Incubators---more pleased each year.---Gerald W. Avery





"Not a single complaint the whole season."

G. W. AVERY & SON
Breeders of S. C. White Leghorns
U S R O P PULLORUM CLEAN
Baby Chicks - - Hatching Eggs - - Breeding Stock
Telephone Tigard 0452 0415
TUALATIN, OREGON

June 6-1939

John L. Robbins,
Robbins Incubator Co.,
Portland, Oregon.

Dear Mr. Robbins:

We have just completed our Seventh season with Robbins incubating equipment; and wish at this time to let you know we are more pleased each year with the results we obtain from our Robbins incubator.

Beginning in January and finishing the last of May, we hatched 74% of all eggs set and 91% of all fertile eggs; this we believe speaks well of the mechanical performance of the incubator as well as the breeding behind the stock.

The demand for chicks this year has been very good, and the quality never better; not a single complaint the whole season. We especially appreciate the simplicity and ease of operation of the Robbins incubator in our pedigree hatching, as we individually pedigree 5500 or so chicks each year.

Thank you and your organization for the fine co-operation you have always shown to us.

Yours very truly,
G. W. Avery & Son

by Gerald W Avery

Only complaint is Robbins was not large enough!

--W. A. Thayer

"We want no better than we now have."

---W. T. Brooker, Jr.

THAYER'S HATCHERY AND BREEDING FARM
ROUTE 2 BOX 534
BEAVERTON, OREGON

July 5, 1939

Robbins Incubator Co.,
Denver,
Colorado.

Dear Sirs:

Our only complaint on the Robbins this year is that it has not been large enough. We were obliged to turn away twice as much business as we could accept. We are still hatching, getting 75% hatches of all eggs set, although it is nearly midsummer. Our chicks are proving more than satisfactory both to our oustomers and to ourselves. We raise fryers the year around and keep from 2000 to 3000 on hand at all times.

We particularly like the ease of operation and the economy of the Robbins, both in electric current and labor.

With our best wishes, we are,

Yours very truly,

THAYER'S HATCHERY & BREEDING FM.

W. A. Thayer

G. P. CAUGHMAN
President

W. T. BROOKER, JR.
Vice Pres. & Secy.

J. P. HARMON
Treasurer

Columbia Hatchery

(Incorporated)

BABY CHICKS—CUSTOM HATCHING—POULTRY SUPPLIES

"WHERE BETTER CHICKS AND TURKEYS ARE HATCHED FROM BETTER EGGS"

Member
S. C. Poultry Improvement Association

PHONE 23207
1025 LADY STREET
COLUMBIA, S. C.

Member

LEADING BREEDS
STERLING QUALITY
BABY CHICKS

Every Breeder Bloodtested by Clemson College Live Stock Sanitary Dept. for B. W. D.

The Latest Equipment Robbins Electric Incubator

The Sensation of the Hatchery World

Let Us Do Your Custom Hatching

More and Better Chicks From Same Number Eggs Set

We Advertise What We Have—We Sell What We Advertise

We Do Not Buy and Resell Chicks Hatched By Others

We Sell Only Chicks That Are Hatched in Our Hatchery

Also Bronze Turkey Poults

4/15/39

J. L. Robbins, President,
Robbins Incubator Co.
Denver, Colorado.

Dear Mr. Robbins:

We set our new 39-H Robbins April 7th. Just want to tell you that this machine is operating perfectly. I don't believe it has varied one one hundredth of a degree since setting.

This machine, I believe, is as nearly perfect as can be made. We are highly pleased with it. We now have 132,000 capacity Robbins.

If you ever build another Robbins better than the one you sent us--"we don't want it." For we want no better than we now have.

With best wishes, we are

Yours very truly,
Columbia Hatchery, Inc.
By Brooker
Gen-Mgr.

WTB/h

Has been able to demand, and get, best prices for his poults.

A. H. WILSON
Proprietor
All Stock B. W. D. Tested
Since 1935
Telephone, 257 - R

Straight Run White Leghorns
Sexed Leghorn Cockerels
or Pullets
Barred Plymouth Rocks
New Hampshires
New Hampshire Barred Rock
Cross Breed
Bronze Turkey Poults

WILSON HATCHERY
SONOMA, CALIFORNIA

June 6/39

Robbins Incubator Co.
Denver, Colorado

Dear Sir:-

I have enjoyed with the greatest of satisfaction the operation and quality of hatches I have had from the #32-H Robbins Incubator I purchased from you at the start of this season. The peak of my hatches reached 83% of all eggs set, and I would say close to 95% of fertile eggs set.

I use this machine exclusively for the hatching of turkey poults, and all season I don't believe I have had more than 2% of the poults hatched that had what we call buttons, or in other words, a lump at the navel, and the hatches come off remarkably clean.

I might add that I like the construction of your machine. It is well built, and much better than some other makes I have operated.

I have been in the hatchery business about twenty years, and when I put in any more capacity it will be Robbins.

I got several repeat orders from customers, as they said that their first order did so well, and in March and April I had to turn down about as many orders as I was able to fill. I have been able to demand the best prices for my poults and get them.

Yours truly,
A. H. Wilson.

"Nearly all hatch at one time."

All Breeders Blood tested — Robbins Electric Incubator Capacity 23,800 — Hanson Strain Direct — Pedigree Males

SUNNY LAWN EGG FARM
WM. O. RUNK & SON

REFERENCE:
Codorus National Bank
Codorus, Pa.
Bradstreet

BREEDERS OF
Vigorous Laying Strains
S. C. White Leghorns,
Bred for Large Fancy White Eggs

Stock and Hatching
Eggs for Sale
Day Old Chicks

Rt. #2. SPRING GROVE, PA.

Robbins Incubator Company
Denver, Colorado

June 5th, 1939

Dear Mr. Robbins:

Our Robbins Incubator did a very good job for us this year. Even at the beginning of February our hatches ran some 70% of fine plump fluffy chicks that our customers were well pleased with.

Livability is very good. Our loss up to 8 to 10 days is not over 2 percent in our Battery. Best hatch was 82 percent this year. We average about 76 percent from all eggs set for the season.

Our eggs do not start to hatch till the last of the twentieth day. It is a pride to me to see those chicks emerge from the shell. They nearly hatch all at one time. About six hours before the end of the twenty-first day the hatch is complete.

We got a good price for our chicks. If I would install another incubator it would be a Robbins. Well pleased. Thanks for the interest you take in your customers.

Yours very truly,
Wm. O. Runk

Harry Ter Haar sorry did not get Robbins years ago.

Village View Hatchery & Poultry Farm
ZEELAND, MICHIGAN

June 17, 1939

Robbins Incubator Co.,
Denver, Colo.

Gentlemen:

For several years, I have been interested in getting an incubator that would hatch almost as near a perfect chick as possible, as we are running a trapnest breeding farm, and every egg is from a high trapnest record hen and it is of value to us to hatch these eggs into the best quality and livable chick that can be produced.

A few years ago, we bought two Robbins incubators and in using these machines for several years now, we have been able to hatch a chick with real quality, we have perfect. With a Robbins, we have but very few culls and our hatches over the long type machine for this past year has been better than 8%, using the same quality eggs.

For this reason, I want to congratulate you on your incubator for hatching quality stock, and as soon as possible will make complete change from my old type machines to the new all electric Robbins.

I am sorry that I did not get these machines several years ago as in that number of years, the machines would have paid for themselves.

Yours very truly,
H. Ter Haar

Rhode Island Reds

LONG'S R. I. RED POULTRY FARM
AND HATCHERY
The Home of Quality Chicks
13320 S. E. Powell Valley Road
Route 1, Box 495
PORTLAND, OREGON
Phone SU. 5095

Oct. 15, 1938

Robbins Incubator Co.
Denver, Colorado.

Dear Mr. Robbins:

We started in the hatchery business with a 300 egg flat top incubator in 1923, and increased our capacity in flat top incubators up to 6000 eggs. We then bought a cabinet forced draft incubator in 1927, capacity, 16,128 eggs. This surely was at that time a great improvement over our flat top incubators.

However, when we installed our 35-H Robbins in 1936, we again found great improvements. Our percentages of chicks hatched greatly increased, and our labor was reduced better than half, which we believe is a great item in our cost of producing chicks. The quality of the chicks is splendid. We hatch the year around and this incubator has only been closed down once for three weeks since we had it.

Last spring was the first year we did do any turkey hatching, and all the Poults we hatched had good livability, and good hatches.

When we install another incubator it will be a Robbins. Wishing you a successful year with your splendid incubator.

Yours very truly,
Long's Hatchery

By Mamie B Long

Increased hatches. Reduced labor more than half.

"Strong chicks, few culls."
--Bengtson Bros.

Bengtson Bros. Poultry Farm
CERTIFIED HATCHERY
R. O. P. Trapnested S. C. White Leghorns
HATCHING EGGS - PEDIGREED CHICKS
Route 2, Box 141
PUYALLUP, WASH.

June 5, 1939

Mr. John L. Robbins, Pres.,
Robbins Incubator Co.,
1523 Stout St.,
Denver, Colorado

Dear Mr. Robbins:

We have just finished a very successful hatching season with our new Robbins Incubator. We are going to increase our capacity next year.

The Robbins Incubator has given us very good hatches right through. The result has been strong chicks, few culls, and a chick that would stand up under shipping conditions for any reasonable distance.

We think that Robbins Incubator is the best on the market at present, and can't see where any improvements could possibly be made

Yours truly

BENGTSON BROTHERS

Victor Bengtson

Victor Bengtson

New Robbins brings "most pleasant season in our 16 years of hatching."
—Andrew Pedersen

PEDERSEN POULTRY FARM AND HATCHERY
SILVERTON, OREGON

June 2, 1939

The Robbins Incubator Co.
Denver, Colorado

Dear Sir:

Now that we are approaching the close of another hatching season, we thought it proper to let you know how well pleased we are with the performance of the Robbins 32 we installed last winter.

Our hatches have averaged close to 80 per cent of eggs set both on chicken and turkey eggs and livability has been wonderful.

So far we have not had a complaint all season. In other words, the most pleasant season in our sixteen years of hatching. So, if we need to increase our capacity, Robbins is the name.

Am enclosing a snapshot showing Mrs. Pedersen, our small daughter, and myself watching a Robbins being installed in our new modern hatchery by your efficient truck men.

Very sincerely yours.

Andrew Pedersen

Pedersen Poultry Farm
and Hatchery

AP:MP

Robbins beats turkey hen by 5%.---Lee Vance

LEE VANCE POULTRY FARM

DERBY, COLORADO

June 22, 1939

Robbins Incubator Co.
Box 899
Denver, Colo.

Dear Sir:

We closed our incubator down May 15, ending two full seasons, and very successful, I may add, as we never had an extra chick on hand at any time, and the livability was excellent.

Very few of our customers in the last two years ever lost their extra chix the first fourteen days, and one customer this year did not lose a chick out of 618 the first five weeks. This, of course, shows the chix hatched in a Robbins Incubator come out on time and are perfect.

Out of two hatches of 4900 eggs which hatched 71-3/4%, there were only three cripples.

Our hatching percentage of all eggs set for the two seasons is 70½%, and I consider this very good because the first seven weeks of this season the weather was very cold.

We also hatched some turkey eggs and put one setting under a hen, and the incubator beat the hen about 5%.

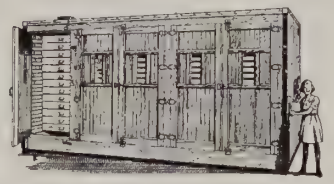
This incubator reminds me of a threshing machine, just put the eggs on one side and the other side will thresh them out as slick and clean as a whistle.

Very truly

Lee Vance

Lee Vance

Pleasure to take off such uniform hatches, year in and year out.---L. A. Austin



TELEPHONE 625

THE AUSTIN HATCHERY

147 NORTH PALMETTO STREET

FONTANA, CALIF.

June 26th 1939.

To
The Robbins Incubator Company.
Denver.
Colorado. U.S.A.

Dear Mr. Robbins.

As the present hatching season is drawing to a close, we are writing to tell you of the splendid results we have obtained.

As you know, we have been using Robbins Incubators for years, and our results are about the same every year.

The hatches range from 60% to 83% of all eggs set, the variation being due to fertility.

It is a pleasure to take off, year in and year out, such uniform hatches, both in high percentages, and in such strong, clean, fluffy, livable chicks.

We get none of the so-called "wet hatches," or poor hatches, as the Robbins operates so perfectly, with the minimum of labour, and in all the years of operation, we have never had a hatch go wrong.

We particularly wish to thank you, Mr. Robbins, and your Company, for your help to us, and the Hatchery Industry, by producing such a wonderful Incubator; it is, in our opinion, the first in the field by far, and we would not even consider using any other make, a conclusion reached through experience of 16 years in the business.

Wishing you, and your Company continued deserved success, we reamin

Yours truly,
The Austin Hatchery

BY L. A. Austin Co.

SINGLE COMB WHITE LEGHORNS ☐

BLACK MINORCA WHITE LEGHORN CROSS ☐

RHODE ISLAND REDS ☐

BARRED PLYMOUTH ROCKS ☐

CORNISH GAME RHODE ISLAND RED CROSS ☐

TURKEY POULTS ☐

CUSTOM HATCHING ☐ ☐

VACCINATING ☐

CULLING ☐

SEXING SERVICE ☐

BLOODTESTING ☐ ☐

FREE DELIVERY ON ORDERS OF 500 CHICKS AND OVER WITHIN 50 MILE RADIUS ☐

QUALITY CHICKS LAY BETTER . . PAY BETTER

Never had such large, uniform hatches in 25 years.

PHONE 17 F-3

DAY-OLD CHICKS
EGGS FOR HATCHING

BONNIE VIEW FARM
G. W. BURT, PROP.
BREEDER OF SINGLE COMB WHITE LEGHORNS
WE GUARANTEE SAFE DELIVERY TO YOUR EXPRESS OFFICE

ROSEBURG, OREGON, June 28 1939

The Robbins Incubator Co.
Denver, Colo.

Gentlemen:

We have just finished hatching for this season, and thought you might be interested in knowing the results obtained from our new Robbins incubator.

In our 25 years of hatching we have never had such large and uniform hatches as we have had this year. Our percentage was 84 to 87½% of all eggs placed in machine, with but 2 cripples for the whole season.

We have received very high praise from our customers on the quality of our chicks. Needless to say we are strong boosters for the Robbins Incubator, and we believe if better incubators are made, Robbins will make them.

I am Very truly yours,

Geo. W. Burt

Enjoys ease of operation.

HANSEN'S LEGHORN CITY

R. F. D. 1, Box 281
PUYALLUP, WASHINGTON

HENRY J. HANSEN

Mr. J. L. Robbins
Robbins Incubator Company
P. O. Box 899
Denver, Colorado

June 26, 1939

Dear Mr. Robbins:

We are sure you will like to know how we like our new #32H we installed this spring. As you know, this is the third Robbins we have had and we like it far better than any of those previous.

Though it is a beauty to look at, we especially enjoy its ease of operation. The automatic humidifier is a great saver of time and eliminates the hazards of manual operated humidifiers, for it holds moisture constantly at its proper degree.

In operating a R.O.P. breeding farm we naturally want a machine that not only gives us good hatches of large peppy chicks but one that is convenient for pedigree hatching. The separate hatcher is very essential for pedigree work for you can leave the chicks in the hatcher until such a time as it is convenient to wing band them.

Season after season my hatches have run consistently good, yearly averages of all eggs set often being well over 80%. We never cull a breeder for age, the majority being from three to eight years old. Therefore, we are especially proud of our hatches.

Our chicks have an enviable reputation in Washington and nearby states. Their size, color and fluffiness usually bring complimentary remarks from customers.

We are glad we are operating a Robbins and we assure you we appreciate the good service and many courtesies you have favored us with during these many years.

Very sincerely yours,
HANSEN'S LEGHORN CITY

Henry J. Hansen

HJH D

Makes the hatchery business a pleasure!

VALLEY CITY, N. D.

June 23, 1939

Mr. J. L. Robbins
Denver, Colorado

Dear Sir:

We have just finished our second season with Robbins Incubators, and we are certainly pleased with the results.

Of all the different makes of machines we have operated in the past years, we find Robbins does the cleanest job. Our hatchability for this season was 78.9%, 98% salable.

We also custom hatched several thousand turkey poults. The results were so good we know our business will double next season.

With Robbins equipment the hatchery business is a pleasure.

Yours truly,

W. A. Stark

Recommend Robbins for all hatcheries anxious for good results.---Mrs. W. E. Whitehead

WORTH -WHILE CHICKS AND QUALITY POULTS

ROBBINS" All Electric INCUBATION

MADERA HATCHERY AND POULTRY FARM

MR AND MRS W E WHITEHEAD, Owners

WHITE LEGHORNS ❦ BARRED ROCKS ❦ RHODE ISLAND REDS AND NEW HAMPSHIRE REDS

ON FIREBAUGH ROAD JUST WEST OF AIRPORT

16 F 4

Madera, California

CALIFORNIA BABY CHICK ASSN

QUALITY FIRST THEN PRICE

June 1st, 1939

Robbins Incubator Co.,
Denver, Colorado.

Dear Mr. Robbins:

This season proved to be the best and most successful season for some time. We could not begin to supply the demand and many intimated that our chicks were so much larger than others, so were booked many weeks ahead. We made a specialty of started chicks this year, keeping them from ten days to two weeks old. The livability in our brooders were 95% average during the season. This is due to the hatching, also, we know.

We were already equipped with two 32H models, but last March 1939 we were booking too many orders for poults and too much custom hatching of turkey eggs was coming in, so we wired for one H10 hatcher and two 26-I models. We were surely surprised to have had such good service as in just six days these machines were at our door and set up and ready to get our first turkey eggs in. Now the capacity is 126,000.

All of our customers that received their custom hatches remarked of the large heavy poults. Several reported back that their livability and uniform size of growth were better than ever before. Many of our hatches run over 80% of good sound poults of all eggs set, with no cripples to speak of an we never consider these in our percentages, but all poults that are sold are delivered in a perfect state.

Wishing you the best of results also in spreading the Robbins in all the hatcheries that are anxious of getting good results.

Yours truly,

MADERA HATCHERY AND POULTRY FARM

Good as new after 8 years.—H. R. Myers

Clay Center, Kansas

Robbins Incubator Co.
Denver, Colorado

6 - 14 - 39

Dear Sir:

I am finishing the 1939 season on June 26 after using my 2 #23 Models for their 8th season, and find them going as good as new. They have given me most excellent service thru the years and I fear no competition on producing quality chix. If eggs are hatcheble the Robbins will hatch them. I am proud of my chix and as 90% of sales are now started chix, I know what the chix are like and that of the several hundred different orders filled there has only been two complaints received that I felt should require my replacement of losses.

It is with the greatest of pleasure for me to recommend the Robbins Incubator and chix hatched from Robbins incubators to any one interested in either. I will never use another make of Incubator if I can get Robbins equipment.

Yours truly,

W P Myers

Myers Hatchery

Whole hatch ready to ship soon after first chicks are out.---Dr. John F. Erdley

Robbins hatched chix are better chix
"PULLING STRING FOR ROBBINS"

The Erdley Hatcheries

DR JOHN F. ERDLEY
MEMBERS COLO POULTRY IMP ASSOC

WRAY, COLORADO 5/13/39

Robbins Incubator Co
P O Box 899
Denver Colo

Dear Mr Robbins:-

Another hatchery season is drawing to a close. We wish again to express our appreciation for the wonderful fine hatching equipment you are manufactoring.

This was our 11th season using Robbins equipment. We have had some experience with other makes of incubators but soon decided that we could not afford to change.

The Robbins incubators are well adapted to our business which is largely wholesale. The great advantage is that the chicks hatch within a short time and the whole hatch is ready for shipment soon after the first chicks come out of the shells. Because of this we are able to ship long distances with remarkable success. The chicks not only hatch in a short time but they are stronger, larger and stand the hazzards of shiping remarkably well.

We believe that the hatcherymen are greatly indebited to you Mr Robbins for the great advances made in artifical incubation.

Respectfully

Dr John F Erdley

John F Erdley

The Home of Superior Quality Baby Chicks. All Hatched From Blood-Tested Breeders

BOLTON'S SUPERIOR HATCHERY

R. C. BOLTON, Prop.
SCHOENECK, Lancaster County, PA.

June 12, 1939

Mr. John L. Robbins, Pres.
Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

Again we find ourselves near the end of a very good hatching season with the four Robbins Incubators we installed since January 1936.

You will recall we installed our first Robbins Incubator in January 1936, and since then we have installed three more of your Model 32-H's. Right from the start our first Robbins Incubator produced more and better chicks than we were used to when we operated other makes of incubators. That is the reason that we installed three more of your incubators, as our chick business warrented additional capacity.

More and better chicks with a Robbins incubator is not just a pass word. Robbins users really do get outstancing results. All chicks hatch right on time. There is no waiting for some of the chicks to hatch after the bulk of them have been taken out. We pack out all our chicks at one time, and have taken off as high as 86% hatches with practically no culls in a whole hatch.

When better incubators are built we are sure Robbins will be building them but cannot see how it will be possible to build an incubator that will give better results than the Robbins Model 32-H. This machine produces uniformly high quality, at consistently low production cost.

Believe we will need more capacity before the next hatching season rolls around, and you can count on the order if we decide to install more capacity for next season.

we are With best wishes for your continued success,

Yours very truly,

Ralph C. Bolton

Robbins chicks increased business.—Ralph C. Bolton

Phone 357

Quality First

The Silver City Hatchery

J. Coulter Qua, Mgr.

Quality Chicks
At Reasonable Prices

Custom Hatching
Poultry Equipment

SHERRILL, N. Y.

June 23, 1939

Mr. John L. Robbins, Pres.,
Robbins Incubator Co.
Denver, Col.

Dear Mr. Robbins:

Another hatching season is about over for us and we can say as usual, that our Robbins machines have performed to our entire satisfaction.

We took of a hatch of White Rocks, 735 chicks without a single cripple, and only one or two chicks that we would not put out as salable.

One party who has been bring in custom hatching has not had a cripple or cull chick this season. His wife asked him what we did with the culls but we just did not have any. Of course some credit is due the stock that produced the eggs, however, it takes good incubation to produce those hatches.

The new regulators which you now use are, to our minds, the last word in regulators, though the old ones have given very dependable service over a period of several years.

We have had several customers on custom hatching who have come several miles while there were hatcheries near them. They must have had a reason.

To put it into as few words as possible, the Robbins is good enough for us.

Thanking you for past favors and wishing your continued success, we are

Very truly yours,

J. Coulter Qua,

The Silver City Hatchery Mgr.

"His wife asked him what we did with the culls, but we just did not have any."—J. Coulter Qua

LANCASTER, CALIFORNIA

6-23-39

Robbins Incubator Co.
Denver, Colorado

Dear Sir:

I have never operated an Incubator before this Robbins which I purchased from you in January, but am perfectly satisfied with the results I obtained.

The first setting I only got about 53% hatch, with the humidity at 70. The second setting I got 82%, with humidity at 80. Third setting, 79% with humidity at 85. On the 4th, 5th, and 6th settings I dropped the humidity back to 76 and got 92% hatch of all fertile eggs, and they were as fine a chicks as I have ever seen.

Have lost less than one per cent, which includes one hatch where the fan caught in the moisture cloth and broke a blade. About 350 chicks turned out yolkers. This was negligence on my part, and no fault of the incubator.

I was amazed at the way the humidity control works, also the temperature controls. (They stay where put). From what I can hear of other makes of Incubators in this district, the Robbins leads them all for more and better chicks.

Sincerely yours,

Ira Johnson

Rl Box 24
Lancaster, California

"Robbins leads them all."

---Ira Johnson

10% larger hatches of strong chicks in the Robbins.---J. M. Hattori

GOLDEN RULE POULTRY BREEDING FARM
AND
HATCHERY
P O Box 740
FRESNO, CALIF

July 3, 1939

Robbins Incubator Co.
1523 Stout Street
Denver, Colorado

Dear Mr. Robbins:

We can thank our new Robbins, as we close another successful hatching season.

Our hatches from our Robbin's incubator ran on an average of 90% strong chicks. We thought this to be excellent as we receive about only an average hatch of 80% from our other older incubators.

We found that our work with your incubator was much faster and cleaner.

On top of the old customers' orders, we had many orders from new customers this past season as our chicks from the Robbins proved better than ever before. We also have booked orders already for our next season's hatch and are looking forward to another successful year.

Again we thank our new Robbins for its marvelous performance!

Sincerely yours,
GOLDEN RULE POULTRY BREEDING FARM AND HATCHERY
J. M. Hattori
J. M. Hattori

HODGENVILLE HATCHERY
U. S. APPROVED PULLORUM-TESTED
BABY CHICKS
HODGENVILLE, KY.

Barred Plymouth Rocks
White Plymouth Rocks
Rhode Island Reds
S. C. White Leghorns

June 7, 1939

J. L. Robbins
Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins:

I have been very well pleased with the Robbins Incubator which was installed the latter part of January. Have gotten approximately 80% hatches and the chicks have been unusually large and sturdy. My customers report very high livability on them. I am particularly pleased with the quality of the chicks, not more than 1% of which have to sold as culls.

This is my first year in the hatchery business for myself, altho I have worked for other hatcheries and have had a lot of experience operating other makes of Incubators and have one other Incubator which I bought about the same time I got the Robbins. I only operated this incubator about four weeks during the main part of the season and did not like its performance as well as that of the Robbins. The chicks did not look as good nor did I get as large percentage of hatches, (about 10% less than in the Robbins.)

Yours very truly,

T. E. Wade

Again—10% larger hatches from Robbins. Unusually large and sturdy chicks, with less than 1% culls.—T. E. Wade

Fewer complaints with Robbins.
---Mr. and Mrs. C. M. Reid

Reid's Chick Hatchery and Poultry Farm
PRIDE OF IOWA CHICKS
ESTABLISHED 1920
305 Pearl St. ~~2909 Casey Creek Road.~~ Telephone ~~3065~~ 88944
SIOUX CITY, IOWA

June 22, 1939

Robbins Incubator Co.,
Box 899
Denver, Colo.

Gentlemen:

We have just closed down our hatchery after a very good year and thought you might be glad to hear from some of your users.

Have been hatching and selling baby chicks commercially for the past 13 years and in that time have used several different makes of machines. For the past 3 seasons have used only 32H Robbins and both Mrs. Reid and I wish to tell you we think they are tops — about as near perfection as an incubator can be made. For those who are using some other make, do not think they can realize the satisfaction of operation, the quality of chicks produced and the low cost of producing them in a Robbins. Am sure if they did they would be using Robbins in 1940.

Our hatches have been uniformally good, an average hatch of nearly 76%, and such chicks, no cripples and all such large sturdy fluffy fellows, and the best of all is the livability of them. Many of our customers have raised 95 to 98% of chicks bought and we have had far less complaints the past 3 years than ever before in our 13 years, and we attribute it to the Robbins way of hatching.

As for ease of work will say Mrs. Reid and I have done all the work, and have sold over 80,000 chicks since March 1st. That is not so bad. Anybody thinking of making a change in Incubators will not go wrong in buying a Robbins. That is the advice of one who has been at it for 13 years, and to that prospect will say they are the squarest people to do business with that I have ever dealt with.

Very respectfully yours,

Reid's Chick Hatchery and Poultry Farm

Mr & Mrs C M Reid

Biggest and best season.
---J. P. Priest

QUALITY CHICKS

BUYERS AND SHIPPERS OF POULTRY EGGS CREAM

CONKEY'S FEEDS

PURINA FEEDS

POULTRY SUPPLIES

EDGERTON HATCHERY
EDGERTON, OHIO
U. S. OHIO APPROVED
PHONE 55W OR 55J

June 23, 1939.

Robbins Incubator Co.,
Denver, Colo.

Gentlemen:

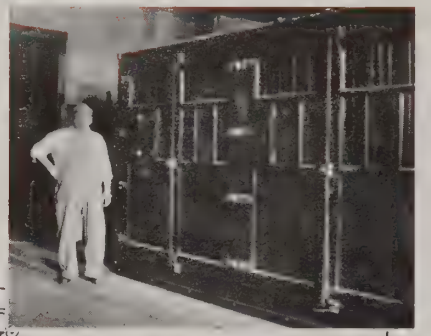
We are just closing our biggest and best season since we have been in the hatchery business, and we feel we owe a large part of this to our successful operation of the Robbins Incubator.

We have had a very large per cent of hatches of all eggs set, together with the best of livability, thus receiving very few complaints from our well satisfied customers. We have had a very large per cent of salable chicks, and we believe this is due to proper hatching.

Thanking you for all past favors, we remain

Yours very truly,
EDGERTON HATCHERY
Per: J. P. Priest

Experience of 45 years shows "Robbins hatches most perfect chicks, ducks and poults."---Geo. Westwood



GEO WESTWOOD
M. L. WESTWOOD
G. E. WESTWOOD

WESTWOOD HATCHERY
617 GRANT AVE — PHONE NO. 128
YORK NEBRASKA

BABY CHICKS — CUSTOM HATCHING
POULTRY FEEDS & SUPPLIES
TURKEY EGGS & POULTS

June 23, 1939

Robbins Incubator Co.
Denver, Colo.

Dear Sir:

Just a word to let you know the success we have had with the Robbins Incubators. As you know we have been using the Robbins machines since 1934 and we still have some of your first models.

Our experience with incubators covers a period of forty-five years. During this period we have used various kinds of incubators, the [redacted], the [redacted], then the [redacted], and the Robbins Electric.

We think the Robbins hatches the most perfect chicks ducks and poults. We have hatched 25 out of 26 turkey eggs and 70% on the duck eggs. The following are per cents of some of our custom hatches this year:

April 22, 73%: April 26, 78%: May 17, 80%

We have had a great many 180 egg trays hatch over 150 chicks.

When it comes to the labor, we find the Robbins the most convenient and easy to operate.

When in need of more hatching equipment we will surely buy Robbins Incubators.

Yours truly,
Geo. E. Westwood

Has used all popular incubators, but find Robbins best.---Arnold E. Kelley

Kelley Hatcheries

"Kelley's Chix for Success"

Wilburton, Okla. Phone 126

Poteau, Okla. Phone 200

6 - 22 - 39

Robbins Incubator Co.,
Denver, Colo.

Gentlemen;

I am very well pleased with my Robbins Incubator. We have been very much surprised at the greater number of chicks hatched, running at least 5% more than our two other makes of machines.

I was glad indeed when you won your patent rights for I bought other machines in preference to yours several years ago ratner than go through the threats of suit that other companies were heaping on my neighbor hatcherymen. I am sure the unsportsmanship methods used by the Companies have made you many friends.

I am quite positive your machine will hatch more good strong chicks per number of eggs than any machine I have ever used, and I have used most all of the most popular machines. I think a lot of this is due to the correct distribution of heat and the slower circulation of air.

I feel quite sure my next purchase will be a Robbins.

Very truly yours

Kelley Hatcheries

Arnold E. Kelley

After trying two other makes, finds Robbins is "tops."

GOLDEN RULE HATCHERY & SUPPLY CO.

MILAN, ILL.

June 6, 1939

Robbins Inc. Co.
Denver, Colo.

Gentlemen:

I am writing to tell you of the success attained from my Robbins Incubators.

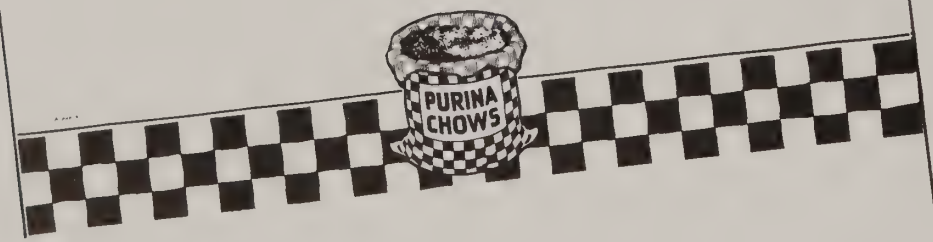
I started in the hatchery business in 1927, using a leading make of incubators, selling them in four years, buying another popular make, then buying a Robbins hatcher. After using the Robbins Hatcher I changed to Robbins 100%, and hope I will not have to use any other, as the results obtained from Robbins is tops.

I have hatched chicks, ducks, and turkeys this year. My average for the entire season all eggs set 79.6%.

The simplicity of operation, quantity hatched, and quality, make Robbins Incubator the leader for me.

Yours for Success,

Carl C. Dasselbuth



Robbins 32-H "operates itself."

LAKE VIEW TURKEY and CHICK HATCHERY

Milo Spencer and Sons, Proprietors

Our Motto, "Quality, Not Quantity, and Service With A Smile"

HATCHERY PHONE — 74
RESIDENCE PHONE — 217

Lake Crystal, Minnesota

June 12th, 1939

Robbins Incubator Company
Denver, Colorado.

Gentlemen:-

I have been operating Incubators for eleven years, but never have I had a Machine operate itself until the Robbins 32H Turkey Machine started working for us. Believe It or Not (Ripley) we don't operate it -- we just set the eggs and it operates itself. We just can't resist the desire to go look and see if it is really holding the temperature or moisture, but every time we look the temperature is still on 99¾ so after a month of watching we just quit looking, but it is hard to break a eleven year Habit.

And the poults that we hatched, well they looked like they were hatched as poults should be, not as they were Shucked out.

To Borrow the Famous Slogan -- When Better Incubators are made, Robbins will Build them, and hatcherymen will benefit by it.

Your Serviceman that delivered the machine here was very efficient and it is a real pleasure to work with a man that understands his business.

Yours very truly,

Milo M Spencer & Sons

The best "hatchery insurance" money can buy.
—H. Fowler

Rt. 1, Ontario, Calif.

July 2, 1939.

Robbins Incubator Co.,
Denver, Colo. Attention Mr. Robbins.

Dear Mr. Robbins:-

Just a line to tell you how much we are enjoying a very successful season with our two 32-H Robbins Incubators. We wonder now how we ever got along without them. Traying eggs is now just a pleasure, rather than a long, tiresome job. Chicks come off exactly on time and Such Chicks!! Always big and beautiful, showing in every line that they are money-makers from the start.

We have a very definite feeling of security after having used these machines,-especially after having met you personally,-together with other members of your organization. Every one of your staff with whom we have come in contact has given us the most excellent and prompt service, and we feel that in the Robbins Incubators, backed up with this type of service, we now have the best "HATCHERY INSURANCE" that money can buy.

We are passing on to our customers the result of this perfect set up in the form of BABY CHICKS of a quality so high that there is no doubt as to their livability, steady growth and profitable finish. Repeat orders from old and new customers alike definitely prove to us that we have instilled in our customers, through the perfection of our BABY CHICKS, a very positive sense of SECURITY AND INSURANCE in the purchase of all their future stock,-just as you, through the mechanical perfection of your Incubator, have given us a very gratifying sense of security for the future of our hatchery business.

Very truly yours,

FOWLER'S HATCHERY,

BY H. Fowler

Pine Lakes Hatchery

MINN.-U. S. APPROVED
MINN.-U. S. BLOOD TESTED

Member:
INTERNATIONAL BABY CHICK ASSOCIATION

MINNESOTA BABY CHICK CO-OPERATIVE ASSOCIATION

Land O' Pines Chicks

JOSEPH G. LOE, Owner

Perham, Minnesota

July 5, 1939

Robbins Incubator Co.,
Denver, Colo.

Gentlemen:

We have just completed another successful hatchery season and feel so gratified with our progress that we would like to write the Robbins Company and express our appreciation to you for helping to make our success possible.

Before our season began, we installed your automatic humidifying system, the same as all your machines now come equipt with. The performance of our incubators now leaves absolutely nothing to be desired. Every hatchable egg is hatched, the chicks are sturdy, fluffy fellows that live and thrive, the machines need little or no attention and operating costs are cut to a surprisingly low figure.

We have not had a single instance of trouble of any consequence with any part of our Robbins since we began using them. Hatchability is so much higher than the average that it pays for itself in a short time with the extra profit. The splendid quality of our chicks and the records they make for our customers has given us such wide advertising value that our present capacity proved inadequate for a great part of the season.

I appreciate the many helps and suggestions which the Robbins representatives and service men always give us when they call, and all at no cost to us. Accept our sincere thanks, also, for the friendly co-operation and personal interest your office has taken in our welfare. If the time should ever come when we are in need of help on any problem, I know we can turn to Robbins and rest assured that it will be forthcoming.

We will be in the need for additional capacity in the near future and you may be sure we will come to you for it because with us, the Robbins incubator has no competitor.

Again, thank you sincerely.

Yours very truly,

Joseph G. Loe

JGL/mj

Extra profits from Robbins pay for incubator in short time.—Joseph G. Loe

Robbins hatched chicks bring customers back year after year.---Eugene Mayer & Son

BELL PHONE DOYLESTOWN 832-R-2

SUN-LITE POULTRY FARM
EUGENE MAYER, PROPRIETOR
DANBORO, PA.

June 13, 1939

Robbins Incubator Company
1523 Stout Street
Denver, Colo.

Dear Mr. Robbins:

Once again it is our pleasure to write and share with you the success of this last hatching season. All our old customers stood by and many brought new ones with them. They not only ordered chicks for this year, but asked to be booked for next year.

Only one thing makes customers come back year after year, and that is the quality of the chicks. We are hatching from high-grade, trap-nested chickens and using the one and only machine that produces large, fluffy chicks---the "Robbins."

We realize that it is not only the quality of the chickens hatched from that counts, but also the machine that is the most efficient in hatching out these eggs. We know the "Robbins" can, and will, do this, so we are completely satisfied with ours.

And now we can only repeat what we have said many times in the past, that we wish to thank you for all the courtesies that you have shown us, and wish that you are enjoying the success that we now enjoy.

Sincerely yours,
Eugene Mayer & Son
Eugene Mayer & Son

Operates Robbins with 40% of overhead of competitor with same egg capacity.---E. A. Yates

SILENT-SIOUX BROODERS
FEEDERS - WATER FOUNTAINS

DR SALSBURY POULTRY PREPARATIONS

COMPLETELY ELECTRIC
15 000 CHICKS WEEKLY

GERING HATCHERY
940 M ST.
GERING, NEBR
SUPERIOR HATCHED BABY CHICKS
BLOOD TESTED FLOCKS

June 7, 1939

Robbins Incubator Co.
Denver, Colo.

Gentlemen:

I honestly believe that out of 50,000 Leghorns we hatched this year the death loss was less than 2%. Many buyers raised as high as 300 chicks without the loss of a single chick. Many other buyers did not lose the extra chicks we gave them in their orders.

The low operating cost plus the ease in operating Robbins Incubators, plus the very highest quality chick that can be obtained by artificial incubation, is all I can ask for, and Robbins Incubators have given me all this. We are operating our incubators for 40% of the overhead that one of our competitors is paying for about the same egg capacity.

The smart hatcheryman buys Robbins Incubators.

Yours very truly,
E. A. Yates
Gering Hatchery

15% increase in hatches.

FORS HATCHERY AND POULTRY FARM
Rt. 3, Box 844, Puyallup, Wash.
June 24, 1939

Mr. John L. Robbins
Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

Upon finishing our most successful hatching season, I thought you would be interested to know that we increased our hatchability nearly 15% with our 1939 Robbins. Our average for the season was 84.5% with hardly any culls or cripples.

Customers say the chix are better than ever, with mortality very low--already speaking for favorite dates for next year.

What amazed me most about my Robbins, was the simplicity of operation—temperature always uniform, and moisture in any amount desired at any time during the hatch. Hatches always come off on time with no variations if the hatcher is half or full loaded.

I deeply appreciate your kind cooperation and your friendly way of doing business. May your success continue.

Sincerely,

Henry V. Fors

HVF:H

Easier to get quality chicks in Robbins.

Culling
Vaccination
Blood Testing

Baby Chicks
Hatching Eggs
Breeding Stock

Brooder Stoves
Poultry Supplies
Custom Hatching

LACLEDE HATCHERY
212 West Second Street
Lebanon, Missouri

For those who want the best, let this emblem be your guide to Profitable and Dependable Chicks.

May 5, 1939.

Robbins Incubator Company,
1523 Stout Street,
Denver, Colorado.

Gentlemen:

Our Robbins Incubators have proved more satisfactory in many ways than either of the other two makes we are using.

There is no doubt but that the percentage of hatch and the ease of operation are the greatest advantages.

With the Robbins Incubator it is much easier to obtain the quality chick that goes out and gives satisfaction.

Very truly yours,

C. Spannagel

CS:hih

ESTABLISHED 1915
Phone, Pleasantville 272

ABSECON DUCK RANCH
JOHN FALVENE, PROP.
ABSECON, N.J.

The Home of Delicious Milk-Fed DUCKLINGS
CAPACITY 100 000
HOTELS SUPPLIED

Robbins Incubator Company
Denver, Colorado

April 1, 1939

Gentlemen:

I am happy to inform you of recent splendid results which I have had with your Robbins in hatching duck eggs. The last six hatches, once a week, we averaged 84½% hatches of total eggs with about 10% better results than the best results I have had for the last 20 years of my experience in hatching duck eggs. Of course, some of the credit is due to perfect breeding stock.

Yours very truly,

J. Falvene

84½% hatches of DUCKS

Other incubator hatches 7% to 10% less poults from same eggs.---Homer Grismore

13-year-old boy operates Robbins.

Grismore Turkey Farms and Hatchery

HOMER GRISMORE, Prop
MAMMOTH BRONZE TURKEYS
PROFITABLE POULTS

CORYDON, IOWA

WE HATCH TURKEYS EXCLUSIVELY
MILK FED—
PEN FATTENED—
FANCY TURKEYS
CAR LOTS

June 1, 1939

Robbins Incubator Co.
Denver, Colorado.

Dear Mr. Robbins;

As the hatching season is nearing a close for the present year, I thought you might be interested in a few facts and figures from our record books.

As you know, we changed to Robbins 32-H machines, this year. The first machine was put into operation February 8th and the second one, March 26th.

So far, we have taken 29 batches out of the machines and have about 35,000 eggs setting at the present time. Our average per cent hatch up to June 1st is 70. Of course this is figured on the total number of eggs set, which makes around 46,000 poults, we have hatched this season.

Now a word about the machines; the simplicity of the New Robbins is surpassed only by the results obtained by using it. The labor operating it is held to a minimum, by the handy way it is built. The hatcher is thoroughly cleaned and ready for the next eggs in a very short time; allowing you to set, to get the utmost capacity from the machine. We set each machine every four days.

In comparison with other machines, I will say this; this year we had 10,000 eggs custom hatched, as we did not have the capacity to handle the entire output of our flocks. These eggs hatched from 7 to 10% less than they hatched in our 32H turkey egg machines. The money paid for hatching and the loss in the number of poults, would have made a nice payment on another Robbins, which we will surely purchase for next season.

Now a word about the service rendered; twice this season your service man has called on us, to see if there was anything he could help us with; thanks to the machines there wasn't, but we appreciated the extra service just the same.

Respectfully,
Homer Grismore
By: Grismore Turkey Farms & Hatchery

LOWRY CITY HATCHERY

"HOME OF CHICKS THAT LIVE AND PAY"

LOWRY CITY, MO.

June 10 /39

Robbins Incubator Co.
Denver, Colorado

Gentleman:

As we are closing down our hatchery for the season, we are glad to let you know we are still well pleased with our Robbins equipment.

Our chicks come off so even and uniform we never put a tray back in the machine after they arefirst taken out. Our hatches have been exceptionaly good, and our custom hatches have been most satisfactory.

I like the Robbins Incubator first; for the quality chicks they hatch, Second; they are so simple and easy to operate. I have a boy 13 years of age who is capable of assuming complete charge of operating our Incubators. This is why we added another Robbins to our Hatchery this spring.

Yours very truly,
Lowry City Hatchery
Leon Greenwell

Rt. 2, Box 32
Burlington, Wis.
June 1, 1939

Robbins Incubator Co.
P. O. Box 899
Denver, Colorado

Dear Sir:

I have been hatching chicks for the past thirty years.

Hatching chicks yester-year was a burden; sometimes so hard I almost gave up, but when the end of the season came, I always managed to come out way on top.

Since I purchased the new Robbins Mammoth Incubator, I increased my capacity thrice, and lessened my worry and work threefold. One thing that bothered me, however, was the idea, "How can that poor motor run from February to June, only stopping for minute rests?" I suppose it's merely imagination, because the motor ran like a top for the three seasons I used your machine.

My success this season has been great. Every hatch was completely sold by the fifteenth of March, which shows people like large chix and chix hatched in Robbins Incubators.

I have noticed the chix hatched in this machine have always been A-1, large, and having a yellowish down, something every hatcheryman strives for, and a type of chix customers look for.

I attribute three years of good luck and profit to you, Mr. Robbins.

Yours truly,

Frank C. Wilmer Hatchery

Since buying Robbins, increased capacity three times, and cut worry and work one-third.
---Frank C. Wilmer

Customers remark on regularity of chick size.---H. W. Ullstrom

Quality Baby Chicks — Custom Hatching — Complete Line Of Feeds and Salsbury Remedies

HALL COUNTY HATCHERY
H. W. ULLSTROM, Prop. PHONE 464
107 North Walnut Street
Grand Island, Nebraska

June 2, 1939

Robbins Incubator Co.,
P. O. Box 899
Denver, Colorado

Dear Sir:

For the past fifteen years that I have been in the hatchery business I have operated several kinds of machines. When I installed Robbins I found it more economical, requiring less labor and the separate incubating compartment is "tops." Robbins is easy to operate and stays regulated 100%.

The finish of the beautiful redwood gives my store a rich appearance and pdishes to perfection. In a few years I intend to have all Robbins incubators.

The hatchability and livability of the chicks has been much higher than in any other incubator I have used, which has given me the reputation for very high percentage in custom hatch.

I've had exceptionally good luck with my chicks this season, far less cripples. Disease in the chicks has been abolished as Robbins is so easy to fumigate and so hatches beautiful, fluffy chicks, that are strong, healthy and have high livability. My customers remark on the regularity of their size, which means a lot in the selling.

Robbins not only hatches good chicks for me but the turkeys hatched are so uniform and strong. They also hatch on the exact day, and receive admiring comments from my customers, even when just taken out.

I highly recommend Robbins Incubators to anyone who wishes to make a success of their business. I intend to us all Robbins machines soon. Thank you for your interest and kindness.

Very truly yours,

H. W. Ullstrom

Hall County Hatchery

Automatic humidity a great help.

Higher hatches from Robbins pay for it.

—VISIT (EXCEPT SUNDAYS) THE HOME OF GOOD-SIZED, LARGE EGG, HIGH-PRODUCTION LEGHORNS AND NEW HAMPSHIRES—

BABY CHICKS
HATCHING EGGS

ZECH BROTHERS

SPRING GROVE, PENNA.

COCKERELS FOR
HATCHERIES
FOUNDATION STOCK

Our Present Home, Sunny Slope Farm, 120 acres. On Route, 616, four miles south of Spring Grove

PHONE JEFFERSON 36-R-12

The Old Homestead, Meadowside Farm, 67 acres. Meadow range and running water.

Robbins Incubator Co.
P. O. Box 899
Denver, Colorado

May 31 1939

Gentlemen;

We had the first hatch of the season Jan. 13th will have the last hatch June 23d, making this the longest hatching season in thirty years we have been operating incubators.

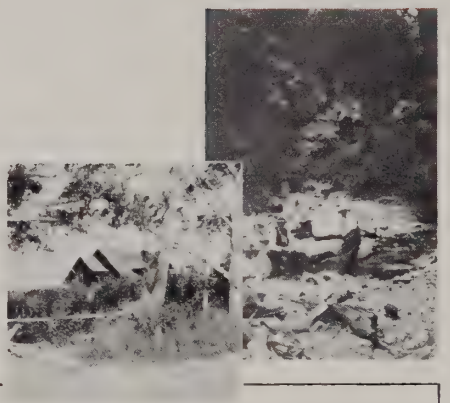
We sold more chicks than any previous season, had better livability and a higher hatching average, only a few hatches dropping below 80% of eggs set.

The automatic humidity control was a great help in operating the Model 62 Robbins.

Respectfully

Zech Bros.

"No headaches on chick losses."



R. I. REDS

GEORGE E. WELLS & SON
PEDIGREE BREEDERS
NEW MILFORD CONN
TEL. 678

B. P. ROCKS

June 23, 1939

The Robbins Incubator Co.
Denver, Colo.

Dear Sirs:

As our hatching season draws to a close I am happy to be able to report a very satisfactory season. During the past year our chick sales were substantially larger than they have been before, thanks in no small measure to our new 17-H Robbins.

We believe our Robbins hatched Reds, Rocks and Crosses were of superior quality and we averaged 10% higher hatches this season than ever before. This extra hatch paid one-third the original cost of the machine the first year.

Thanking you for your interest in our success, I am

Sincerely yours,

George E. Wells

ALL FLOCKS CULLED AND PULLORUM BLOOD TESTED

Spencer Poultry Farm Hatchery

SPENCER RANCH

LATEST ELECTRIC INCUBATORS AND SEPARATE HATCHER FOR CHICKS
TURKS AND DUCKS

DAY OLD AND BROODED CHICKS, POULTS AND CUSTOM HATCHING
PHONE 305R1

MONTROSE, COLORADO

5/30/39

Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins-

To let you know we are still using our #4 machine which we started in with in 1930. I don't believe you can eclipse its performance.

We have later models of the Robbins, performance equally as good.

Worked our plant to the limit this season. No headaches on chick losses.

Our trade is local and about 75% old customers.

Success to the Robbins Co.

Spencer Hatchery.

H R Spencer

Robbins hatched chix are better chix

Chick buyers want Robbins hatched chicks.---C. D. Jandebeur

Better Hatched Chicks From Better Breeder — As Loose The Wool Like A Blanket

We Use Robbins Incubators Exclusively

Western Electric Hactheries

ESTABLISHED IN 1922

ALMA NEBRASKA

We Sell Salsbury's Poultry Remedies

Robbins Incubator Co. June 20, 1939
Mr. J. L. Robbins
Denver, Colo.

Dear Mr. Robbins;

I have often wanted to write to you during this hatching season but as I have been kept busy looking after our growing business, it has been rather hard to find time.

Most all other hatcheries around here who operate other makes of incubators are closed for the season owing to poor demand for their chicks, but we are still operating and are enjoying a nice business. Altho the majority of chick orders are for small amounts at this season of the year, nevertheless it is the demand for Robbins hatched chicks that has made our business what it is today.

We have outgrown our building and it is up to us to build on to make more room for more Robbins Incubators.

Our hatches this season have been wonderful, averaging 75% to 85% including custom hatching. We have very few cull chicks and up to this time we have had no complaints on livability of chicks put out by us, but have heard plenty of condemnation from customers who were ordering their second bunch of chicks from us to replace the ones lost from the chicks they had purchased from our competitor. This is just another reason why our business is growing.

Chick buyers are becoming educated and lots of them ask us what make of incubators we operate, and when we say "Robbins" we have made a sale, for chicks from a Robbins sell themselves.

As you may know, our oldest incubator is now finishing up the fifth season and it has made us no more expense or given us no more trouble than it did when it was new, and it is doing just as good a job hatching and will be in fifteen years from now.

Sincerely yours,

C. D. Jandebeur

Hutchinson, Kansas

May 7, 1939.

Mr. J. L. Robbins, Pres.
Robbins Incubator Company
Denver, Colo.

Dear Mr. Robbins:--

Just thot we would write you a few lines to let you know how well pleased we are with your machines.

We started this hatchery Feb. 4, 1922 with a 5000 egg incubator which was the largest one in this part of the state and people came for miles around to look over the machine This was a well known make and from time to time we added more machines. We thot that we were getting along very nice and having good results with the best machines there were, till in 1930 when we got hold of some of your literature. We were so impressed with the idea of this new machine that we at once ordered one of your #23 Robbins Incubators.

This machine was installed in February 1930. We put it into use at once and were greatly impressed with it from the first hatch and even up to now. All the help was greatly in favor of this new machine in preference to the others that we were operating at that time. We sold off some of the other machines. We put in two of your machines that had been used several years. Then during this past winter we sold some more of the other machines and bought a new 32H Robbins machine from you. We immediately put this machine to work and we are pleased to state that it operetes and hatches much better than even our first old #23 Robbins that has always been such a favorite of ours.

Next year we plan on getting rid of two more of our other machines and putting in another of the 32H Robbins Incubators. This has been a very satisfactory season with us and we give part of the credit to our Robbins machines. Your incubators are the ones for us.

Very truly yours

A. H. Montford.

SALT CITY HATCHERY

Will buy still more Robbins equipment next year. ---A. H. Montford

Robbins hatches 10% larger, and 50% better!
—J. M. Owen

BARRED ROCKS
WHITE ROCKS

BUFF ORPINGTONS

RHODE ISLAND REDS
WHITE LEGHORNS

TIFTON HATCHERY

J. M. OWEN, Owner

HIGH QUALITY BABY CHICKS

REASONABLE PRICES

TIFTON, GEORGIA

May 18, 1939

Mr. J. L. Robbins,
Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins:

We have just shut down our incubators for the season. We set about twelve per cent more eggs this year than last and had about three quarters of one per cent lower hatchability. Most of the increased settings were during the early fall when hatchability was lowest for the season.

During the peak of the season we set another make of incubator five times. That machine hatched 60.06 per cent while the Robbins, set with the same eggs during the same period, hatched 70.58 per cent. We shall not use that machine again.

Not only did we get a ten and one-half per cent better hatch but the quality of the Robbins hatched chicks were fifty per cent better.

All the Robbins incubator needs is an automatic egg turning device and the wage-hour law can be forgotten. We never have had a man on the job from 6 P.M. until 8 A.M. As we have told you before, it takes less work to operate a Robbins than any other machine we have seen.

We enclose herewith inquiry card regarding additional Robbins machine.

Yours truly,

Tifton Hatchery

By J.M. Owen

Thankful for persuading him there IS a difference in incubators.

Operates 31,000 capacity in Robbins for same cost as 11,000 in other make.

Phone 31-R-11

LEWISTOWN VALLEY POULTRY FARM

WHITE LEGHORNS — ROSCOE S. KOCH, Prop. — BARRED ROCKS
NEW HAMPSHIRES
State Blood Tested Day Old & Started Chicks
§—§
DEALER IN ANTHONY'S POULTRY AND DAIRY FEEDS
§—§

TAMAQUA, PA., R. D. 1

Mr. John L. Robbins, Pres. June 31, 1939
Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

Now that we've come to practically the close of another hatching season, and my first season with a Robbins incubator, I thought I would write you concerning the results I've had with it.

First of all I want to thank you for the patience you had in persuading me to buy a Robbins. I used to think that hatches were just about as good as they could be, regardless of what make machine. This theory has been discarded, as the Robbins hatches so many more and better chicks that it has exceeded my fondest expectations.

Hatches have been very uniform, averaging from 80 to 85% of all eggs set. I was particularly impressed with the small number of cull chicks produced in the Robbins as compared with the other machine I had.

The operating expense is also considerably less as I've operated your 31,000 machine for practically what it cost to operate the 11,000 [redacted] machine.

So, I have reasons to be a Robbins Booster, and my best wishes for your continued success I send you herewith.

With kind personal regards, I am

Very truly yours,

Roscoe S. Koch

Robbins hatched chicks easier to manage, and less nervous.---V. S. Davis

ASSOCIATED BREEDERS HATCHERY
415 EAST GARVEY BLVD. EL MONTE, CALIFORNIA

FEED
SUPPLIES
EQUIPMENT

BABY CHICKS
HATCHING EGGS
BREEDING STOCK
WORLD'S LEADING BLOOD TESTED STRAINS

ESTABLISHED 1918
TELEPHONES
BUdlong 8-6705
BUdlong 8-5401

June 27, 1939.

Robbins Incubator Company,
1523 Stout Street,
Denver, Colorado.

Gentlemen:

Three years ago we had occasion to call upon a commercial poultryman, who for the past 30 years has operated one of the largest poultry ranches in Southern California. During the course of our visit he mentioned that for several years he had noticed his young pullets and hens were becoming more nervous and excitable each season, although no change had been made in feeding or management conditions.

We informed him that in our opinion some, if not all, of his trouble was due to faulty incubation, as the correct growth of the nervous system and all vital organs of an embryo chick depends on the ideal relationship between temperature and humidity and ventilation while that particular part is being developed. From our own observations and experience we have found that as a result of perfect correlation of temperature and humidity and ventilation during the entire period of incubation, chicks hatched in a ROBBINS incubator were easier to manage and less nervous than those from other machines.

As a result of the above information we were given a few cases of eggs to hatch as a test. As the percentage of hatch was so large and the chicks of such uniform high quality, after one seasons test in the laying house, we were engaged to do all his hatching last year. Although he has incubators of his own, we were again favored with all his hatching this year, amounting to over 50 cases for himself and friends. We are informed that the mortality has been under 2% and we have never seen better pullets. However, the most important fact is that the nervous and flighty characteristics have entirely disappeared from the flock.

This poultryman, like ourselves, now insists that ROBBINS HATCHED CHIX ARE BETTER CHIX. Trusting that the above information will be of interest to you at this time, we are,

Yours very truly

ASSOCIATED BREEDERS HATCHERY
By: V. S. Davis

VSD:PH

Hatches 10% better in Robbins. ---Geo. Roscoe Worley

LOCUST GROVE POULTRY FARM

George Roscoe Worley
Proprietor

Rt. 4, Hanover, Penna.
Phone 902-R-22

Locust Grove Chicks are Making Good!
June 28th, 1939

Robbins Incubator Company,
Denver, Colorado

Gentlemen:

Early this year, it was my pleasure to purchase a used #23 Robbins cabinet incubator, which has given me such satisfactory results, I feel compelled to tell you about them herewith.

My best single hatch for the year, reckoning all eggs set, was just 78.42% which was very satisfactory indeed. The best hatch I've had from a single tray was just 82.7%. How we could have done much better, I cannot understand.

But best of all, are the many satisfied reports coming back from our patrons, who are delighted, not only with the fine appearance of the chicks, but their higher livability as well.

We find that the hatches run about 10% better in the Robbins Incubator than they did in our old type incubator, out of the same kind of eggs. We very seldom have any cripples in our Robbins Incubator.

We find the Robbins Incubator Company honest and upright in all their transactions. They are the best Company that we have ever dealt with, whose continued interests are with the operator, not only during the time of selling, but all during the year.

We want to thank the Robbins Company for what they have done for us. In fact, just as we have closed the most successful year in our history, we feel constrained to speak the best possible word for the Robbins Incubators and to wish you the best success and an ever expanding business.

Sincerely yours,
Geo. Roscoe Worley

After 7 years' service, Robbins produces 75% to 90% hatches.—Mr. and Mrs. E. D. Weidenhaft

HOLDREGE HATCHERY

MR. and MRS. E. D. WEIDENHAFT, Owners

HOLDREGE : : NEBRASKA

High Quality Baby Chicks

Authorized Member DR. SALSBURY'S NATION-WIDE POULTRY HEALTH SERVICE

June 7, 1939

Mr. J. L. Robbins,
Robbins Incubator Co.,
Denver, Colorado

Dear Mr. Robbins:

Our 1939 hatching season has been successful and hatches very satisfactory. We have used the Robbins Incubator for several years and have intended to write you pertaining to the results we have obtained from your machine.

I think that they are one of the easiest incubators to keep clean, and are economical on help, also we like the separate hatcher very much, as it is easy to keep clean and sanitary.

After seven years service, our hatches have been running from 75 to 90 percent. And they are nice big fluffy chicks and what eggs that are left on the trays at the end of the hatching time are very few.

We think the Robbins ranks as one of the best incubators, and if we were to buy another it would be a Robbins.

With best wishes for your continued success which you are thoroughly entitled too, we remain

Sincerely yours,

Holdrege Hatchery

Mr. Mrs E. D. Weidenhaft.

Dr. Salsbury's POULTRY HEALTH SERVICE STATION

"Almost unbelievable" —F. N. Creacey

Mentone, California

May 11, 1939

Mr. J. L. Robbins,
Denver, Colorado

Dear Mr. Robbins:-

The information I'm giving you will seem almost unbelievable but here it is—

Four consecutive hatches from my six year old Robbins Incubator, of 92% to 97% of fertile eggs.

1.	100	fertile	Ancona Eggs	94	Chix--94%
	45	"	S.C.W.L. "	44	" --97%
2.	80	"	" "	77	" --96%
3.	102	"	" "	98	" --96%
4.	93	"	" "	86	" --92%

The first hatch was two trays in a full incubator of flock run eggs which were hatching about 80% of fertile eggs. All of the eggs mentioned 45, 80, 102 and 93 were from pedigree stock. The Ancona eggs were custom hatching.

The Robbins is as near a perfect hatcher as is possible to make.

I know you can't get that kind of hatch or the fine quality of chicks out of a flat top machine.

Yours sincerely,

F. N. Creacey.

Averaged over 80% of all eggs set.---Wm. H. Griffin

WILLIAM H. GRIFFIN
.....Breeder of.....
BROILER CHICKS
SELBYVILLE, DELAWARE

May 12/39

Robbin Incubator Co.
Denver Col.

Dear Sir.

I have been operating my two Robbins since Dec last at full capacity & have averaged 80 % of all Eggs set chick quality very good and had to turn down Orders, I like the Robbins best of any Incubator I ever operated. which accounts Robbins for me.

Yours Respt.
Wm H. Griffin

Baby Chicks
Hatching Eggs
Custom Hatching
All Leading Breeds

Telephone 111

CUSHMAN HATCHERY
State Accredited Blood Tested Stock
N. A. CUSHMAN, Prop.
Reedsburg, Wisconsin

Incubator Capacity
40,000 Eggs
8,000 to 10,000 Chicks
Per Week

Robbins Incubator Co.
Denver, Colo.

July 1, 1939

Gentlemen:

I am proud to pay tribute to the Robbins incubator. It has been a "life-saver" for us.

We hatch only chicks, our capacity is comparatively small, but were we to enlarge it many-fold we would add only the Robbins. It has so well proved itself we feel that it hatches every egg that is hatchable.

Eggs must be hatched right to bring forth good chicks. We have had many hatches from 80 to 93 per cent. Our livability is excellent which naturally brings about good salability. This is our ninth year with the Robbins and our twenty-eighth year of commercial hatching.

In spite of the fact of our keen satisfaction with the Robbins machine we have been more impressed with the desire of the Robbins company to give service in every way possible to its Robbins incubator users. All possible needs seem to be anticipated and inquiries regarding small matters have been given as prompt, careful and courteous attention as tho of much greater import.

Yours very sincerely,
Mrs N. A. Cushman
(Mrs May S)

Likes service given by Robbins company.

---Mrs. N. A. Cushman

Vantress says "chicks and poults are top quality, with excellent livability." Operates 10 Robbins machines.

SPECIALIZING IN HIGH QUALITY BABY CHICKS AND TURKEY POULTS.

VANTRESS HATCHERY

221 THIRD STREET

MARYSVILLE, CALIFORNIA

MEMBERS: CALIFORNIA BABY CHICK ASSOCIATION ✂ INTERNATIONAL BABY CHICK ASSOCIATION

June 28, 1939

Mr. J. L. Robbins
P. O. Box 899
Denver, Colorado

Dear Mr. Robbins:

As you know, we operated ten of your 32H machines this past season. While the earlier models have been very satisfactory, we feel the three new machines are the best so far developed. Hatches are very clean, and the chicks and poults are top quality, with excellent livability.

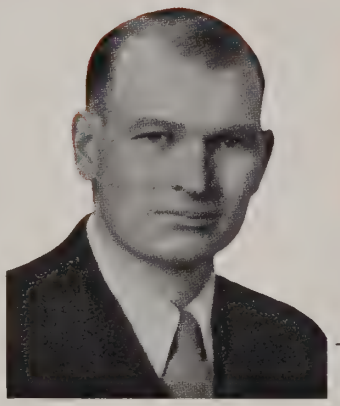
From one party's turkey eggs totaling almost 40,000, we obtained an average of 79% hatchability, which we consider very good, considering the number of eggs involved.

Wishing you continued success in manufacturing good incubators, I remain

Sincerely yours,

J. K. Vantress

VANTRESS HATCHERY



Plans more Robbins capacity due to record results. —Lawrence Putney

Hatcheries Located at Marshalltown and Gladbrook, Iowa

Phones { 8655 Marshalltown / 134 Gladbrook

Putney Hatcheries

Central Iowa's Largest Producers of High Quality U. S. Approved and Pullorum Tested Chickens. Over a Quarter of a Million Annually.

Office of Lawrence Putney Owner and General Mgr.

GLADBROOK, IOWA

July 1st, 1939.

Robbins Incubator Co.
Denver, Col.

Gentlemen:

We are pleased to report to you that we have completed another very successful season. We had the highest average hatches for the season that we ever have had. Our hatches run very uniform, with scarcely a variation of over 2% from the time we started until we stopped.

Our livability was also very good this season, the best since we started. We attribute that fact to the few cull chicks that are produced by Robbins Incubators.

We are planning on adding about 60,000 capacity for next year.

With best wishes, I am

Sincerely yours, Lawrence Putney

Chick sexer Wesley M. Allen finds Robbins best.

ALLEN HATCHERY

BREEDER OF WHITE LEGHORNS AND WHITE ROCKS

WINDSOR, MO.

June 28th, 1939

Mr. J. L. Robbins
Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins;

We received better than 80% hatchability for the entire season. We sold a great many more chicks than we could produce this season and bought a great many from other hatcheries.

I sex chicks for about 15 hatcheries in this locality and I am sure the Robbins equipt hatcheries get the better hatchability -- by far.

After watching all makes of incubators in operation, and sexing chicks from all makes, there is no question in my mind but what the Robbins is the only incubator for me.

Sincerely yours

Allen Hatchery
Windsor, Mo.

Wesley M. Allen

"Chicks popped out like nobody's business."

BABY CHICKS
HATCHING EGGS
GALVANIZED NESTS
FEEDERS
WATERERS
SPRAYERS
DISINFECTING
FENCING

HERMAN OSMERS

TILLSON, NEW YORK
P. O. Box 42
TELEPHONE ROSENDALE 43-F2

SHIPPING ADDRESS ROSENDALE N Y
VIA WEST SHORE R R

GENERAL
POULTRY SUPPLIES
INCUBATORS
BROODER STOVES

REFERENCE
KINGSTON TRUST CO
KINGSTON, N Y

June 23, 1939

Robbins Incubator Co.

Gentlemen:

The Hatching Season is over for this year. Had very good results--in fact better yet than last year. I really only got acquainted with the machine this year and this is my third season.

My condition is a little different from ordinary hatcheries. My machine is above ground and therefore I never before this year increased the humidity. The past two years I ran the Humidity at 50 - 55. This year I ran it to 60 - 65 and the chix popped out like nobody's business. Some trays they all hatched. Had as high as 88%.

I am very satisfied with your machines. I had my sales increase 20% from last year. Could have sold 5000 more chix, had I got the orders in time. I don't advertise, hatch my own eggs only.

My customers are well pleased with the chix. Practically no losses, repeat orders every year.

Very truly yours,

Herman Osmers

Baby Pullets
Baby Chicks
Started Chicks
Red Chain Feed
Poultry Supplies
Field Seeds

GRIFFIN HATCHERY

PHONE 80

SANTA ANNA, TEXAS

June 15, 1939.

The Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins;

We are now taking off our last hatch. We have had good hatches, especially on our turkey eggs, which we have never been able to hatch before with any satisfaction, and our electric bills have been just half what they were before.

Respt.

W.B. Griffin

Electric bills cut in half.
---W. B. Griffin

Customers well pleased.
Practically no losses.
Repeat orders every year.
---Herman Osmers

Tests prove Robbins better for hatching turkey eggs. ---A. Pennington

THE FAMOUS EGG BASKET STRAIN

Grand View Poultry Farm Inc.

National Egg Laying Contest Winners

FOUNDED ON TOM BARRON BREEDING STOCK

ZEELAND, MICHIGAN

June 22, 1939

The Robbins Incubator Co.,
P. O. Box 899
Denver, Colorado

Dear Mr. Robbins:

Just sending a line or two thinking it might interest you to know that since we have had Robbins equipment our chick sales have increased.

Good breeding is essential to produce a quality chick but even so the whole job isn't finished until after they hatch. In spite of our many years of pedigree breeding -- it took the Robbins Incubator to finish the job.

We have received more unsolicited testimonial letters from our customers in one year than any two years previously with other equipment.

Needless to say, the Robbins Incubators in a large measure are responsible for our increased sales.

Yours very truly,

GRANDVIEW POULTRY FARM, INC.

PER F. De Young

FDY:EK

Chick sales increased since Robbins installed.---F. De Young

PENNINGTON'S POULTRY FARM

FORMERLY CALLED WESTLAND POULTRY FARM

HOME OF

LARGE TYPE S. C. WHITE LEGHORNS

"BRED 20 YEARS FOR LARGE STOCK, LARGE EGGS, HIGH EGG PRODUCTION AND HEAVY WINTER LAYERS"

C. A. PENNINGTON, PROPRIETOR : : : BREEDER FOR EGG PRODUCTION

ROUTE 1, BOX 408
CANON CITY, COLO.

HATCHING EGGS
BABY CHICKS
STARTED CHICKS
PULLETS AND COCKERELS
BREEDING STOCK
SUPPLIES AND REMEDIES

June 22, 1939

Mr. John L. Robbins,
Robbins Incubator Co.,
Denver, Colo.

Dear Mr. Robbins:

We have just closed our 1939 hatching season and want to say that our Robbins 32-H incubator we installed three years ago has given us splendid service. Your cooperation has been of great benefit and I want to say that your company is the fairest incubator company I have ever dealt with.

The main things that I like about my Robbins incubator are, ease of operation, neat appearance and quality construction, low cost operation, easily cleaned and fumigated, chicks hatch out on time and are well button-ed up, and the one real thing that counts most -- Robbins hatched chicks live and give satisfaction.

You will remember that I told you I used my [redacted] hatcher to set my turkey eggs in as I felt I would get better results in this machine; however in test lots of eggs this season I found my Robbins did a better job of hatching turkey eggs than my [redacted] and I am looking forward to the time when I am able to dispose of my equipment and have only Robbins incubators.

Very truly yours,

A. C. Pennington

Pennington's Poultry Farm

$1.50 for repairs on two machines in three years.—S. Louws

Amazed at few culls and superior quality of chicks.—Roy C. Ritter

Phone 1291

Simon Louws, Prop.

P. O. Box 547

Evergreen Hatchery
PRODUCER OF
WHITE LEGHORN, RHODE ISLAND RED
AND
NEW HAMPSHIRE
BABY CHICKS AND PULLETS

Lynden, Washington

July 3, 1939

Robbins Incubator Co.,
Denver, Colo.

Dear Mr. Robbins:

I thought you may be interested in the success I have been having with the two machines.

As I wrote you last year, can also relate again, that I am very much pleased with my two 35-H incubators and think more of them each year.

The quality of our chicks is among the best, and cost of operation is the lowest due to the best of material used in your incubators.

We have just finished the last season, and have used the Robbins for three years. So far the cost of repairs has been $1.50, and our machines are in A-No. 1 shape.

All of the chicks are dry and fluffy and can be taken out when the 21 days are up with a Robbins. This makes it so nice when chicks are to be shipped as there is no time to lose.

We wish to thank you, Mr. Robbins, for the good treatment we have enjoyed from you in these last three years and hope you success in your business.

Respectfully yours,

Evergreen Hatchery.

By S Louws

QUALITY HATCHERY & FEED STORES

QUALITY CHICKS, FEED, FLOUR AND EQUIPMENT

ELM SPRINGS, ARK. SPRINGDALE, ARK.

May 8, 1939

Robbins Incubator Co,
Denver, Colorado

Dear Mr. Robbins

We want to express our appreciation of the success we have had the past season in the hatching business.

I have had considerable experience in the operation of another very popular brand of incubator and handled chicks from several other makes but none will compare with the wonderful success we had the past season with our new model 32-H Robbins Incubator which we purchased in August, 1938. I have never before handled chicks of as superior quality as we have hatched with our Robbins Incubator.

One of the outstanding qualities of our incubator is the way it fluffs the chickens. We lower our temperature in our hatching compartment the last six hours before we pull the chicks. It is amazing how few culls there are in the complete hatch. And these chicks surely do thrive and grow!

The operation is hardly worth mentioning as it is so simple. After we set the heat and humidifiers we seldom had to change them.

Regardless of what capacity incubator we would need we would want a Robbins for hatchibility, operation and profit.

Yours sincerely,

Roy C. Ritter

WHEN YOU ARE TALKING ABOUT QUALITY...YOU ARE TALKING ABOUT US

7% larger hatches from turkey eggs of low fertility.

---Stuart Coffing

Route 1, Box 25.
Fair Oaks, California
June 27, 1939.

Mr. John L. Robbins,
1523 Stout Street,
Denver, Colorado.

Dear Mr. Robbins:

We have found in the operation of your incubators, by a series of interesting tests based upon fertility percentages, that our two 32-H machines will definitely hatch out every poult that is really worth while.

We need not relate our activities upon exceptional fertility, that is to say above 90%, because the Robbins equipment in our estimation will hatch the closest to the fertility of any machine we know. However, in the low fertility brackets there seems to be a greater number of poults with higher vitality than there would be otherwise with the use of other equipment.

We have had occasion to hatch against other equipment for the same customer who had a comparatively low fertility in the eggs furnished both hatcheries. We received 7% better results and the actual livability and size of the Robbins-hatched poults was very much superior.

We also consider the Robbins equipment of vital importance for our own use, because we are proud to say that we possess a superior type market bird and are therefore definitely interested in results.

We are enclosing a picture of our son holding a nine-weeks-old turkey that weighed six and one half pounds. We are proud to state that this was hatched in your machine.

As a matter of specialty work we have hatched some chukar partridge eggs. We hatched an average of better than 88% on over three hundred eggs set at different times, with no other eggs in the setting deck.

We hope that you and your company will have continued success in the manufacture and distribution of the best turkey machine on the market.

Sincerely,

Stuart Coffing

Nine Robbins incubators "improve with age."

---E. H. Schlink

E. G. SCHLINK — E. H. SCHLINK

"HUSKY" DAY-OLD CHICKS AND TURKEYS . . . .

Sycamore Fields
Poultry Farm and Hatchery

175,000 CAPACITY ALL-ELECTRIC INCUBATORS

OUR 6-POINT PROGRAM

1. ALL BREEDER STOCK BLOOD-TESTED SINCE 1935 . . . . . .
2. 12 TO 18 LB. HENS
3. 23 TO 35 LB. TOMS
4. SHORT LEGS
5. LONG STRAIGHT KEELS . . . . .
6. GOOD FEATHER COLOR

QUALITY BRAND TURKEYS

MEMBER OF TURKEY PRODUCERS QUALITY BRAND RAMONA

● AN ASSOCIATION OF PROGRESSIVE TURKEY GROWERS . . . .

June 27th, '39

John L. Robbins, President
Robbins Incubator Company
Denver, Colorado

Dear Mr. Robbins,

Another big hatching season is nearing the end and I want you to know that our nine Robbins Incubators performed again to our entire satisfaction. Sometimes I think they improve with age.

We hatched nothing but turkey eggs and each tray or rather, hatching drawer, was always full of big HUSKY Poults. And the livability has been just Okay.

You may well be proud of your fine machines, your fair prices and dealings with each of us. We appreciate it all and wish you the best that life can give in the years to come.

Sincerely,

E. H. Schlink

One incubator company said impossible to hatch turkeys there, but Robbins hatched 87.6%.---B. Morris.

"For once we don't know what buttons, cripples or blind poults are."

ALL ORDERS ACCEPTED SUBJECT TO CONDITIONS OVER WHICH WE HAVE NO CONTROL

MORRIS
BRONZE TURKEYS
"IDEAL MEAT TYPE"
POULTS - BREEDING STOCK - EGGS
ROUTE 1
PORT ORCHARD, WASHINGTON
ON LONG LAKE

PHONE 49 R 2

6-10-39

John L. Robbins
Denver, Colorado

Dear Mr. Robbins:

We are just drawing our hatching season to a close for the present season and I know you will be interested in our results from the new #17 Robbins we installed this spring.

We had a hatchability of 87.6% with one hatch to come off. These figures include only stand up salable poults. For once we don't know what buttons, cripples, or blind poults are.

Our livability on first 503 poults hatched up to six weeks of age was two dead.

We consider this wonderful results as this part of the country with its heavy humidity is considered very hard to incubate turkey eggs. You can realize this when I tell you we use no moisture in the incubating compartment all season. The mammoth type we used last season was a total failure and the company claimed it was not possible to incubate turkey eggs in our area. Your Robbins surely disproved this 87.6%.

With kindest regards,

Yours very truly,

B. Morris

OKLA. U.S. APPROVED
TALLANT HATCHERY
400 WEST FIRST
The OKLAHOMA POULTRY IMPROVEMENT ASSN.
MEMBER I.B.C.A.
PHONE 384
EDMOND, OKLAHOMA

6--16-1939

Robbins Incubator Co.
Denver Colo.
Dear Sirs.

I want to tell you that we are more than pleased with our new Robbins Incubator.

We find it easy and economical to operate.

The hatches on both chicks and poults has been good and the livability has been wonderful.

This has been our best and most profitable hatchery season.

Yours truly,

Mrs. Mollie Tallant

Livability wonderful.

---Mrs. Mollie Tallant

Hardly knew what a "sticky" chick looked like.---C. G. Widmark

TAYLOR'S POULTRY FARM
AND HATCHERY
J. P. TAYLOR, MGR
BREEDERS OF
BARRON TYPE S. C. WHITE LEGHORNS
ONE MILE WEST OF
CAMBRIDGE, OHIO
ON NATIONAL ROUTE 40

PHONE R-43X

BABY CHICKS
CUSTOM HATCHING
TURKEY HATCHING
GLAND O LAC
AND
COLVAC POULTRY REMEDIES

June 16, 1939.

Robbins Incubator Co.,
Denver, Colo.

Gentlemen:

I thought maybe you would be interested in knowing of our successful hatching season, which has been made possible by our Robbins equipment.

We have had unusually good hatchability, and livability this season, with very few culls and large chicks up on their toes ready to go when the hatch was taken off. Some of our hatches of our own eggs has run as high as 91%. Custom hatching has run good, some going as high as 91%.

Ease of operation is anotner factor to consier in a Robbins. We have operated three other makes of machines in our hatching experience but the Robbins tops them all when it comes to easy traying and steady temperature and moisture.

We like our Robbins machines and want you and everybody else to know it. When we are in the market for any more incubators you may rest assured that it will be a Robbins. I have had my eyeteeth cut on other machines. We operate one other make of machine but the hatching is done in a Robbins separate hatcher.

Wishing you many more successful seasons with Robbins incubators,

Yours truly,
John P. Taylor.

Taylor's Hatchery
Cambridge, Ohio.
Route #2

PHT/JPT

"Robbins tops them all."
---John P. Taylor

LAKE BENTON, MINNESOTA

June 27th, 1939

John L. Robbins, Pres.
Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins:

Our earlier hatches didn't turn out as well as we had hoped they would but we learned they were about on par with the results obtained by surrounding hatcheries. This condition was due to climatic conditions, mostly, and not due to the incubator since the eggs from one of our flocks hatched out better than 80%, starting with out second set and continued at that percentage, or better, the balance of the season. And for the last four weeks of the season a flock of Barred Rocks averaged 91%.

We hardly knew what a "sticky" chick looked like this season, and the crippled chicks were just about as scarce. This is our second season in the hatchery business and we naturally feel quite proud of the results we have had so far. We have a Robbins 35-H, which we understand requires a little more attention than some of your other models, but with this fact in mind, we judge operations accordingly. Next season we are going to rearrange things so as to maintain a more even room temperature which, in turn, will make for more satisfactory management of the incubator.

We hope that conditions are such that we will be able to install one of your 32-H machines some day, in addition to our 35-H, but it takes time to save up enough for such an investment on account of the short season up here.

Wishing you continued success, we remain,

Very truly yours,

Lake Benton Hatchery

C. G. Widmark
Prop.

"Wish we had a Robbins five years earlier."---R. R. Mager

10% to 20% larger hatches of turkeys than other hatcheries.---G. S. Love

MAGER HATCHERY

REDFIELD SOUTH DAKOTA

June 28,1939

Dear Sirs:

I surely like the Robbins I have. I get more chicks out of 180 egg tray in my Robbins than I used to out of my former machine from a 200 egg tray.

One of my customers told me they were larger than those he hatched under a hen.

Others told me that the chicks they got out of the eggs they brought me to hatch seemed larger and stronger and healthier than the ones they got out of eggs they took to another hatchery when they could not set in my machine because I was too heavily booked to take them. So they brought some eggs to us later to hatch.

We have run full all through the season and only wish we had got a Robbins five years earlier.

We surely appreciate the interest the Robbins people take in our hatchery and the consideration they give us in dealing with us.

Thanking you,

Mager Hatchery

Reinhold R. Mager

NEW HAMPSHIRES BARRED ROCKS WHITE LEGHORNS

B. W. D. Tested by Rapid Agglutination Method under Personal Supervision and all Reactors Removed

LOVE'S HATCHERY

CHIX FROM THE HEART OF CALIFORNIA

Route 3, Box 1298 Phone Capital 5754-1

SACRAMENTO, CALIFORNIA

June 24, 1939

The Robbins Incubator Co.,
Denver,
Colorado

Dear Sirs:

We have just finished one of the most successful Seasons we have ever experienced and would like to tell you how well pleased we are with the performance of our Robbins Incubators. As you know we purchased three new 32H Models, trading in our old equipment on same. We were getting what we thought were fine Hatches, but with the new 32H our Hatches increased from 10 to 15% over our old Machine.

We think one of the greatest improvements on the Machine is your Automatic Moisture control, they worked perfectly throughout the season.

One large Turkey grower placed Eggs with two other Hatcheries using other equipment than Robbins, also the same number of Eggs with us, our Hatch was 10% greater than one and 20% over the other.

Time and space does not permit us to tell you all the Robbins Machines have meant to us this year, but we full believe that when a better Incubator is made "Robbins will make them."

Wishing you continued success,

Yours sincerely,

Love's Hatchery,

G. S. Love

Real success dates from installation of Robbins incubators.---Wm. M. Sprietsma

· BABY CHICKS · SUPPLIES · GOLD SPOT · HAY · GRAIN · FEED ·

GOLD SPOT HATCHERY
Southern Avenue at 36th Street
528 SOUTH CENTRAL AVENUE
PHOENIX, ARIZONA

May 31, 1939

Robbins Incubator Co.
P.O. Box 899,
Denver, Colorado.

Gentlemen:

Another season has rolled by, and for us it was the most profitable year we have ever had.

We entered the hatchery business here in 1926, but our real success dates to when we installed a #23 Robbins incubator, in 1933. We have since added a #35.

Our hatches for the season average 76% of all eggs set. These come from 41 different flocks, naturally some of which had poor fertility. Many flocks gave us hatches of 85 to 90% of all eggs set.

The quality of our chicks has been excellent, as it naturally would be with such good hatches.

One thing we never cease to marvel at is the short time involved between the first pip and the completion of the hatch, which indicates correct conditions throughout the entire cabinet.

We have operated several different makes of mammoth incubators, and can truthfully state that we would never buy anything but Robbins machines.

We may install a #32 this fall.

Very truly yours,
THE GOLD SPOT HATCHERY
Wm. M. Sprietsma

Hatches better than the old hen.---Mrs. J. M. Lawrence

SUPERIOR HATCHERY
Wheeler Texas

May 19, 1939

Mr. J. L. Robbins
Denver, Colo.

Dear Sir:

Just a few words of appreciation of your wonderful machine. It just can't be beat for hatching out big chicks that live and grow.

All any one has to do to have success with a Robbins machine is just give it good eggs, and the chicks will surely come out just as big and strong as any old hen can do. In fact I will get a better hatch than any one can by putting eggs under the old hen.

Here is a report on my last hatch and the lights went off the 20th day at 2:30 and were off for 45 minutes. Then that night they were off 20 minutes; then again the 21st day 35 minutes. In fact I had one constsat round of trouble with lights going off as we had a storm all during my last hatch, after the eggs were placed in hatching compartment.

Out of 1620 eggs I got 1398 strong chicks, and no cripples. I have not gotten a hundred cripple chicks all this season, as the Robbins machine has fewer cull chicks than any machine that I have ever been around.

Superior Hatchery
Mrs. J. M. Lawrence, Mgr.

"Would be on easy street if I had Robbins Incubator sooner."
---W. J. Martin

PHONE 37

STOCK POULTRY SUPPLIES

MARTIN HATCHERY

PRODUCERS OF

STAR LINE | - - HIGH - - PRODUCTION | WHITE LEGHORN

WE ALSO OPERATE A POULTRY BREEDING FARM IN CONNECTION WITH HATCHERY

BABY CHICKS

PORTLAND. MICH

May 16/39

Robbins Incubator Co.
Denver Colo.

Gentlemen;

Inclosed find a check for the balance due on my 35H Incubator. I am well pleased with the performance of the machine and find the livability of the chicks better than any machine I have ever operated. I wish I could have had a Robbins Incubator when I started in the hatchery business, I would be on easy street now.

I haven't seen an incubator yet that is as well built as your machine and where the electric controls work better. This is the third season I am operating my 35H and to date I did not have to get up once at night to adjust the controls and at times I did not go near the machine for as much as 15 hours at a time. Was somewhat leery at first about the cost of operating the 35H but find it very economical.

Very truly yours,

MARTIN HATCHERY

By W. J. Martin

RANDLEMAN HATCHERY AND POULTRY FARM

2325-26th Street Ph.093-J-2
Boulder, Colo.
All leading varieties of baby chicks and Turkey poults--poultry supplies and remedies

We hatch chicks that live and grow

June 22, 1939

Robbins Incubator Co.,
1523 Sout St.,
Denver, Colorado

Dear Mr. Robbins,

As this is the end of another successful hatching season, we thought you might like to hear of our results. But first, I wish to take this opportunity of expressing my thanks to you and the Robbins Incubator Co. for the splendid incubator, the "Robbins."

The per cent of our hatches have run very high this season. With good, fresh, fertile eggs we received from 70% to 90% hatches. On some hatches of turkey eggs we received as high as 93%. It shows me that the hatching ability of the incubator is there, and if one does not get good hatches it is not the fault of the incubator.

My two incubators, which are 32-H Robbins, are a pleasure to operate.

The trays holding just one half case of eggs each and all work done on the outside of the incubator are two wonderful advantages. The turning of the eggs is easy and simple. The automatic humidity control is another time saver and is 100% dependable.

Any one that is going to purchase an incubator can't go wrong if they buy a Robbins.

Thanking you for the favors and help given me this year, we are

Very truly yours,

H. D. Randleman

H D Randleman

Automatic humidity control is 100% dependable.---H. D. Randleman

15% larger hatches of "nicest looking chicks we have ever seen."--Joseph Singer

"Best livability we ever had." --Wm. Petersen

SINGER'S POULTRY FARM

PHONE
FERNDALE 13-R-13

HARROW,
PENNSYLVANIA

Breeders of Fine White Leghorns

June 29, 1939

Robbins Incubator Co.,
Denver, Colorado.

Gentlemen:

We are more than satisfied and pleased with our first season's use of the Robbins incubator.

Our hatches ran to 85% - 15% higher than with our previous incubator. The chicks were stronger. They hatched out dry and fluffy looking. Quite the nicest looking chick we have ever seen.

Our customers were very pleased as most of them reported livability excellent.

The enclosed picture is the fourth order this season to be delivered to the same man. Each order was received after he received his chicks - showing that he was well pleased with their livability.

The incubator was a pleasure to use. It needed so little attention because of its wonderful automatic devices.

We appreciate the service which we received from your delivery men. They were courteous and efficient.

We will recommend the Robbins incubator very highly.

Yours very truly,

Joseph Singer

SINGER'S POULTRY FARM

Fourth Order from Same Customer This Season

Wm Petersen Owner and Manager.

Baby Chicks
Foundation Pens
Pullets and Cockerels
Eggs For Hatching

PETERSEN'S HATCHERIES

MASTER MATED CHICKS
JACKSON, MINNESOTA

Branches Lakefield and Windom, Minnesota

Specializing in
White Rocks and
White Leghorns
Breeding Stock

Robbins Incubator Co.,
Denver, Colo.

6/23/39

Dear Sir:

We have operated the Robbins incubators for three seasons and use them for both chicks & poults. We have hatched as high as 90% salable poults from our No. 32 Robbins and have never had better livability.

We have just finished our 1939 hatching season and have averaged about 75% good salable chicks of all eggs set, with the best livability we have ever had.

We like the separate hatcher very much, as it is easy to do a good job of cleaning and disinfecting before and after every hatch.

They hatch very uniform and the chicks are all big husky fellows. The machine is very easy to operate and control both heat and moisture.

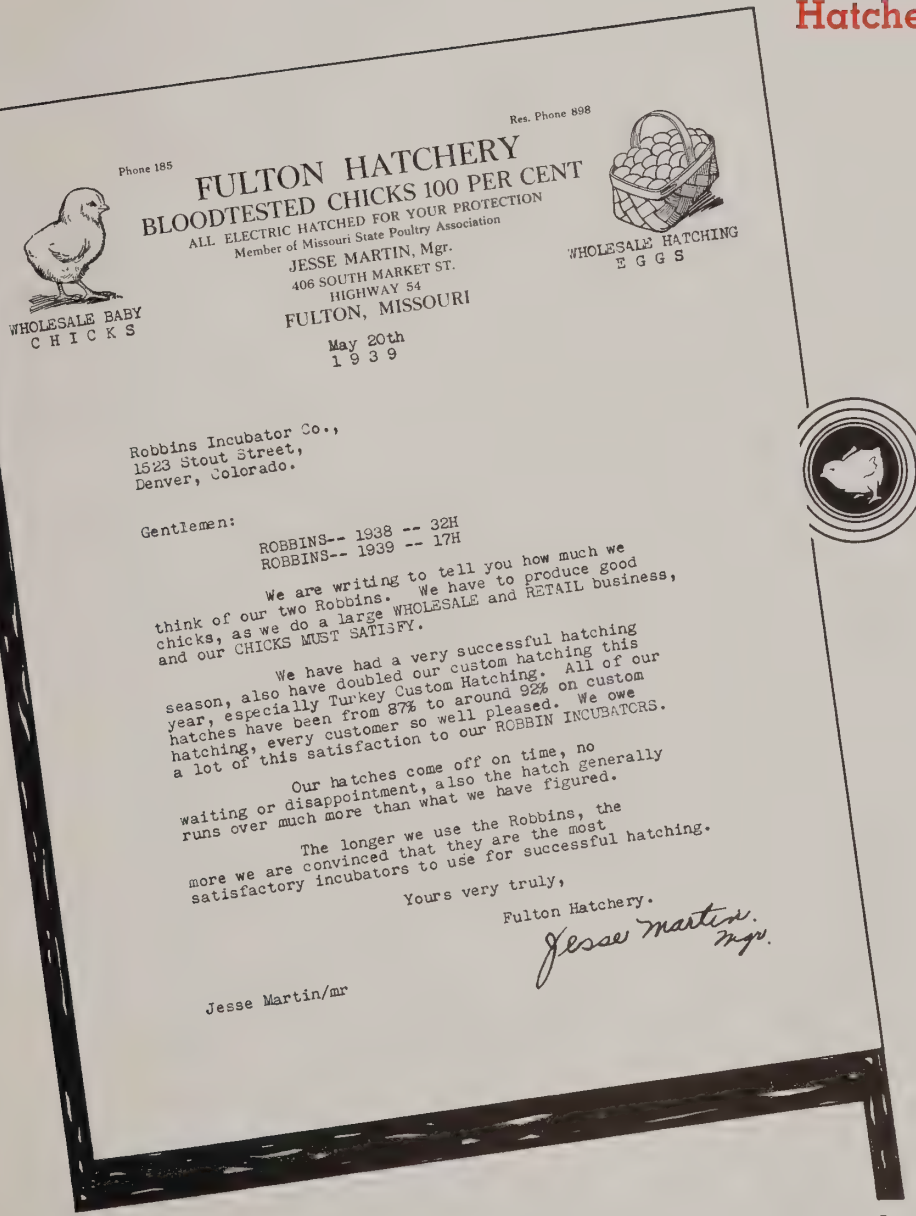
We consider this a very good incubator and certainly recommend it to any one contemplating new equipment, and the Robbins Company very good people to deal with.

Yours truly,

Wm Petersen

Hatches generally much larger than estimated.
---Jesse Martin

Orders another Robbins after operating one along with four other makes.
---Albert R. Potts



Phone 185 — Res. Phone 898

FULTON HATCHERY
BLOODTESTED CHICKS 100 PER CENT
ALL ELECTRIC HATCHED FOR YOUR PROTECTION
Member of Missouri State Poultry Association
JESSE MARTIN, Mgr.
406 SOUTH MARKET ST.
HIGHWAY 54
FULTON, MISSOURI

WHOLESALE BABY CHICKS

WHOLESALE HATCHING EGGS

May 20th
1939

Robbins Incubator Co.,
1523 Stout Street,
Denver, Colorado.

Gentlemen:

ROBBINS-- 1938 -- 32H
ROBBINS-- 1939 -- 17H

We are writing to tell you how much we think of our two Robbins. We have to produce good chicks, as we do a large WHOLESALE and RETAIL business, and our CHICKS MUST SATISFY.

We have had a very successful hatching season, also have doubled our custom hatching this year, especially Turkey Custom Hatching. All of our hatches have been from 87% to around 92% on custom hatching, every customer so well pleased. We owe a lot of this satisfaction to our ROBBIN INCUBATORS.

Our hatches come off on time, no waiting or disappointment, also the hatch generally runs over much more than what we have figured.

The longer we use the Robbins, the more we are convinced that they are the most satisfactory incubators to use for successful hatching.

Yours very truly,

Fulton Hatchery.

Jesse Martin Mgr.

Jesse Martin/mr

FOOTHILL STAR HATCHERY

COLTON, OREGON.

June 26, 1939.

Robbins Incubator Company,
Denver, Colorado.

Dear Sirs:

In March of this year I purchased one of your 11-H TURKEY machines and have operated it along with four other different makes of incubators. I have placed my order for a 32-H to take care of next years operations, so you may well know that I was very well pleased with its performance.

I was particularly pleased with the services rendered by your delivery personnel in helping transfer eggs to the new machine, adjusting same, then stayed all night with me to make sure of its continued operation, and acquainting me with its adjustments. This service means much when you realize how some other concerns leave you to guess and experiment, which is always a costly process.

My Poults have been Large, Strong, and Lived, and must have pleased my customers because many have already placed orders for next season. That's what keeps the hatcheryman SMILING.

Sincerely,

Foothill Star Hatchery

Albert R. Potts

By Albert R. Potts,
Owner.

Temperature never varied all season.

PLATTE CENTER HATCHERY

SPECIALIZING IN QUALITY DAY OLD CHICKS AND CUSTOM HATCHING

CHAS. MERTEN, Propretor

PLATTE CENTER, NEBRASKA

June 23, 1939

Dear Sir:

We are well pleased with our Robbins 32H. Got a better per cent than we ever got from our old machines and the chicks were stronger.

Sure is a lot more sanitary than our former incubators were, and the temperture never varied all season. Adjusted the temperture and it stayed there all season. The moisture controls sure are fine.

Yours truly,

Chas P Merten

All chicks hatch on time.

Phone 171

Member of I.B.C.A.

De Jong Electric Hatchery

B.W.D. Tested Baby Chicks

Sioux Center, Iowa

June 23, 1939

Robbins Incubator Co.
Denver, Colo.

Gentlemen:

We enjoy using the Robbins Incubator very much. We have had very good hatches from it. One thing we like very much is the fact that all chicks hatch on time, and all are finished when the time is up.

Another feature is the ease with which we clean the machine after each hatch. In just a short time we have it cleaned and ready for the next eggs to be put in.

The livability of our chix this season has been the best that we have had for a long time, and we give much of the credit to the Robbins hatcher.

Yours truly,

De Jong Hatchery

H de Jong

Gets more chicks, and stronger ones.

JOHN'S POULTRY FARM
and
HATCHERY

Robbins Incubator Co.
Denver, Colorado

Anson, Texas
June 22, 1939

Gentlemen:

Another season, the third for our present Robbins Incubator, has closed, and we are pleased to report that the incubator is still living up to its reputation. No expense for repairs, hatches well over 80% strong chicks and no helping chicks out of shells. They hatch by themselves, when they should.

We have had lots of comparison between Robbins-hatched chicks and chicks hatched in other makes of incubators, and know that we were getting 25% more chicks and stronger chicks than the others.

Yours,

John's Hatchery

J B McGehee

Selling almost twice as many chicks since installing Robbins.---J. B. Fries

PALMYRA, N. Y.

6/29/39

Robbins Inc. Co.
Denver, Colo.

Dear Sirs:

July 15th will finish the best season we have had. We are selling almost twice as many chix since installing your 32H three years ago.

Some of our trays have hatched 94% of all eggs. Often every fertile egg on some of the trays has hatched. The chix have been big and peppy, and livability has been almost perfect. Chick loss in this section has been high this season and most hatcheries closed early. We are well sold thru our last hatch.

When we bought the Robbins we did not expect to run to capacity but now we could sell more chix than we turn out. Before buying Robbins we had best advertised machines but had poor hatches until we installed our own moisture system.

I was surprised to learn that Mr. Qua's Robbins, of Sherrill, N. Y., which was six years older than our newest [redacted] was getting fine results and could leave his machine without watcher all night or longer. I could not leave my machines one hour. I can leave the Robbins all day and sell chix weeks ahead, as I know just about what chix I will take off.

The traying is rapid and as the trays hold 1/2 crate each -- no mixing of eggs.

We are able to travel most of summer and this year will be at Cleveland, World's Fair and trips through New England and Canada in a new "Olds." We bought our best car the year we bought our Robbins.

We are more than satisfied, have a satisfied trade and do not have to worry about our next season. We do not sell or advise medicine, chix are put on any soil without worry. Have flocks of 500 hens giving production of as high as 85% with average loss of 15 hens, through season.

Sincerely,

J. B. Fries.

P.S. If you want to reproduce this letter, you may omit any part you wish, as I know it is strung out. I do like to tell these results, Mr. Robbins, and wish you the best of luck.

Will be buying more Robbins equipment soon.---E. Salfisberg

BABY CHICKS

WABASSO HATCHERY

E. SALFISBERG & SON

WABASSO, MINNESOTA

CUSTOM HATCHING

June 26, 1939

Robbins Incubator Co.
Denver, Colorado

Gentlemen:

We have just closed a very successful hatching season and inasmuch as we have used one of your 35-H incubators for the last four seasons I feel that a comment or two would not be out of line at this time.

When we purchased the machine in 1935 we started it and enjoyed good hatches from the beginning. Before 1935 we had started other makes of new machines but had to do a considerable amount of experimenting before we were able to get good hatches.

I am enclosing the original tray card of one of our custom-hatching customers. You will agree that the hatch of 147 chicks from 150 eggs is indeed outstanding. If the conditions in an incubator are such that 147 chicks will hatch out of 150 eggs set, the quality of the chicks just has to be there.

You will be hearing from us soon as to the purchase of additional Robbins equipment.

Yours very truly,

E. Salfisberg

WABASSO HATCHERY

Never knew what good incubator was until Robbins used.---H. C. Roseberry

MASTER POULTRY BREEDERS, INC.

QUALITY POULTRY PAYS YOU PROFITS

Baby Chicks - Turkey Poults - Flock Service - Remedies - Custom Hatching

Granite Falls, Minn.
May 31, 1939

Robbins Incubator Co.,
Denver, Colo.

Gentlemen:

I believe that it is only fair that I should tell you something about the experience which we have enjoyed with the Robbins Incubators during the hatching season of 1939.

After quite some years of experience in hatchery work, in which another make of incubator was used exclusively, I was still sure that I would use that type of incubator when we selected equipment for our Minnesota hatcheries for turkeys. However, only by chance, we decided to operate a hatchery in Olivia this year and that hatchery was already equipped with Robbins machines. We started setting early there and after the first three turkey hatches had been taken off, I had changed my mind as to what equipment we would buy for hatching poults. Although we were using eggs from flocks from which the writer had sold the poults in former years, the poults were different and better - they WERE HATCHED RIGHT.

Plans have already been laid for considerable of an expansion program in our business for 1940 - our customers demand this! We expect to use the output of 5000 breeding hens kept locally under our supervision. This will require the purchase of at four and perhaps five of the Robbins 32's, turkey equipped, and I trust you will get in touch with me in plenty of time to have the machines installed for early hatching next spring.

The improvements which you have made in your latest models are very worth while and it is interesting to note the better hatches and easier operation of the newer type of machine in use at Granite Falls as compared to the older models which have been used this year at Olivia. The automatic humidity control on the new machine is a wonderful improvement. Hatcherymen would do well to modernize their old equipment or change to the newer models which your engineering department has developed.

Thanking you kindly for your courtesy and co-operation, we are

Yours very truly,

MASTER POULTRY BREEDERS, INC.

Pres. Eleanor Jeffrey

Superior turkey hatching makes Robbins converts. —Eleanor Jeffrey

-AA-
APPROVED
BLOOD TESTED

-AAA-
CERTIFIED
VITALITY

THE ROSEBERRY HATCHERY

BREEDS

S. C. R. I. REDS	BUFF ORPHINGTONS
R. C. R. I. WHITES	BLACK AUSTRALORPS
WHITE ROCKS	AUSTRA WHITE HYBRIDS
BARRED ROCKS	S. C. WHITE LEGHORNS (Large Type)

LIBERAL, KANSAS

June 2, 1939

Robbins Incubator Co.
Denver, Colorado

John L. Robbins.

We are about to complete another season in hatchery business.

We installed 32-H Robbins last fall and expect you are interested in results.

Advantages over the other machines:

1. Much better quality chix hatched.
2. Better hatch and less culls.
3. Ease of operation.
4. Less labor.

Have been in hatchery business since 1921 and have never seen the equal to quality the Robbins puts in the chicks. I never did know what good incubation was until we used this wonderful machine.

It is upstairs with a wide range of room temperature but it doesn't bother the temperature in the machine.

Sincerely yours,

H C Roseberry

Well satisfied with both percentage of hatch and quality of chicks.

Operating expenses less than other incubators.

Works like a clock.

University of Arizona
TUCSON
COLLEGE OF AGRICULTURE
AND
AGRICULTURAL EXPERIMENT STATION

June 28, 1939

Mr. J. L. Robbins,
The Robbins Incubator Co.
Denver, Colorado

Dear Sir:

We have used your machine all season with very good results. We were very well satisfied both in the percentage of hatch and the quality of chicks obtained.

I, along with four advanced students, took a trip to California during the Easter vacation, going from San Diego to Petaluma. During this trip we visited several hatcheries. The predominance of Robbins machines in these hatcheries was quite evident.

Wishing you continued success with your machines and business.

Very sincerely yours,

H Embleton

Harry Embleton
Poultry Husbandman

J. Emil Anderson
BREEDER OF ROSE COMB RHODE ISLAND WHITES
"IF YOU HAVE CHICKEN TROUBLE SEE ME"

Loveland, Colo.

6-6-39

Robbins Incubator Co.
Denver, Colo.

Dear Mr. Robbins:

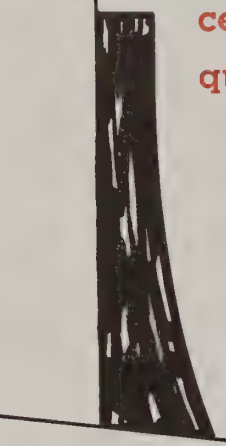
We have had fairly good business tho it's our first year in Loveland. We had to make new friends and customers, but we have made many! Thanks to the Robbins Incubator 32H. It works like a clock. Our chicks come out on time, big husky fellows and many of our customers have said they never saw nicer chicks! That's not all, the little fellows go out and live, which is worth a lot, that's because we can clean our hatcher after every hatch and keep it sanitary.

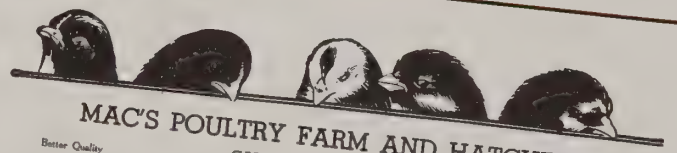
Our hatches have been fine, when we set 59 eggs for a party and hatched 58 chicks! Another time we set 67 turkey eggs and got 59 poults. You can't beat that with the hen! Our whole hatches have run from 62% to 87% and we are very much pleased with that, as we had been told you could not get good hatches in Colo. No other incubator can do that good. I'm sure.

Sincerely,

Andy's Hatchery

By J. E. Anderson.





MAC'S POULTRY FARM AND HATCHERY

Better Quality Baby Chicks, Adult Stock and Eggs

CARL McFERREN, Proprietor
Phone 2361
Bellville, Ohio

Poultry Supplies Feeds and Custom Hatching

Robbins Incubator Co.,
Denver, Colo.

May 31, 1939

Dear Sirs;

Wish to let you know of the success that we had with the 35H Robbins incubator this last season.

Have had very good hatches, some eggs hatching over 90%. We hatched turkey and duck eggs along with the hen eggs and got good hatches too. The chicks have been of good size and quality, very few grading out, and have had excellent livability.

We find the Robbins very easy to take care of and easy to clean after each hatch. Operating expenses are much less than other incubators that we have operated in the past.

Whenever we are in need of another incubator will turn to Robbins.

Yours very truly,

Carl McFerren

Temperature drops only 2 degrees though current off 24 hours.---S. C. Lyons

Telephone Madison 6-0954

LAKEVIEW POULTRY FARM & HATCHERY
LAKEVIEW AVENUE
FLORHAM PARK, N. J.
Post Office & Express: Madison, N. J.

June 26, 1939

Robbins Incubator Co.
P.O.Box 899
Denver, Colo.

Gentlemen;

The Incubator we purchased from you three years ago has proved highly satisfactory to us. We have operated on an average of 79% during the Spring Season, and our Fall average is 74%. This machine has now been in operation for three years and has not been shut down during this period for even one week.

I would like to tell you of a remarkable experience we had during the hurricane of September 15th, 1938, which paralyzed the N. E. Section of the Country.

We were without current for 3 days. The eggs in the incubator compartments were left for 24 hours and the machine maintained heat during this period with a loss of only 2 degrees, which was solely from the heat of the eggs.

After 24 hours we took the eggs to another Hatchery 25 miles away, and when our current was restored we brought them back and put them in our own Incubator at hatching time, and were surprised to find that after moving them 25 miles each way, a total of 50 miles distance, that the eggs in question hatched an average of 63%. This is an experience which we think few Hatcheries have gone through.

We are more than satisfied with our Robbins Model 32H, and would not consider another make machine at any time that we decide to increase our hatching facilities.

Very truly yours,

Lakeview Poultry Farm & Hatchery

by S. C. Lyons

MEMBER

MEMBER

Robbins hatched poults have never a thought of dying until they get the axe. ---B. F. Munroe

B. F. MUNROE
DEALER IN
FARM MACHINERY AND IMPLEMENTS
NATIONAL SYSTEM OF LIGHTNING PROTECTION

BARN EQUIPMENT
POULTRY EQUIPMENT
HAND & POWER PUMPS
WATER SYSTEMS
SILOS

CORN HARVESTERS
ENSILAGE CUTTERS
GASOLENE ENGINES
WOOD SAWING OUTFITS
OLIVER FARM EQUIPMENT

POST OFFICE ADDRESS
ATTLEBORO, MASS., R. F. D. No. 1

FAIRVIEW AVE., REHOBOTH, MASS.

'PHONE REHOBOTH 11-12

June 24, 1939

John L. Robbins, President
Robbins Incubator Co.
Denver, Colorado

Dear Sir:

We like the Robbins Incubator very much. The poults come out on time and are husky fellows with never a thought of dying until they get the axe.

Some of our customers have reported they haven't lost one.

Our hatches have averaged better than 75% of all eggs set, in spite of the fact that we ran through one lot of eggs for a customer that only tested 50% fertile.

This machine has given us no trouble whatever and runs perfectly. I am 100% for Robbins. If you ever decide to put your machine out to dealers I want the agency.

Yours truly,

B F Munroe

Realizes money lost by not having Robbins sooner.

---E. J. Priban

Hinsdale, Ill.
July 3 - 39

Mr. J. L. Robbins
Denver, Col.

Dear Sir:

Just a few lines to let you know how I like the Robbins.

I've operated [redacted] machines here for the past ten years believing them to be the best, but after one season with a Robbins, I'm beginning to realize the money I've lost all these years.

I never thought a machine could bring out such large hatches of extra fine quality chicks and the size of the chicks compared to the chicks from my other machines.

When you can get 280 to 310 chicks out of every case of eggs that goes into a Robbins, you really got something, and that's what we've been doing the entire past season.

We're thinking about putting in another machine this fall and believe me you sure will near from us.

Sincerely yours,

E. J. Priban
and Son Norman Priban

Foundation
MANSON & WYCKOFF STRAIN
21 Years Breeding

TRAPNESTED & PEDIGREED
[Son of a 121 Egg Hen]

Life Member
AMERICAN POULTRY ASSOCIATION
NAT'L. S.C. WHITE LEGHORN CLUB

Lukert LEGHORN FARM

DEPENDABLE S. C. LEGHORNS for COMMERCIAL POULTRYMEN

Phone CENTER MORICHES 427

EAST MORICHES ● LONG ISLAND ● NEW YORK

April 26, 1939

Robbins Incubator Co.
Denver Colorador.

Gentlemen:

I am pleased to report the splendid results that I have had hatching ducks in my Robbin 28H.

From December 9th.1938 to March 24th. 1939 I hatched 16,025 ducks out of 21,107 eggs, an average of 75.9% for the approximate four months period. These eggs came from five different farms. The lowest farm hatched 66% out of 80.2% test, while the highest farm hatched 80.8% out of 84.9% test. This is a loss of only 4.1% below the test, or 990 ducks out of 1040 fertile eggs, approximate 96% of the fertile eggs hatched.

While last year I had eggs from one farm that hatched 88% out of 96% test, the above hatch was the nearest to a 100% hatch of the fertile eggs that I have ever had in all of my 22 years of hatching experience with several makes.

I would not take $5000 for my Robbins, if I could not buy another. I always have the feeling that every hatch I take off gives me all the chicks or ducklings that it is possible to get out of the eggs set.

Leghorn hen eggs hatch 84% out of 90% test.

With best regards, I am

Sincerely yours
John M. Lukert

Best hatches of DUCKS seen in 22 years.

---John M. Lukert

Never saw chicks so consistently uniform.

TELEPHONES
38-31 and 38-11

CHICKS THAT LIVE
GROW AND LAY.

COTTON MOUNTAIN FARMS, INC.

BREEDERS OF
NEW HAMPSHIRES

Robert F. Thurrell — East Wolfeboro, N H.

May 15, 1939

Mr. J. L. Robbins,
Robbins Incubator,
Denver, Colo.

Dear Mr. Robbins:

For a good many people the hatching season is drawing near to a close. For Cotton Mountain Farms the hatching season is still in full swing and undoubtedly will be straight through the year.

We lay the tremendous demand for Cotton Mountain chickens to two things. First, the quality of stock that we have to offer, and secondly the quality of chickens that we get from our Robbins machines.

I have never seen chickens come so consistently uniform, with high hatchability and no culls, as we are able to produce in the Robbins machines.

With best personal regards, I am

Sincerely yours,

R. F. Thurrell

No disease in hatchery, as Robbins easy to fumigate.—D. J. Rannie

RANNIE POULTRY SUPPLY

All Electric
HATCHERY

Manufacturers of
Poultry, Hog and Dairy Feeds

QUALITY CHICKS
Seeds, Remedies, Equipment

5828 Military Ave.
OMAHA, NEB.

June 29, 1939

Robbins Incubator Co.
Denver, Colo.

Gentlemen:

We have just closed another successful hatching season. We have had better hatchability and better livability this year than ever before, and above all we have not had any disease in our hatchery and we know it is due to the simple method in which the Robbins Incubator can be fumigated.

I am sending couple snap shots to show that Robbins hatched chicks are on top at all times.

Sincerely yours,

D. Rannie

H. A. Halverson Hatchery
"Better Quality Chicks"
POULTRY FEEDS and EQUIPMENT
McFarland, Wisconsin

June 27, 1939

Robbins Incubator Co.
Denver, Colo.

Dear Sir:

Our experience with operating the Robbins Incubator is most satisfactory. The nice, strong chicks we hatched from our Robbins machines we think cannot be equalled by any other machines. When orders are sent in repeatedly from the same customers we know our chicks are good.

This season we had a 95% livability guarantee on all chicks for the first 21 days, and we have yet the first replacement to make and that talks for itself.

We can give you one example of what the Robbins will do. We purchased 1000 eggs from John P. Gasson Poultry farm for breeding purposes. We received 1035 eggs. From these eggs we hatched out 914 chicks, and from this hatch we only had 9 crippled chicks, besides these eggs were shipped between 5 and 6 hundred miles.

We also wish to take this opportunity to thank you for all the kindness you have shown us at all times.

Yours truly,

H. A. Halverson

1035 eggs shipped over 500 miles. Got 914 chicks, with only 9 cripples!

No replacements on 21-day 95% livability guarantee.—H. A. Halverson

"Trouble-proof." —R. H. Gregory

R. H. GREGORY, OWNER
PETERSBURG HATCHERY
PETERSBURG, TEXAS

June 8, 1939

Robbins Incubator Co.
Denver, Colorado

Dear Sirs:

Another hatching season has passed into history, and we would like to say that our Robbins machine has performed to our entire satisfaction.

As you are well aware, chick sales this season have not been up to normal, but we have had very satisfactory hatches where fertility was good. As usual, customers have reported good livability and the number of cripples has been very low.

Our first machine has been operating three years and we cannot recall spending anything for repairs except for a new fan belt and pilot light. This speaks well for the sound construction of Robbins Incubators. We also feel that your machines are very economical in the use of electric current, as well as being the easiest to handle of any incubator we have operated, and we have had several makes discussed to us.

After three seasons use the temperature controls work just as well as when new and we have never had to get up nights to look at our machine. We feel safe in saying that Robbins machines are trouble proof.

When we need more incubator capacity we will want a Robbins Incubator.

Thanking you for all past favors and wishing you continued success, we are

Very truly yours,
PETERSBURG HATCHERY
R H GREGORY, PROP. AND OWNER
R. H. Gregory

Robbins easier to keep clean.

---Mrs. F. W. Foster

HOME OF DEPENDABLE BABY CHICKS

PHONE 5260

ALL STANDARD VARIETIES

"Always Baby Chick Time"

ARTESIA HATCHERY

Capacity — NEARLY A QUARTER OF A CENTURY OF SUCCESS — 102,000 Eggs

ARTESIA, CALIFORNIA

June 29, 1939.

Mr. J. L. Robbins,
C/o Robbins Incubator Co.,
Denver, Colorado.

Dear Mr. Robbins:

It is indeed a pleasure to tell you that we are well satisfied with the 32-H Robbins Incubators we are now using.

As you know, we had used other makes of incubators before we bought our two Robbins, and the Robbins are much easier to keep clean and more convenient to operate.

The percentage of hatches of fertile eggs has been very satisfactory and the chicks have come out clean and we get very few culls or unsalable chicks.

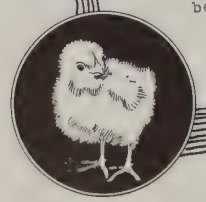
Our machines were installed in December 1938, right at a time when we were very busy hatching and the work of the Robbins Instalation men in getting the machines set and into operation was very commendable.

Our business dealings with the Robbins Incubator Co. and their representatives have been first class in every respect and we do not hesitate to recommend them to any one that needs first class hatching equipment.

You have our permission to use this letter, or any portion of it, in any of your advertising material, or you may use our name as reference to any prospective customers when you think a word from us will be of benefit to you.

Yours very truly,

Mrs F. W. Foster



Good results with ducks, turkeys and chickens.

---Charles McFeeters

June 27, 1939

Robbins Incubator Company

Box 899

Denver, Colorado

Dear Mr. J. L. Robbins:

It is a genuine pleasure to write you in regard to Our Robbins Incubators.

We are well pleased with the high percentage of hatches, the fine quality, and the livability of our chicks.

As you know, we have two 35-H Robbins. Our special built Turkey and Duck machine sure gives us wonderful hatches of strong, husky Poults and Ducks. Our seasons average hatch on all Duck eggs set was 70%, on all Turkey eggs set 75%, and on all Chicken eggs set, 80%. We seldom had a cripple and very few culls.

I have used several makes of Incubators but like Robbins best.

Very Respectfully yours,

Mc Feeters Hatchery

Charles McFeeters

Find Robbins best for valuable eggs after 13 years' experience.—Mrs. H. E. Chamberlain

H. E. CHAMBERLAIN, Owner

EVERGREEN POULTRY FARM & HATCHERY

— Breeders Of —

White Plymouth Rocks and S. C. White Leghorns

OLIVIA, MINNESOTA

June 1, 1939.

Robbins Incubator Co.,
Denver, Colorado.

Dear Mr. Robbins:-

We have used Robbins incubators since 1930. We have found the Robbins incubator good hatchers and reliable.

We have operated a poultry farm for thirteen years and have found that the Robbins incubator is the best machine in which to trust our valuable eggs.

Am sending enclosed some pictures of our R. O. P. White Plymouth Rocks. Our Flock manager, Mr. L. M. Lottridge is shown with the hens that rated fourth in the U. S. in 1938 on a percentage basis - birds started and number finishing the record. These were hatched in the Robbins. The other picture is of our young stock on range and are chicks from the hens mentioned above.

We have very good success hatching turkey eggs in our Robbins machines.

Very truly yours,

EVERGREEN POULTRY FARM & HATCHERY

Mrs. H. E. Chamberlain, Owner.

Mrs H.E. Chamberlain

San Angelo Texas
6/27/1939

Mr John L. Robbins
Denver Col.

Dear Mr Robbins: I have had a very nice season. The Robbins Incubator hatches the largest baby chix I have ever seen, and the chixs are sure strong. I think it is the best Incubator on the market to day. In my business with you, everthing has been pleasant and fair. I feel like you will be succesfull as you try to make each customer a friend.

Sincerley your friend
all - Electric Hatchery
Claudie Wimberley Propt
Rt 1. Box 155

"You try to make each customer a friend." ---Claudie Wimberley

Broke all records for egg production, hatchability, and low mortality.—O. E. Salyer

O. E. SALYER
BRONZE TURKEY FARM AND HATCHERY
FEED AND GRAIN
OAKDALE, CALIFORNIA

June 20, 1939

Mr. J. L. Robbins
Denver, Colorado

Dear Mr. Robbins:

I have broken all previous records in three things this season. Egg production, hatchability and low mortality.

This season I set 101,000 Turkey eggs and shipped 60,000 and as yet have not had a complaint on either eggs or poults. My early hatches ran around 80% and yesterday June 19 I took off a hatch of a little over 70% good poults from all eggs set.

During the peak of the season I took off close to 6,000 poults at a hatch from my H10 Hatcher, and several hatches I hatched 95% of the fertile eggs.

The picture is of one of my brooder yards showing a mixed bunch of bronze & Narragonsetts at about 8 weeks, ready to vaccinate & move. I have seven of these yards.

I will need more incubators next season so will see you next fall. I send you and your family my best wishes.

Yours truly,

O E Salyer

Very good season, thanks to Robbins. —Henry Korger

KORGER'S
POULTRY FARM FIVE MILES NORTH ON HIGHWAY 53. ONE MILE EAST

Breeders of Better Quality Chicks from Blood-Tested Flocks

SANITARY HATCHERY

Dealers in Poultry Equipment • Peat Litter
Poultry Remedies • Feed • Eggs • Farm Products

11 EAST GRAND AVENUE • CHIPPEWA FALLS, WIS.

June 11/39

Robbins Incubator Co.
Denver, Colorado

Gentlemen:

Just a few lines to let you know that we had a very good season. Thanks to the Robbins Incubator, for the wonderful hatches ran about 71% of all eggs set, with a very few culls.

This is our fourth season with Robbins.

It's true -- whenever better and stronger chicks are hatched, they come from Robbins Incubators.

Yours very truly,

Henry Korger

Splendid cooperation from Robbins Company adds to pleasure of using Robbins Incubators.---L. E. Cabe

L. E. CABE
Poultry Specialist

Cabe's Hatchery

Phone 5

McMinnville, Oregon

Cabe's Liveable Chicks Are Healthy, Strong and Vigorous

June 24, 1939

Robbins Incubator Co.
1523 Stout Street
Denver, Colorado

Dear Sir:

We have reached the end of the 1939 hatching season. With our Robbins machines, each year seems to exceed the previous year in excellent hatches.

We are thoroughly convinced that we could not have pulled the splendid hatches of chicks and turkey poults with any other machines than our Robbins.

Although our turkey hatches did not exceed last year's hatches, we feel that our chick hatches more than made up for this fact.

We know that the poor fertility in turkey eggs this year was the only reason that our turkey hatches didn't exceed last year's hatches.

The splendid co-operation that all of the Robbins users receive from the Robbins Incubator Co. adds to the pleasure one gets from using Robbins Incubators.

Yours very truly,
CABE'S HATCHERY

L. E. Cabe

L. E. Cabe

VANCE HATCHERIES

BLUE RIBBON CHICKS and BLUE RIBBON POULTRY FEEDS

SINGLE COMB WHITE LEGHORNS

SINGLE COMB RHODE ISLAND REDS

WHITE ROCKS

BARRED ROCKS

WHITE WYANDOTTES

BUFF ORPINGTONS

VANCE HATCHERIES

Mr. and Mrs. Robert W. Vance

AKRON = TUMA

AKRON, COLO.

Member International Baby Chick Ass'n, and Colorado Poultry Improvement Ass'n

VANCE'S BLUE RIBBON FEEDS, SUPPLIES, REMEDIES

June 22, 1939

Robbins Incubator Co.
P. O. Box 899
Denver, Colo.

Dear Mr. Robbins:

We have just completed our tenth year in the hatchery industry: ten years of experience using Robbins Incubators; ten years of pleasant memories doing business with the Robbins Incubator Company.

We are mighty glad we started with a Robbins Incubator; all the additional machines we have added to the plants have been Robbins. Both our plants are completely Robbins equipped. We hatch approximately 200,000 chicks each year and are proud of the quality of chicks the Robbins can produce. Approximately 90% of our chick sales are local. If it were not for the fact these chicks are of good quality and splendid livability we could not maintain our high percentage of local sales year after year.

The ease of maintaining proper temperature and humidity makes it a pleasure to operate a Robbins. There is no working inside the machine, no breathing down-laden air while one is setting eggs or taking off a hatch.

Needless to say, Mr. Robbins, we are pleased with our equipment. We have always found your organization fair and pleasant to do business with. We are boosters for you and your Company.

Very truly yours,
Robt. W. Vance

Rob't. W. Vance

Quality of chicks makes possible 90% local sales year after year.—Robt. W. Vance

10,000 Robbins hatched turkeys.

Practically paid for incubator the first season.---Melvin D. Lovelace

GUY LOVELACE TURKEY RANCH

RAISER AND BREEDER OF
Mammoth Bronze Turkeys
EGGS and BREEDING STOCK IN SEASON
Route 2, Box 333. Phone 37F4
DINUBA, CALIFORNIA

May 10, 1939

Robbins Incubator Company
P. O. Box 899
Denver, Colorado

Gentlemen:

We have not completed our hatching for this season, but we are happy to report the following results for the eggs previously hatched.

All hatches have run from 69 to 72 per cent of all eggs set, and from 80 to 100 per cent of the fertile eggs. The 100 per cent hatches have come from some of our pen mated and line bred birds.

These results are so far ahead of recent years, that we have practically paid for the incubator this first season.

Thank you again for your past favors, I remain,

Very truly yours,

GUY LOVELACE TURKEY RANCH

Melvin D. Lovelace

Easy to operate in warm weather.---A. C. Forester

Clyde Hatchery
Better Chicks for Less Money
CLYDE, TEXAS

June 22, 1939

The Robbins Incubator Co.,
Denver, Colo.,

Gentlemen:

We have just closed what we consider a very successful season and are really more convinced than ever that Robbins Incubators produce the best chicks of any machine we have ever used. After comparing results of a new 32-H with that of another well known make, there is no doubt that in my mind you have the lead, especially since you have equipped your machines with the automatic humidity controls, and I do not know why, but there is really a difference in the way Robbins hatched chicks look and feel, as they seem to be larger, fewer culls, and fluff out better, and my sexer says Robbins chicks are easier sexed.

Your machines are easily cleaned and fumigated, and I might say very easy to operate, especially in warm weather, since you have all motors outside the machines and with the cooling system, one does not have to worry about the temperature running too high.

I especially like your way of delivering your machines without extra transportation cost and appreciate the services and information given by your service man.

Very respectfully yours,

The Clyde Hatchery

A. C. Forester

MEMBER INTERNATIONAL AND CALIFORNIA BABY CHICK ASSOCIATION

DREITH'S HATCHERY

BREEDER OF BIG TOM BARREN ENGLISH S. C. WHITE LEGHORNS

Route 3, Box 24-20A

VISALIA, CALIFORNIA

JOHN DREITH
PROPRIETOR

TELEPHONE
342-J

June 19, 1939

Robbins Incubator Company
Denver, Colorado

Dear Mr. Robbins:

I am writing you a few facts regarding this season's hatch. We ran full capacity from Feb. 1st until May 1st and enjoyed a very successful season. The fertility of our eggs ran from 90 to 95 per cent and we hatch only our own eggs which we consider very good. Our hatchability averaged about 80% of number one salable chicks.

We have received very good reports from our customers, praising the size and quality of the chicks they receive. Also the vitality, for their age they are far in advance of other stock for their customers have tried. They have reported that rooster chicks crow at 3 weeks of age and also go upon the roost without any trouble, and most important in each case the customers have highly praised the Robbins Incubator. They well know that it not only takes good stock and a thorough knowledge of the Poultry Raising and Breeding business, but also a good incubator to turn out strong, vigorous chicks, and the Robbins Incubator can be well depended on for its performance.

With kindest personal regards, I am,

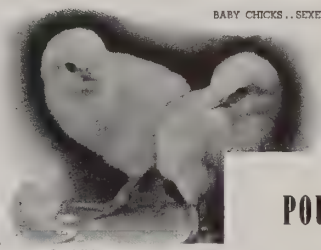
Very truly yours,

John Dreith

Robbins hatched rooster chicks crow at 3 weeks of age.
--John Dreith

More than pleased with Robbins business methods.---E. F. Newell

BABY CHICKS..SEXED CHICKS..STARTED CHICKS..PULLETS



CRYSTAL BROOK POULTRY FARM & HATCHERY

BEAVER FALLS, PA. • R.F.D. No. 3
E. FRANK NEWELL, Owner and Operator
PHONES: 5013R14 - 5039R3

Specializing in
NEW HAMPSHIRES
•
LARGE WHITE LEGHORNS
•
JAMESWAY EQUIPMENT

5/26/39

Robbins Inc. Co.
Denver, Colo.

Gentlemen:

We have operated our Robbins 35-H four years now, and find for ease of operation, reliability and percentage of salable chicks hatched, to be better than other makes used by us in the past 20 years of incubating.

Probably our best recommendation is the fact we are having a new 32-H placed in within 60 days.

I am more than pleased with the Robbins Co. and their business methods.

Yours sincerely,

E. Newell.

5% better hatch than other incubators.
Likes promptness of hatch.
---N. A. Phillips

No complaints this season.
---J. Bouckhout

PANHANDLE HATCHERY
N. A. PHILLIPS, PROPRIETOR
OKLAHOMA U S APPROVED AND BLOOD TESTED

HOOKER, OKLAHOMA

June 22, 1939

Robbins Incubator Co
Denver, Colorado

Gentlemen:

We are about to close our hatching season and while we secured our Robbins incubator late in the season, setting it the first time the 14th of April, thought you might be interested to know the results we have secured.

Our turkey hatches have run a little better than 70% on all eggs set, which we consider rather remarkable when we consider that fertility was already beginning to be a serious problem when we began loading our machine. Our hatches have frequently run well above 90% of fertile eggs.

We have used three other types of cabinet machines in our hatching experience. We have been fortunate with each change we have made to improve our hatchability and the quality of our chicks and I am happy to report that our luck has not changed with the purchase of our Robbins incubator. We have run it side by side with our former equipment, securing about a 5% better hatch on eggs that we consider the same. The appearance of the chicks suit us just a little better and what we have appreciated most with the Robbins is the fact that it has removed the uncertainty in our minds as to the time of completion of our hatch. This certainly takes a load off a hatcheryman's mind.

We are just mighty well pleased with the machine and hope to be able to install others as time goes on.

Yours very truly,

N. A. Phillips

NAP:ap

J. BOUCKHOUT & SON
PHONE 3-6690

One Block South of the Fair Grounds
FRESNO, CALIFORNIA

BABY CHICKS
DAY-OLD PULLETS
HATCHING EGGS
BREEDING COCKERELS

8 REASONS FOR QUALITY

1. FOUNDATION STOCK—and other importations direct from Tom Barron in England.

2. A SUPERIOR LEGHORN—Known the world over as the highest producers of large white eggs. Hens weigh from 5 to 6 pounds; Cockerels, 6 to 7 pounds; Cocks up to 8 pounds.

3. LARGE EGGS—90% of our eggs are large. For the last 10 years we have incubated only eggs weighing from 24 to 28 ounces to the dozen.

4. HIGH FLOCK AVERAGE—The average production is high, 60% to 70%; some customers report more.

5. SELECTIVE BREEDING—Regardless of pedigree, the hen with a crop full at night is the best breeder. So is the cockerel

6. USING OUR OWN EGGS ONLY—Every baby chick and egg we sell is guaranteed to be of the Tom Barron strain reared and produced on our own place.

7. WE USE THE BEST INCUBATOR EVER INVENTED—Located in an insulated, air cooled building, hot weather never interferes with the high quality of our chicks.

8 PERSONAL SERVICE—Ours is strictly a family affair. We personally take care of the breeding stock, the eggs, the incubation and the orders for baby chicks and hatching eggs. The outstanding quality of our stock and our reasonable price policies have built up our incubating capacity to 80,000.

Robbins hatched chix are better chix

June 26-39

Mr. J. L. Robbins, Pres.
Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins.

We take great pleasure in writing to you and saying that we have had very good results with the new 32-H Robbins Incubator that we installed last January.

The chicks were heavier and livability has been remarkably good. We have received no complaints this season.

We have culled out very few. Chicks hatch evenly all over. The first hatch in January was 77% of all eggs set, running about that number the whole season, in our last hatch last Friday 2 trays of 180 eggs gives us 269 salable chicks.

Your remarkable invention, the automatic humidity control is a most useful improvement. It makes your incubator now run like a clock.

We give the Robbins Incubator Co. due credit for our success in the hatchery business, both through the wonderful incubator they have, and the generous and fair dealings they give a hatcherymen.

With very best wishes for your continued success, we remain

Very truly yours,

J. Bouckhout

Turkey growers request their eggs be hatched in the Robbins.---Aaron F. Hess

July 3, 1939
R. D. #2,
York, Penna.

Mr. J. L. Robbins, Pres.,
The Robbins Incubator Co.,
1523 Stout St.,
Denver, Colorado

Dear Mr. Robbins:

Our Robbins Incubator has done a splendid job again this season, and our customers report the same good results. Due to the large number of old customers that returned to us as well as many new customers that ordered from us, the demand for our Robbins hatched, Barred Rock chicks was greater than we were able to supply.

I believe that our success in custom hatching turkeys will be of particular interest to you. As a result of experiences with poults hatched in other cabinet machines, turkey growers in this section generally requested that their eggs be hatched in my old, long type machine. After having seen the excellent poults that I was able to hatch with my Robbins, they were convinced that my Robbins not only hatched more and stronger poults than other cabinet machines, but out performed the long type machine as well. Today turkey growers are requesting that their eggs be hatched in the Robbins.

My hearty thanks to you for building such a fine machine. I am convinced that there is none better for hatching either chicks or poults.

Very Sincerely yours,
Aaron F. Hess
Aaron F. Hess

32-H "saved the day."

84% average hatch of poults.

ROBERTS TURKEY FARM & HATCHERY
MR. & MRS. ED. F. ROBERTS
SPECIALIZING IN
Day Old Mammoth Bronz and Narragansett Turkeys
TIGARD, OREGON

June 1, 1939

Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

We are glad to tell of merits due your Model 32H.

Our climate in the valley was quite unruly thruout spring. After cold rains we suddenly had dry hot weather, with bad effects on breeders, and clear eggs showed up quite strong in late May hatches, but the wonderful hatches in our 32H "saved the day" - for our orders.

These gratifying hatches brought out exclamations such as: "Wish so & so (a hatcheryman using other make of incubator) could see this hatch," and, "Oh, what a hatch"! and do you wonder at these exclamations? 84% so far is the average, and I'm underscoring average because in early hatches we had some trays with every egg hatched and some trays with but two unhatched eggs.

Our 1938 hatch was 80%. In 1939 with our new 32H it is 84%.

Our new 32H with Redwood construction, cork insulation and automatic humidifier, has worked to perfection in our new hatchery room with its automatic thermostatic ventilation system control. Because of these conditions we are getting wonderful results.

Long distance of shipping poults is no worry when hatched as perfectly as a Robbins 32H has done.

The arrangement for cleaning and fumigation is far more sure and safe than any other machine we have ever used. The appearance of Model 32H on entrance into incubator house sure brings out admiration from our many visitors. There is no guess work with the double reading on thermometer in incubator and hatchery compartments and to us that is a big improvement.

After our splendid results this season can you blame us for being "all" for Robbins 32H?

Yours truly,
Ed & Agnes Roberts

PLYMOUTH CHICKS PRODUCE PROFITS

Pueblo, Colo.

Visit the Most Modern Hatchery in Southern Colorado

PLYMOUTH HATCHERY

1617-W-20th-St- PHONE 5320

June 22-39.

Robbins Inc. Co.
Denver, Colo.

Mr. Robbins;

Our hatching season came to a close today after an eight months run and thought perhaps you would like to know how our hatches came out for the seasons run.

There just isn't anything that can be said that would express my satisfaction with Robbins equipment as I do not believe there is a machine built today that will hatch as many chicks or poults per 1000 eggs as the Robbins.

We have hatched thousands of poults in the last eleven years and have yet to receive one single complaint on the livability or quality.

The express people tell us that our chicks weigh more per hundred than any handled here and there are three other types of machines being used here.

This year we have hatched chicks; poults; pheasants; quail and ducks with success and also hatched some Pea Fowl with very good results.

The fact that we were able to operate eight months with the other hatcheries here running some five months speaks for what the Robbins will do as it is certainly a fact that if our quality was not superior we could not operate at least three months more in the year than our competitors.

Not only are the Robbins machines of the best but the personel of the Robbins Inc. Co. are the finest to deal with as we have been treated with the utmost courtesy by all whom we have been fortunate enough to contact.

Good luck to you Mr. Robbins and when it is time for more capacity at the Plymouth Hatchery it will be Robbins.

Respct; Plymouth Hatchery

R. C. Sweetser

Operates 8 months against competitors' 5.---R. C. Sweetser

Kennewick, Washington
June 29, 1939

Roboins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

This year the demand for our eggs and poults was so great that we were forced to turn down a number of large orders. Next year we intend to run a larger flock of breeders and specialize in the selling of poults rather than eggs as we have done in the past years.

We are very well satisfied with our Robbins incubator. The percentage of hatch of fertile eggs has in our opinion been very good. One small lot, which we set for a neighbor, hatched 95%. This, of course, is the percentage of eggs left after testing. Our own eggs probably hatched out close to 90% for the greater part of the season.

Prior to this season we have used several makes of flat top incubators and a Mammoth incubator. Needless to say we were very pleased with the ease of operation of the Robbins as compared with the older incubators. In my opinion the automatic moisture control is the outstanding feature of our Robbins. One really appreciates it after working with the various makeshift devices of other incubators.

We were certainly pleased with the appearance of the poults as they came out of the hatcher, husky well fluffed out, full of pep, and no sticky poults. Our customers have all remarked about the size and livability of the poults which they have received.

The brooder losses of some of our customers have been so low as to be almost unbelievable. In view of some of the high losses of other flocks around here this spring I think that the Robbins Incubator must get a great share of the credit for turning out such strong healthy poults.

Very truly yours,

Tweedt & Son Hatchery

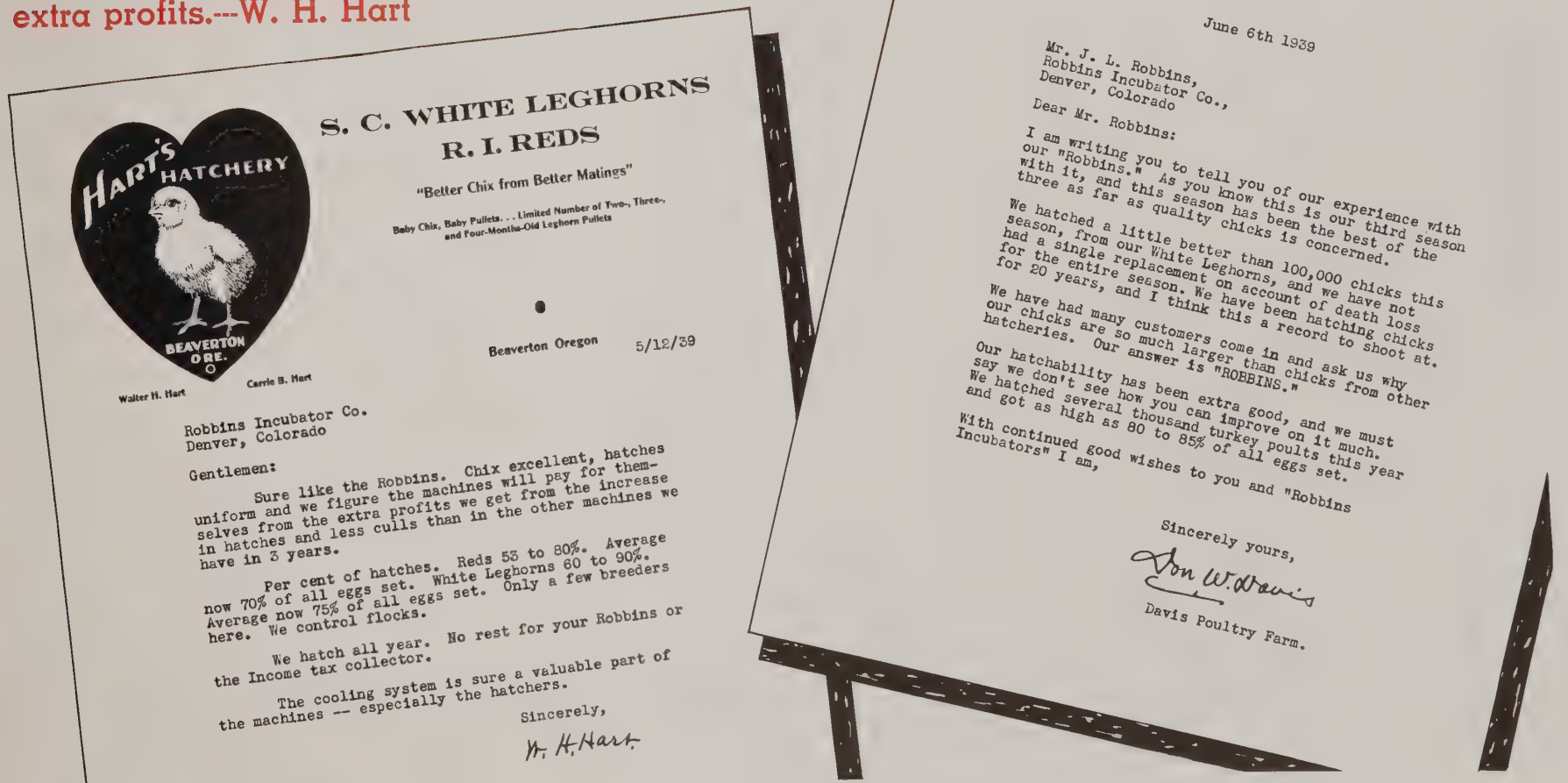
Mrs L. A. Tweedt

Customers all remark about size and livability of poults.—Mrs. L. A. Tweedt

Customers want to know why chicks are so much larger. ---Don W. Davis

100,000 chicks and not a single replacement.

Robbins pays for itself through extra profits.---W. H. Hart



HART'S HATCHERY
BEAVERTON ORE.

S. C. WHITE LEGHORNS
R. I. REDS

"Better Chix from Better Matings"

Baby Chix, Baby Pullets. . . Limited Number of Two-, Three-, and Four-Months-Old Leghorn Pullets

Walter H. Hart Carrie B. Hart

Beaverton Oregon 5/12/39

Robbins Incubator Co.
Denver, Colorado

Gentlemen:

Sure like the Robbins. Chix excellent, hatches uniform and we figure the machines will pay for themselves from the extra profits we get from the increase in hatches and less culls than in the other machines we have in 3 years.

Per cent of hatches. Reds 53 to 80%. Average now 70% of all eggs set. White Leghorns 60 to 90%. Average now 75% of all eggs set. Only a few breeders here. We control flocks.

We hatch all year. No rest for your Robbins or the Income tax collector.

The cooling system is sure a valuable part of the machines -- especially the hatchers.

Sincerely,

H. H. Hart

DON W. DAVIS
BUSINESS MGR.

EGGS
DAVIS POULTRY FARM
CHICKS

BREEDERS, PRODUCTION WHITE LEGHORNS

RULE, TEXAS

June 6th 1939

Mr. J. L. Robbins,
Robbins Incubator Co.,
Denver, Colorado

Dear Mr. Robbins:

I am writing you to tell you of our experience with our "Robbins." As you know this is our third season with it, and this season has been the best of the three as far as quality chicks is concerned.

We hatched a little better than 100,000 chicks this season, from our White Leghorns, and we have not had a single replacement on account of death loss for the entire season. We have been hatching chicks for 20 years, and I think this a record to shoot at.

We have had many customers come in and ask us why our chicks are so much larger than chicks from other hatcheries. Our answer is "ROBBINS."

Our hatchability has been extra good, and we must say we don't see how you can improve on it much. We hatched several thousand turkey poults this year and got as high as 80 to 85% of all eggs set.

With continued good wishes to you and "Robbins Incubators" I am,

Sincerely yours,

Don W. Davis

Davis Poultry Farm.

TENDER BABY BROILER HATCHERY

We Hatch Chicks — TO LIVE —

FRANK A BARSANTI GEN MGR

TELEPHONE 6-1011

MAIN OFFICE & PLANT - 6000 ADMIRAL PLACE

Tulsa, Oklahoma

July 10, 1939

Mr. John L. Robbins,
Robbins Incubator Company,
Denver, Colorado

Dear Sir:

The new Robbins 32-H we bought this Spring has given us wonderful results. In fact the results have been far beyond our expectations, and we had learned from experience to expect a lot from Robbins.

The automatic Humidifier works perfectly and the chicks hatched from it are "rarin' to go," so peppy and full of stamina that one can hardly hold them in the trays.

What we are really interested in is livability in chicks and can say that we have had no replacements from the thousands of chicks we sold this year.

This is the second 32-H we have bought in the past two years.

We have two other makes of incubators and if your salesman makes me an offer it will be another 32-H for us.

Thanking you for all the courtesies you have shown in the past and with best wishes for future success, I am,

Very truly yours,

Frank A Barsanti

General Manager

Hatches chicks "rarin' to go."

JUSTRITE BUTTER
NUT MEATS
CANDIES
COUNTER GOODS
POTATO CHIPS

C. B. WILEY

WHOLESALE
405 MANNING ST.
WINFIELD, KANSAS

LONG DISTANCE PHONE 450

FOOD PRODUCTS

May 27, 1939

Mr. J. L. Robbins,
Robbins Incubator Co.,
Denver, Colo.

Dear Mr. Robbins:

Another season has just closed and we owe to you our success for this year, both in hatching and delivering perfectly healthy chicks to our customers. This has been the most pleasant year we have ever had in the past twenty; big hatches and no complaints whatever.

These wonderful results have been more outstanding for the reason that nearby hatcheries, using old style machines, have had more or less trouble this season with Incubator Bronchitis but with your "Robbins" we could keep everything under perfect control. It should give us wonderful opportunities for next season for "Robbins" hatched chicks. As you know, good reports get circulated as well as bad ones.

Again thanking you for selling us a "Robbins," we are

Very respt yours,

C. B. Wiley

CBW/B

Big hatches and no complaints, but nearby hatcheries had plenty trouble.

—C. B. Wiley

Change to Robbins brings most profitable season in 10 years in business.

--A. E. McCarthy

A. E. McCARTHY HATCHERY

Member of International Baby Chick Association and Missouri Poultry Association

BABY CHICKS of ALL LEADING VARIETIES
Also Custom Hatching

ROUTE 4, ST JOSEPH, MISSOURI
PHONE 6-2324

June 23-1939

The Robbins Incubator Co.,
Denver, Colo.

Attn. Mr. J. L. Robbins.

Dear Mr. Robbins:-

You have so many testimonials, of the fine quality of The Robbins Incubators and Hatchers, that it seems foolish to add to them, but I cannot resist the temptation to tell you how well pleased we are with our first 100% Robbins season. The ease of control and consistent performance of our New #62 was indeed gratifying.

Low labor cost coupled with the high percentage of sturdy, livable chicks, made this for us, the most profitable season of our ten years in the Hatchery business.

Very truly yours,

A. E. Mc Carthy Hatchery

A E McCarthy

Custom hatching of Ducks and Turkeys increased.

--F. A. Sprague

SPRAGUE'S HATCHERY
HIGH-GRADE CHICKS
R. D. 1 - BEREA, OHIO

June 19, 1939

The Robbins Incubator Co.
Box 899
Denver, Colo.

Attention J. L. Robbins

Dear Mr. Robbins:

Last fall when you drove in and talked to us about putting in a new 32-H, we had just begun to think of increasing our capacity. When we did decide to increase, we gave Mr. Beery the order, not expecting to use all of the extra capacity. Nevertheless, as the season got under way, it kept filling up, until before we knew it, both the 23-H and the 32-H were running with full capacity. Both machines stayed that way for several weeks.

Our custom hatching on ducks and turkeys has increased greatly, because of the hatches we can get from the 32-H. It sure brings them out, and right on time too. It's the first machine we have had that will hatch ducks, turkeys and chickens so well, continually doing a good job on all.

We are sure glad we put in a Robbins. Hoping to see you at the Poultry Congress.

Sincerely,

E. A. Sprague

E. A. Sprague

B W D
TESTED CHICKS

MISSOURI STATE APPROVED

CACKLE HATCHERY
PHONE 634
LEBANON, MISSOURI

MEMBER
MISSOURI STATE
POULTRY ASS'N
•
CUSTOM HATCHING
•
HATCHING EGGS
•
POULTRY SUPPLIES
•
BROODER STOVES
•
CLIFFORD J. SMITH
PROPRIETOR

June 26, 1939

Robbins Incubator Company
Denver, Colorado

Dear Mr. Robbins;

I am very well pleased with our Robbins Incubator.

I like the way the Robbins machine hatches. Chicks start hatching all at once, with less cripples.

I also like the humidifier on your machine, works more like nature's way.

We can tray eggs faster, and take chicks off faster. We think it is a great labor saving machine.

The machine runs so uniform, requires very little time toward the regulation of the machine. The machine is easily taken care of and cleaned.

We feel we can praise the Robbins incubator very highly, and find your company true to deal with.

Sincerely yours
C J Smith
Cackle Hatchery

OLDEST, LARGEST AND BEST EQUIPPED HATCHERY IN BARRY COUNTY

CUSTOM HATCHING
FEED AND
SUPPLIES

OZARK HATCHERIES
E. C. SCHRADER, Proprietor
BABY CHIX STARTED CHIX, PULLETS
—Produced in—
"THE LAND OF A MILLION SMILES"
WHEATON, MISSOURI

DR SALSBURY'S
POULTRY HEALTH
SERVICE STATION

June 23, 1939

Mr. J. L. Robbins
Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

You may be interested to know that we are well pleased with the incubators and separate hatcher you installed in our plant last fall. It is a marvel in craftsmanship. Its simplicity, compactness and various other appointments make it possible to produce maximum results with a minimum of labor.

We feel like a pioneer as our mother started a small hatchery back in 1900 and ever since we have been affiliated with the hatchery business. We started with the old flat tops of 1,600 capacity, and later with a chain of hatcheries we operated a good many types of modern mammoth machines, and to say that "Robbins" tops them all is putting it mildly. More power to you.

Thanking you for past favors,

Sincerely,
Ozark Hatcheries
Mrs. E. C. Schrader

Robbins humidifier more like nature's way.---C. J. Smith

39 Years in hatchery business. Robbins tops them all. —Mrs. E. C. Schrader

W. L. EASTIN

MID-WEST HATCHERY

ATLANTA, MO.

April 22, 1939

Breeders of White Rocks for Over a Decade

Mr. J. L. Robbins
Robbins Incubator Company
Denver, Colo.

Dear Mr. Robbins:

We certainly had good results with our 35-H this season. Our hatches were good all season and our incubator did not give us any trouble at all. This is the third season that we have operated our machine and I don't see a thing that could be added to make it a better machine.

We ask a higher price for our local chicks than any of the hatcheries near us, and our sales were better this season than any season we have had. The quality of our chicks had to be better than the average to increase sales with higher prices.

When we buy more capacity it will be a

Robbins.

Yours very truly
Mid-West Hatchery
Atlanta, Missouri

Got higher prices for chicks, and increased sales, too.—W. L. Eastin

Was skeptical at first about turkey hatching, but now—

HEGGAN'S TURKEY FARM
Monroeville, N. J.
THE HOME OF BLOOD TESTED POULTS - EGGS - STOCK
PHONE: ELMER 23-R-5
Owner: OSCAR K. HEGGAN

Robbins Incubator Company
P. O. Box 899
Denver, Colorado

6 - 26 - 39

Attn: Mr. J. L. Robbins, President

Dear Mr. Robbins:

The past season has been quite a success. It was a rather difficult problem for your salesman to convince me that Robbins could do a good job of incubating turkey eggs. We have a rather nice custom hatching business and were skeptical about Robbins compared with our old sectional type machine, but after hatching for many customers, we have turned out about 70% of total eggs set, and better than 90% of good eggs.

I must say I am very well pleased because New Jersey is a tough state to incubate turkey eggs, especially from local breeders.

Hoping this letter will be an encouragement to Robbins to continue to set the pace, we are,

Friendly yours,
Heggan's Turkey Farm

99% are No. 1 chicks. —C. A. Rogers

LARGE S. C. W. LEGHORNS — ROGERS FARMS — NEW HAMPSHIRE REDS

C. A. ROGERS
BERGEN, N. Y.

May 8, 1939

Gentlemen:

Our Robbins has given us very satisfactory results this season. It is easy to operate and saving of labor. It hatches everything that should be hatched.

What we particularly like is that all of the chicks are thru hatching and fluffed out on time and 99% are No. 1 chicks.

Sincerely
C A Rogers

"Come hundreds of miles to buy our chicks."--C. A. Engel

Give Robbins much credit for most profitable year. --Floyd H. Moore

Hatching Capacity 125,000

Brooding Capacity 25,000

100% Blood-Tested

Kansas Approved Hatchery No. 21

New Method Started Chicks Registered Purina Embryo Fed Chicks

ENGEL ELECTRIC HATCHERY

109 West Fifth St Phone 120

HAYS, KANSAS

June 27, 1939

Mr. J. L. Robbins,
Robbins Incubator Company,
Denver, Colorado.

Dear Sir:

We have just completed our eleventh year with four Robbins No. 23 (Converted into hatchers) and two No. H10 Separate Hatchers, a total capacity of 125,000 eggs.

Out of 300,000 chicks hatched this year, we brooded over 150,000 up to ten days and over. The death loss was less than 5% up to ten days of age, which goes to show that Robbins hatched chicks will live, are big, strong, and healthy. People come hundreds of miles to buy our chicks.

It is so easy to keep the hatchery clean and sanitary with the Robbins machine. The longer we use them, the better we like them.

Sincerely,

Engel Electric Hatchery

C. A Engel

Dial 3-1543

FLOYD H. MOORE

"GRAND VIEW FARM" BREEDER HATCHERY

STATE SUPERVISED AND BLOOD TESTED

Lancaster, R. D. 3 Penna.

NEW HAMPSHIRES
WHITE LEGHORNS
CROSS BREEDS
BARRED ROCKS

July 5, 1939

Robbins Incubator Company,
Denver, Colorado.

Dear Mr. Robbins:

I have enjoyed the most profitable business year since my beginning in 1933, and I am giving much of the credit to the Robbins Incubators. The percentages of hatchability range from 80% and upward, with the percentage of cull chicks practically nil.

The new automatic controls have taken much of the time and the hazards from incubator operation so that I have more freedom from anxiety than I have had before when operating incubators.

I certainly feel that if there is a chick in the egg when it goes into incubation, the Robbins will bring it out alive, healthy, and on time. I heartily endorse results obtained with Robbins Incubators, and am certain that if ever I get another incubator, it, too, will be a Robbins.

Yours truly,

Floyd H. Moore

Floyd H. Moore.

Hatch every hatchable Turkey egg.

Shady Nook Hatchery

CUSTOM HATCHING — TURKEY EGGS EXCLUSIVELY

RAMONA, CALIFORNIA
TELEPHONE 20-J

M. F. DONAHAE
W. R. BELL
OPERATORS

July 5th, 1939

John L. Robbins,
Robbins Incubator Co.
Denver, Colorado.

Dear Mr. Robbins:

This is the twentieth year of our poultry business in Ramona. During this time we have learned some few things about breeding, feeding and raising poultry. One of the most important steps in the industry is properly hatching good eggs. Chicks and poults can be ruined in the incubator or hatcher.

While we do report percentage of hatches, such information is incidental when it refers to eggs from many flocks. What does concern us is the QUALITY of the poult or chick hatched and the hatching is unquestionably a major factor in the quality the growth and livability.

We have had experience with many makes of incubators but for the past five years we have used Robbins machines exclusively for hatching turkey eggs, and we believe that we hatch every egg that is hatchable and we KNOW that the poults that we deliver are as good as can be produced from the eggs set.

We expect to close down August 5th. Our machines have been filled to capacity, mostly by customers of previous seasons. Our customers report very high livability. We will be glad to refer any interested persons to several of our customers for whom we have hatched from 5,000 to more than 10,000 eggs per season, who have brooded the poults with extremely low mortality.

Every season we have turned away many thousand eggs because we were loaded to capacity.

I wish to thank you for the personal co-operation that you have given us and to wish you and the company the continued success that you merit.

Yours very truly,

SHADY NOOK HATCHERY

M. F. Donahae

By
M. F. Donahae

Treatment and service from Robbins Company "most satisfactory."

U. S. APPROVED — U. S. PULLORUM TESTED

POULTRY SUPPLIES
FEED
HAY
STRAW

The Golden West HATCHERY

ASK YOUR NEIGHBOR WHY HE BUYS GOLDEN WEST CHICKS

5412 WEST COLFAX — DENVER, COLORADO — PHONE CHerry 4959

June 21, 1939

Robbins Incubator Company
P. O. Box 899
Denver, Colorado

Gentlemen:

We are still hatching weekly in our Robbins Incubators and we have not completed a recapitulation of our hatches for this season, but last year our hatches on all eggs set averaged sixty eight and six tenths percent. Of course, as you know, we have one Robbins machine that is probably the oldest in use anywhere, and we are still using that machine.

In our years of experience with the Robbins Incubator Company, we would certainly use no hesitancy in recommending to fellow hatcherymen Robbins equipment. The treatment of the company and the service rendered has been most satisfactory. The reputation that our hatchery has maintained in the quality and livability of chicks hatched with Robbins equipment is, I assure you, most enviable.

Very truly yours,

T. O. Brunell

KB/b

Golden West Hatchery

Member
INTERNATIONAL BABY CHICK ASSOCIATION — COLORADO POULTRY IMPROVEMENT ASSN.

Old customers stay, and new ones come every year---thanks to Robbins Incubators.

LONE PINE TURKEY RANCH

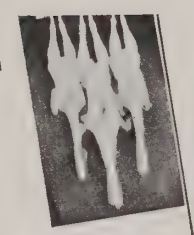
C. B. YATES

BREEDERS OF

YATES GOLDEN GLOW STRAIN
MAMMOTH BRONZE TURKEYS

BREEDING STOCK, EGGS AND POULTS IN SEASON

SHAFTER, CALIFORNIA



July 1, 1939

Mr. John L. Robbins
Denver, Colorado

Dear Mr. Robbins:

As another season is past and gone, I presume you are anxious to hear from the Robbins users.

I, for one, am very glad I have a Robbins. I have had very good hatches -- up to eighty-five per cent -- which I call very good -- with no culls or cripples to speak of. Poults were good and strong and ready to go places.

I have had some reports that patrons raised ninety-eight to one hundred per cent of poults bought. One party, a repeat customer, said they raised one hundred per cent -- smallest hen, sixteen pounds; largest, twenty pounds; smallest tom, twenty-eight pounds; largest, forty pounds; at seven and one-half months. When reports like these come in, it shows that the birds were properly hatched and, in my opinion, the Robbins is the machine that can turn the trick.

However, I do not hatch any eggs except those from blood-tested stock. My stock tested one hundred per cent this last season, and with a Robbins, we are able to turn out birds that can't be beat for vigor.

I feel that a Robbins is one of the biggest assets that a hatchery can have. They are simple in construction and operation as well as economical.

I want to thank the Robbins staff for the courteous treatment and pleasant and honest transactions. It is a pleasure to deal with a firm that does not use that high-power salesmanship.

Yours for continued prosperity,

C B Yates

"A Robbins is one of biggest assets a hatchery can have."---C. B. Yates

Buffalo County Hatchery

A. E. SCZEPANSKI, Proprietor

Pure Bred Baby Chicks - Day Old Pullets

Custom Hatching - Poultry Feeds & Supplies

MONDOVI, WISCONSIN

Robbins Incubator Co.
Denver, Colorado

Buffalo Co. Hatchery
Mondovi, Wis.

June 20, 1939

Dear Mr. Robbins:

We Have finished another very successful hatching season and wish to express our thanks to your Robbins machines. Our hatches run 79% for the season with practically no culls. With this great percentage the Robbins machines have been a great asset to me.

We have created a close friendship with our competitors because of their interest in the Robbins machines. Our hatches have run higher in percentage and the chicks are larger and fluffier. We are sure that our competitive friends are more than satisfied with our reasults because they are now talking 100% Robbins as we are and have been for the past several years.

The increase of our unlimited capacity has grown this year and prospects for next year already look much larger. Our old customers stay and new ones come every year because of our efficient hatching and quality chicks, thanks to our dependable Robbins Machines.

Let us thank you again for making me a Robbins man and hope the other hatcherys find out the true service of your machines.

Yours Truly

Alfred E Szczepanski

Buffalo Co. Hatchery

AES/MW

BABY CHICKS

POULTRY SUPPLIES

FEED

CHICK STARTER
GROWING MASH
EGG MASH
SCRATCH GRAIN

S. R. SMITH POULTRY FARM

SINGLE COMB WHITE LEGHORNS

Phone 308 Munn's Addition

BRUSH, COLO.

June 21, 1939

Robbins Incubator Company
Denver, Colorado

Dear Mr. Robbins:

We were checking over our hatching records this morning and thought you might be interested to know how we came out this year.

Our hatchability was very good. We have over 200 trays that hatched 140 chicks or better, which is 78%, and the highest tray hatched 157 chicks or 87%. We have seen advertisements claiming to have hatched 80% but I hardly thought it possible.

We are closing our hatching season June 26 which gives us only one more hatch. Our chicks have moved very good all season. I do not have a chick on hand at this time.

The livability of our chicks this year is the best we ever had. We feel that this is the reason we were sold out at every hatch.

After using your automatic humidity controls just one month we concluded it was the most wonderful improvement ever put on a Robbins incubator. The humidity varies less than two per cent.

We made a set of 1,191 White Leghorn eggs at that time (March 9th). We had a 78% hatch, one tray hatching 92%. The best part of it all was that there was only eight cull chicks in the hatch and not a single chick which was not properly healed.

Yours truly,

S R Smith

SRS:MS

S. R. Smith Poultry Farm

ARTHUR GRAY, OWNER

TELEPHONE 279

Mount Sterling Hatchery

27 Bank Street

MT. STERLING, KENTUCKY

May 29th, 1939

Mr. John L. Robbins, Pres.
Robbins Incubator Company
Denver, Colorado

Dear Mr. Robbins:

Just a few lines to tell you that at the end of our second year with our 62,000 capacity Robbins Incubator we can truthfully say it is a wonderful machine.

The chicks are always strong, and fluffed out, ready to come off at the end of the twenty-first day, and with no culls to speak of.

The livability has been extra good. A lot of our customers tell us that they raise all the chicks they have purchased from us.

One good feature we like about the Robbins is the separate hatcher, which gives us a chance to clean and fumigate after each hatch, which gives us a freah clean hatcher for each separate hatch.

After two years of service the Robbins still have that beautiful finish, and handsome appearance, as they did the day they were delivered. We have had many people tell us that our incubators looked like a fine piece of furniture.

Wishing you continued success, I remain

Yours very truly,

Mt. Sterling Hatchery

Arthur Gray

Automatic-humidity control wonderful.---S. R. Smith

Chicks always strong, fluffed out, and ready to come off at end of 21st day.---Arthur Gray

Fewer culls in ducks than any previous year.

---C. B. Bowditch

C. B. BOWDITCH
Center Moriches
Long Island, New York

6/26/39

Mr. J. L. Robbins,
Denver, Colo.

Dear Mr. Robbins:-

Robbins Inc. I am very much pleased with my this year than any previous year when I was using hot water machines.

hen eggs in my Robbins. I only set one small setting of fertile hatched. All eggs which were

the results I get in hatching my turkey eggs. I also am very much pleased with Nearly all fertile eggs have hatched and the young poults have lived fine.

bator Co. they will do as they agree and stand In regard to the Robbins Incu- back of their machines which is more than some I know of.

Yours truly,

C B Bowditch.

Mrs. Carl Hoffman gets 78% to 85% hatches.

HOFFMAN POULTRY FARM
A Breeding Farm for English White Leghorns
ARGYLE, TEXAS

May 30, 1939

Mr. J. L. Robbins
Denver, Colo.

My dear Mr. Robbins;

We have just closed a most successful season and again our Robbins "delivered the goods." Hatches ran 78% to 85%, and beautiful chicks.

I do no custom hatching, using only eggs from my own farm to produce my chicks; however a few neighbors persuaded me to hatch off some turkey eggs for them this spring and the little poults came out so beautifully that I may consider adding more spare another season to permit more of this work.

Cordially yours

Mrs Carl Hoffman

Ralls, Texas
June 24 1939

Mr. John L. Robbins
Robbins Incubator Co.
Denver, Colorado

Dear Mr. Robbins:

As the hatching season is over with us, just wanted to give you our experiences this year with the Robbins Incubators.

We took our last hatch off June 6th. It was real hot weather here in Texas the last few weeks of our hatching, and still we had some of the best hatches that could be expected.

I was around several other hatcheries over the country, and a lot of them were doing everything possible to keep down the temperature in their machines, and I again realized we had the machines we wanted, as we never have had any trouble in the temperature running too high in hot weather.

In 1936 when it was so hot and as chicks sold so good we ran late in the season, and it actually got up to 108 degrees in our hatchery room, and yet we kept the temperature down to the required temperature of 99¼ inside the machine. I believe this was all due to the intake air coming in through the wet humidifier cloths which cooled the air as it entered.

Again we like the Robbins because we don't have to keep re-setting the regulator control. We get them set and then leave them for weeks without making a change most of the time.

When nite comes we go home for the day, and we do not see the incubators running till next morning. This saves the cost of someone staying with the machines at nite. This one thing alone is worth a lot to us, in fact it would cost us $300 to $400 a season to get someone to stay at nite. If we had any of the other three makes of incubators we operated before we bought a Robbins five years ago, we would have to have a nite man.

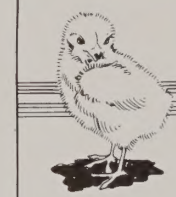
Needless to say our chicks were the best anyone could ever wish for. These fine chicks have increased our business since we changed to Robbins 6 times the capacity we did have. That's the best thing after all we can say for the Robbins Incubators we have, because that's the profit end of the thing.

When we get ready for more capacity of course it will be another 32-H Robbins.

Yours very truly,

Vernon W. Hannsz

Vernon W. Hannsz
Hatchery Department



LONGWELL'S

LONGWELL CHICKS ● LIVE WELL ● PAY WELL

HATCHERY

HAMILTON, MISSOURI

Member of the Hatchery Section of Missouri State Poultry Ass'n.

Telephone 22

ALDEN LONGWELL, Mgr.

June 24, 1939

Robbins Incubator Company
P. O. Box 899
Denver, Colorado

Dear Sirs;

I have intended for some time to write you in regard to the satisfaction we have enjoyed in operating the two 32H's which we purchased this year.

We enjoyed a very good season and I give a very large share of the credit for it to the Robbins incubators. Our chicks were sturdy, vigorous chicks which lived well for our customers. Our excellent hatches helped us to make a profit.

In comparison with other machines which I have operated, I noticed several outstanding points of superiority in the Robbins incubators. In the first place, we averaged over 80% for our season's hatch. This was 80% salable chicks and included our custom hatching.

Next, we had almost no culls. We culled our chicks twice- in the night when they were taken from the trays, and in the morning when we were making up our orders. We regularly put all the culls from our hatch of 6 to 7 thousand chicks in a 50 size box and it was seldom full. A good many of these were merely off colored chicks which were sold as assorted chicks. I am sure that we didn't average 25 culls per hatch.

Chicks were ready to take off exactly 21 days from the hour they were set. And I wouldn't have believed that eggs could hatch so clean. We seldom found more than two or three eggs, in a tray of 180 eggs, which had pipped and not hatched. I have operated incubators which often had 10 or 15 pipped, unhatched eggs.

The automatic humidifiers really work. You can actually control the humidity with them and with very little adjustment.

The heat regulation, the ventilation, the ease of cleaning, the convenience in setting, the sturdy construction, and the sheer beauty of the machines as a piece of furniture, these all deserve praise but I hesitate to go any further in praising the machines lest those who do not know the machine should feel that the picture is overpainted.

I can best express my opinion of the Robbins Incubator with this thought. I really have nothing which I know of on the machine which I think needs changing. I find them entirely satisfactory just as they are.

Respectfully yours

Alden Longwell

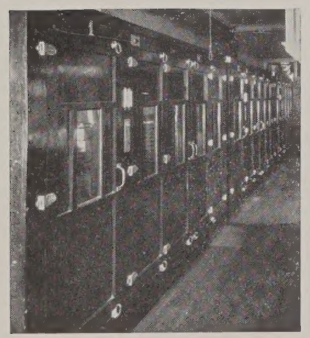
Robbins hatched chicks increased capacity six times.

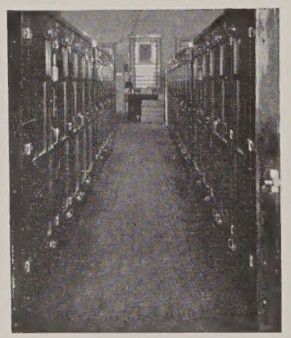
Didn't believe eggs could hatch so clean.

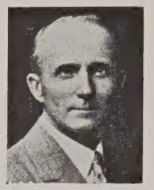
P. F. CLARDY a Robbins Booster

● Mr. Clardy is past President of the American Baby Chick Producers Association, and a former Director of the International Baby Chick Association. He has been an enthusiastic Robbins operator since 1929.

PART OF CLARDY'S ROBBINS EQUIPMENT
1. ETHEL, MO. 2. MOBERLY, MO.
3. BROOKFIELD, MO.







25 Years Breeding Up The Blood Line of
STERLING QUALITY CHICKS
Registered in Washington

P. F. Clardy Hatcheries
Ethel, Mo.

June 22, 1939

Mr. J. L. Robbins,
Robbins Incubator Co.,
Denver, Colorado

Dear Mr. Robbins:-

We get a lot of joy out of the operation of our string of ROBBINS incubators. This is particularly due to the simple method of operation and of course the fine quality of chick.

We produce chicks every week in the year and never get tired using our Robbins. Have one machine in use since 1929 and 15 since 1930 and they have been in operation, some at least, every week with the exception of two or three months in 1936. They are as good today as they were when installed and will last well thru two generations of people.

We are never questioned about our quality when we tell our poultry friends we use Robbins equipment. We have set more than one million eggs this year and our hatchability in many cases ran 90% of all eggs set. We are always ready to give you any information from our experience that will help you or your operators to improve their hatches. The operation of your incubator is as nearly humanly perfect as it can be made.

Assuring you we appreciate the wholehearted cooperation and goodwill exhibited in all business contact we have had with your organization. Take it from us, Robbins is fair in all his dealings and we unsolicitedly recommend our friends to use and buy Robbins equipment.

Yours truly,
P. F. CLARDY HATCHERIES INC.
P. F. Clardy Pres.